

आयकर विभाग

INCOME TAX DEPARTMENT



भारत सरकार

GOVT. OF INDIA

KOTRA SAMABAY KRISHI UNNAYAN
SAMITY LIMITED

25/06/1955

Permanent Account Number

AACA3328C

Signature

Part B: Business Background of Applicant

12) Year of Establishment:

13) Number of years for which you are dealing in Seeds:

14) Are you a Distributor of any other company dealing in Field Crops*: Yes / No

15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
Gangakavasi Pvt LTD.			20 MT.
Mali Agri tech PVT LTD			10 MT.
Dahan seed company			10 MT.

16) Are you a Distributor of any other company dealing in Vegetables*: Yes / No

17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

19) Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of _____

Pesticides as Distributor of _____

Others (specify) _____

20) Are you involved in any other businesses **NOT** related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business

Which Field Crops are...

Type	Key Varieties
Op	
Op	
Op	Improved / HYV
Op	Improved / HYV
Op	Hybrid
Op	Hybrid
Op	Hybrid
Op	Hybrid

Block Ka Me Bhad Khamli Kuye
 opponert ka bho bho *Surma Janya*

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP			
OP			
OP			
Improved / HYV			
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

26) Name your preferred Transporter / Courier*

27) Please share if you have any suggestions to improve business

12012-2021

SI No. _____
(For Office use only)



PAN not received
not ready in CHS

UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalagri.in,
Website: www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- Name of the Organization* **KOTRA SAMABAY KRISHI UNNAYAN SAMITY LIMITED**
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **GLOBINDAPUR**
P.O **KOTRA** District **HOWRAH**
State **WESTBANGAL** PIN Code **711301**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
PRASAD CHANDRA MONDAL/MAHENDRA NATH BERA
- Telephone No: **9732791832**
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 _____ WhatsApp Mobile: +91 **9732791832**
Email ID*: **KOTRASUSKUSLTD2011@GMAIL.COM**
- Preferred mode of communication: Email SMS Whatsapp
- Income Tax Permanent Account No*: **AACAK3328C**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No **19AACAK3328C12Y**
- Seeds Licence No* **ULU/-21/SHY-1-1/2018-2021**
Valid Up to* **26/11/2021** Issued By **ADA (ADMN) ULUBERIA.**

Signature and Photograph of Person Authorized to Represent the Applicant

Affix photograph*

Name* **MAHENDRA NATH BERA**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Mahendranath Bera

Date: **08/11/2021**

Part D: Financial Information of Applicant

28) Primary Bank Account of Business:

Name of the Bank

Name & address of Branch

IFSC Code of Branch

Account No

Type of Account: Savings/Current/OD

If Yes, Name of Bank

Name & address of Branch

CC/OD Limit (Approx. in Rs lakhs)

30) Security Deposit* of Rs. [] paid through [] Cheque No. [] / RTGS []

31) Is the Office/ Shop used by the Distributor, owned by the Distributor? Yes [] / No []

If Yes, approx. size [] Address: []

32) Is the Godown used by the Distributor, owned by the Distributor? Yes [] / No []

33) If Yes, approx. size [] Address: []

34) Number of staff employed by the applicant []

35) Does the applicant own any 2-wheeler? Yes [] / No []

If Yes, Number of such vehicles [] used for Business [] / Personal [] / Both []

36) Does the applicant own any 4-wheeler? Yes [] / No []

If Yes, Number of such vehicles [] used for Business [] / Personal [] / Both []

37) Brief details of property owned by the applicant:

Does the applicant own any land parcels? Yes [] / No []

Does the applicant own any house property? Yes [] / No []

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents
For Proprietorship
1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)
2. Signed copy of Address Proof (Aadhaar Card/ Passport)
3. Signed copy of PAN
4. Signed copy of GST Certificate (if applicable)
5. Signed copy of Seed License
6. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm
7. Signed copy of registered partnership deed
8. Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company
7. Signed copy of Memorandum and Articles of Association
8. BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Mob No: 8336929400

Email: customercare_uacisandb@universataghi.in

...in the date...
 ...insufficient...
 ...right to seek...
 ...the company may...
 ...Price List...
 ...considered as Overdue. The...
 ...the company may...
 ...in transit...
 ...under certain conditions...
 ...to follow the terms of...
 ...sales official before...
 ...its Sales Return...
 ...either in...
 ...and the...

Internal Use

Checklist for Sales Team Member Opening Distributorship

Particulars		Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up		
3	3 Mandatory fields on Page 3 filled up		
4	6 Mandatory fields on Page 4 filled up		
5	4 Mandatory fields on Page 6 filled up		
	Signature of representative added on Page 1		
	Photograph of representative affixed on Page 1		
	Signature of representative added on Page 2		
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN		
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof		
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
	Signed copy of Seed License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques		
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By:	
Name of Company Official	Signature of Company Official



GOVERNMENT OF WEST BENGAL

FROM - C

APPLICATION FOR RENEWAL OF CARRY ON THE BUSINESS OF A DEALER IN SEEDS

LTD.

TO

THE LICENSING AUTHORITY :- SUBDIVISIONAL AGRICULTURAL OFFICER
ULUBERIA, HOWRAH

State - W.B

I / We hereby apply for renewal of the Licence to carry on the business of dealer in Seeds under the name and Style of Shri / M/S Manages Kotra S.K.U.S. Ltd.

Village Gobindapara Post Gobindapara Dist. Howrah

The Licence desired to be renewed, was granted by the Licensing Authority for the and allotted Licence No. W/U/21/845-1-1994 on the 22 day of 11 26 1994



Manages Kotra
Signature of Applicant(s)
Manager

Full name and address of the applicant(s) Kotra S.K.U.S. Ltd.
Date 20.6.2019 and place Gobindapara, Howrah

Certified that the Licence bearing No. W/U/21/845-1-2018-2021 granted on 22-11-1994 to carry on business of a dealer in seeds at the premises situated Gobindapara, Howrah is hereby renewed upto 26-11-2021, unless previously cancelled or suspended under the provisions of the seeds (Control) Order, 1983.

Manages
Licensing Authority
State of W.B.

DATE :- 26-06-2019
RENEWAL NO. - W/U/21/845-1-1/2018-2021

6
1 2 3

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "insufficient funds" then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to recourse for such dishonor
16. The company will provide a standard credit period of 60 days from the date of the invoice. The company may levy interest on Overdue payments Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue
17. The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions. The details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customercare_uacisandb@universalagri.in or by calling the Customer Care Helpline at +91 8336929400
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal

I, _____ acting on behalf of Mahendranath Sena
 (Name of Representative*) (Name of Distributor*)

hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

Mahendranath Sena
 (Signature of Representative of Distributor*)

Manager
Kotra S.K.U.S. Ltd.
 (Stamp of Distributor*)

Date: 8/11/2021

Place: Kotra

Name of Company Official	Signature of Company Official