

Particulars		Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up		
3	3 Mandatory fields on Page 3 filled up		
4	6 Mandatory fields on Page 4 filled up		
5	4 Mandatory fields on Page 6 filled up		
	Signature of representative added on Page 1		
	Photograph of representative affixed on Page 1		
	Signature of representative added on Page 2		
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN		
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof		
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
	Signed copy of Seed License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques		
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Signed By:

of Company Official

Signature of Company Official

The Distributor paying through cheque must ensure that the cheque is drawn on the bank on whom the cheque is drawn, dishonors the cheque for reasons related to the bank, then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to recourse for such dishonor.

The company will provide a standard credit period of 60 days from the date of the invoice. The company may levy interest on Overdue payments.

Cash Discounts for paying dues within 60 days, the details of which are usually provided in the Terms of Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue.

The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions, the details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.

The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions.

The Distributor will not handover any material to any member of the sales team without specific written instructions issued by the Head Office of the company.

The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as infringement of the intellectual property rights of the company.

The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Return, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.

The company will share with the Distributor, an Account Statement at the end of every 6 months either on a registered email or through any other preferred mode of communication. However, the Distributor can ask for an updated account statement at any time by sending email at customercare_uacisandb@universalagri.in or calling the Customer Care Helpline at **+91 8336929400**.

The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on a registered email or through any other preferred modes of communication. The Distributor is required to complete account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the company.

In addition to these, the company may from time to time issue communications on these and/ or other business practices which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.

All disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

_____ acting on behalf of _____
 (Name of Representative*) (Name of Distributor*)

I hereby acknowledge that I have read, understood and agreed to all the terms and conditions of business information provided in this form as well as in the enclosed documents, if any, are provided by me and are to the best of my knowledge and understanding.

_____ (Signature of Representative of Distributor*)

M/S. Murari Mohan Goswami & Co.

 (Stamp of Distributor*)

Name of Company Official	Signature of Company Official

Part D: Financial Information of Applicant

28) Primary Bank Account of Business*:

Name of the Bank

A K I S B A N K L T D

Name & address of Branch

P A N D U A

IFSC Code of Branch

U T I B 0 0 0 1 9 2 8

Account No

9 1 6 0 3 0 0 3 8 1 1 6 7 9 8

Type of Account: Savings/C

Does the applicant have CC/OD facility from any bank*? Yes / No

If Yes, Name of Bank

A K I S B A N K L T D

Name & address of Branch

P A N D U A

CC/OD Limit (Approx. in Rs lakhs)

Security Deposit* of Rs.

paid through

Cheque No.

Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size

4 0 0 S F F

Address:

B o i M e H i U T T A R P A P A

Is the Godown used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size

3 0 0 0

Address:

B o i M e H i

Number of staff employed by the applicant

7 0 0 R

Does the applicant own any 2-wheeler? Yes / No

Number of such vehicles

4

used for Business

/ Personal

/ Both

Does the applicant own any 4-wheeler? Yes / No

Number of such vehicles

2

used for Business

/ Personal

/ Both

Details of property owned by the applicant*:

Does the applicant own any land parcels? Yes / No

Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

and, sealed and dated Distributorship Form along with the following mandatory documents

Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit transactions, for the last 3 months
Personal documents Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Personal documents Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Part C: Market Intelligence & Sales Plan

Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP	7029		
OP	4786		
OP	4094		
Improved / HYV	SS-511		
Improved / HYV	BADDAN		
Improved / HYV	PADMA		
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
	KRISHNA		
	B-9		
	B-54		

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

4) What is your sales plan for our products in coming years*?

Name of the Product	Quantity	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

5) What is the area for which you seek our Distributorship (Area of Operation)*?

Name your preferred Transporter / Courier*
 Joydurga Transport / memari transport,

Please share if you have any suggestions to improve business
 focus on Rate if Rate is nego-
 Business more improve.

Part B: Business

- 12) Year of Establishment:
- 13) Number of years for which you are dealing in Seeds:
- 14) Are you a Distributor of any other company dealing in Field Crops*: Yes / No
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approx. Turnover (Year)
GMS	8	2029	21
LAXMISREE	4	2029	7

- 6) Are you a Distributor of any other company dealing in Vegetables*: Yes / No
- 7) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approx. Turnover (Year)

Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in
 Fertilizers as Distributor of _____
 Pesticides as Distributor of _____
 Others (specify) _____

Are you involved in any other businesses NOT related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business _____

SI No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universallagri.in,
Website: www.universallagri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

Name of the Organization* M/S. MURARI MOHAM SOWHANI & Co

Full Postal Address for correspondence*:

Type of Location: Office Shop Godown Residence

Street Name BOIMCHI OTTARPARA PANDUA
HOOGHLY

P.O. BOIMCHI District HOOGHLY

State WEST BENGAL PIN Code 712134

Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.

Cooperative/ Society Others (Specify) _____

Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory

SUKUMAR CHATTERJEE

Telephone No:

Office /Shop Landline: (STD Code) _____

Residence Landline: (STD Code) _____

Mobile*: +91 9434670021 WhatsApp Mobile: +91 7407808894

Email ID*: MM6712134@gmail.com

Preferred mode of communication: Email SMS Whatsapp

Income Tax Permanent Account No*: AAEFM5687K

Is the applicant registered under GST*: Yes / No

If yes, is the applicant registered under Composite Scheme of GST: Yes No

GST No 19AAEFM5687K1ZL

Seeds Licence No* SO1952

Valid Up to* ____/____/____ Issued By ADA HOOGHLY

Signature and Photograph of Person Authorized to Represent the Applicant



Name* SUKUMAR CHATTERJEE

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Sukumar Chatterjee

Date: 13/11/2