

ICICI Bank

Katwa Branch
Ward No.18, Station Bazar, Dist-Purba Bardhaman, P.S. - Katwa, West Bengal - 713130.
RTGS / NEFT IFS Code : ICIC0003425

RIVILEGE BANKING

VALID FOR THREE MONTHS ONLY

DDMMYYYY

Pay UACI Seeds & Biotech limited. OR ORDER

Rupees

₹

A/c No. 342505000017

CABUS CBS
BUSINESS BANKING : NEW CURRENT ACCOUNT
Payable at par at all branches of ICICI Bank Limited in India

12/6/19



FOR KRISHI PROGATI

Saeant Khondelual

AUTHORISED SIGNATORIES

Please sign above

0000175 713229402 000017 29

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ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ

Unique Identification Authority of India

ঠিকানা:

S/O কৈলাশ খান্ডেলওয়াল,
মাধবীতলা, কাটোয়া, কাটোয়া
(এম), বর্দমান, কাটোয়া, পশ্চিম
বঙ্গ, 713130

Address:

S/O Kailash Khandelwal,
MADHABITALA, KATWA, Katwa
(m), Barddhaman, Katwa, West
Bengal, 713130

6984 5035 7693



1947



help@uidai.gov.in

WWW

www.uidai.gov.in



सत्यमेव जयते

ভারত সরকার

Government of India

প্রশান্ত খান্ডেলওয়াল

Prasant Khandelwal

পিতা : কৈলাস খান্ডেলওয়াল

Father : KAILAS KHANDELWAL

জন্মতারিখ / DOB : 30/07/1974

পুরুষ / Male



6984 5035 7693

আমার **আধার**, আমার পরিচয়

Part B: Business Background of Applicant

12) Year of Establishment: 1992

13) Number of years for which you are dealing in Seeds: 230

Yes / No

14) Are you a Distributor of any other company dealing in Field Crops*:

15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
Pallishree limited	25.	MTU-7029.	5,00,000/-
Ganga Kaveri	10.	MTU-7029	40,00,000/-
Nuziveedu Seeds	5.	Kanak, Sindhu	2,00,000/-

16) Are you a Distributor of any other company dealing in Vegetables*:

Yes / No

17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) List of important markets/ regions in your area:

Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

19) Are you involved in any other businesses related to agriculture*? Yes / No

Please share if you are dealing in

as Distributor of _____

as Distributor of _____

(specify) _____

20) Are you involved in any other businesses NOT related to agriculture*? Yes / No

Please share broad overview of the nature of business _____

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP			
OP			
OP			
Improved / HYV			
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

26) Name your preferred Transporter / Courier*

27) Please share if you have any suggestions to improve business

18. The Distributor, having through cheque must ensure that the cheque issued by him is honored on the date of its maturity. If the bank on which the cheque is drawn, does not honor the cheque for reasons related to "Unauthorized Funds", the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customer_care_helpino@univercare.in or by calling the Customer Care Helpino at +91 83369292400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, _____ (Name of Representative*) acting on behalf of _____ (Name of Distributor*)
 1. I have read, understood and agreed to all the terms and conditions of business
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

S. KRISHI PROCATI
S. KRISHI PROCATI
Krishan Kumar

Date: _____ (Stamp of Distributor*)
 Place: _____

_____ (Signature of Representative of Distributor*)	
_____ Name of Company Official	_____ Signature of Company Official

Part F: General Terms & Conditions of Business

Listed below are our general terms and conditions of conducting business

1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
2. The company will appoint a Territory Sales Manager (TSM) to serve the Area of Operation designated to the Distributor. While the TSM will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the other sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at customercare_uacisandb@universalagri.in or by calling the Customer Care Helpline at +91 8336929400
3. In addition to the TSM, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
4. The Distributor can place his orders with the respective TSM either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the TSM urgently after receiving the intimation
5. The company will deliver material only against confirmed orders placed by the Distributor with the TSM. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at customercare_uacisandb@universalagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load at the cost of the company. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied
7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective TSM of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective Territory Sales Manager. Further, the Distributor is required to send email at customercare_uacisandb@universalagri.in this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
8. The Distributor may be required to pay to the transporter the freight charges as directed by the company at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed the freight paid either by way of deduction from the bill or through a Credit Note
9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at customercare_uacisandb@universalagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. The Distributor is required to obtain a copy of this Price List either from the respective TSM or by sending an email at customercare_uacisandb@universalagri.in. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective TSM or by sending email at customercare_uacisandb@universalagri.in. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representative commits any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment



Government of India
Form GST REG-46
[See Rule 10(1)]

Registration Certificate

Registration Number : 19AAJFK1579M1ZIN

1. Legal Name	KRISHI PROGATI			
2. Trade Name, if any	KRISHI PROGATI			
3. Constitution of Business	Partnership			
4. Address of Principal Place of Business	NA, STATION BAZAR, KATWA, Bardhaman, West Bengal, 713130			
5. Date of Liability	From	18/08/2017	To	NA
6. Period of Validity	Regular			
7. Type of Registration	Regular			
8. Particulars of Approving Authority	West Bengal Goods and Services Tax Act, 2017			
Signature				
Name	MIR IASIN ALI			
Designation	Deputy Commissioner			
Jurisdictional Office	BARDHAMAN			
9. Date of issue of Certificate	18/08/2017			

Note: The registration certificate is required to be prominently displayed at all places of business in the State.

This is a system generated digitally signed Registration Certificate issued based on the approval of the application by the jurisdictional tax authority

For Internal Use

Checklist for Sales Team Member Opening Distributorship

Particulars		Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up		
3	3 Mandatory fields on Page 3 filled up		
4	6 Mandatory fields on Page 4 filled up		
5	4 Mandatory fields on Page 6 filled up		
	Signature of representative added on Page 1		
	Photograph of representative added on Page 1		
	Signature of representative affixed on Page 1		
	Signature of representative added on Page 2		
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN		
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof		
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
	Signed copy of Seed License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques		
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By: Name of Company Official	Signature of Company Official

atinum EXTRA ID

आयकर विभाग
INCOME TAX DEPARTMENT



भारत सरकार
GOVT. OF INDIA

KRISHI PROGATI

01/04/2008

Permanent Account Number

AAJFK1579M

27062008

Prasant Khandelwal



FORM 'C'
(SEE CLAUSE- & 7)

APPLICATION FOR RENEWAL OF LICENCE TO CARRY ON THE BUSINESS OF A
DEALER IN SEED

Licensing Authority,
Katwa (Place)
State of West Bengal.

I/We hereby apply for renewal of the licence to carry on the business of dealer in seeds under the name and Style of Shri/M/S Krishni Pragati (Partner Kailash Khandelwal Brothers). The licence desired to be renewed was granted by the Licensing authority for the State of west Bengal and allited Licence No. N-1(S) WG/Katwa-1/1994-95 on the day July 1994 of 21 July 1994.

Storing Point	Sale Point	Name of Manufacture/distributor/ Wholeseller
MOUZA- <u>Katwa Municipality</u>	<u>Katwa Municipality</u>	(I) <u>Pan Seeds Pvt Limited</u>
JL.NO.- <u>ward no - 7</u>	<u>ward no - 7</u>	(II) <u>Pallishree Limited</u>
KH.NO-		(III) <u>Bharati Seeds</u>
		(IV) <u>Green Distributors</u>
PLOT NO- <u>Holding no - 13/109</u>	<u>Holding no - 47/64D</u>	

Full Name and address of the Applicant Kailash Khandelwal and Brothers
Sta Ba 207, Katwa, P.O - Katwa, Dist - Burdwan.
Date and Place Katwa, 30.7.2015

Kailash Khandelwal.
Signature of applicant

Certified that the licence bearing No. N-1(S) WG/Katwa-1/1994-95
Granted or to carry on the business of a dealer in Seeds at the premises.

Storing Point	Sale point
MOUZA- <u>Katwa Municipality</u>	<u>Katwa Municipality</u>
JL.NO.- <u>ward no - 7</u>	<u>ward no - 7</u>
KH.NO-	
PLOT NO- <u>Holding no - 13/109</u>	<u>Holding no - 47/64D</u>

Is hereby renewed upto 20.07.2018 unless previously cancelled or suspended under the provision of the Seeds (control order) 1983.

DATE 11.08.2015

SEAL

Asstt. Director of Agriculture
(Administration)
Sub-division Katwa, Burdwan

Renewal No. R-2(S) WG/Katwa-1/2015 Licence Authority

11/08/15
Asstt. Director of Agriculture
Sub-Division Katwa, Burdwan
Kailash Khandelwal