

Sl No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalagri.in,
Website: www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- 1) Name of the Organization* **RIASU KRISHI KENDRA**
- 2) Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **DILAWERPUR DARBHANGA 846009**
P.O **MIZKI CHAK** District **DARBHANGA**
State **BIHAR** PIN Code **846009**
- 3) Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- 4) Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
MD ZABIR
- 5) Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **8271525942** WhatsApp Mobile: +91 _____
Email ID*: **MDZABIR7198mail@G.COM**
- 6) Preferred mode of communication: Email SMS Whatsapp
- 7) Income Tax Permanent Account No*: **8AADWP28286D**
- 8) Is the applicant registered under GST*: Yes No
- 9) If yes, is the applicant registered under Composite Scheme of GST: Yes No
- 10) GST No **10AADWP28286D121**
- 11) Seeds Licence No* **SL251/190193N**
Valid Up to* **24/11/2022** Issued By **DAC**

Signature and Photograph of Person Authorized to Represent the Applicant



Name* **MD ZABIR**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Md Zabir

Date: _____

Part B: Business Background of Applicant

12) Year of Establishment: 2001 Yes / No

13) Number of years for which you are dealing in Seeds: 2000

14) Are you a Distributor of any other company dealing in Field Crops*:

15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
Kawari seeds		Paddy	
Railo's Global Ltd.		Paddy	

16) Are you a Distributor of any other company dealing in Vegetables*:

17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
Kawari seed		veg	
Railo's Global		"	
Machira		"	
Planto		"	

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
Banipur.			1. 2 2. 3.
Bazar Samiti			1. 3 2. 3.
Sikarh.			1. 2 2. 3.

19) Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of _____

Pesticides as Distributor of _____

Others (specify) _____

20) Are you involved in any other businesses NOT related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business

Part F: General Terms & Conditions of Business

- Listed below are our general terms and conditions of conducting business
1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
 2. The company will appoint a Territory Sales Manager (TSM) to serve the Area of Operation designated to the Distributor. While the TSM will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the other sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at **customercare_uacisandb@universalagri.in** or by calling the Customer Care Helpline at **+91 8336929400**
 3. In addition to the TSM, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
 4. The Distributor can place his orders with the respective TSM either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the TSM urgently after receiving the intimation
 5. The company will deliver material only against confirmed orders placed by the Distributor with the TSM. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at **customercare_uacisandb@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
 6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load at the cost of the company. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied
 7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective TSM of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective Territory Sales Manager. Further, the Distributor is required to send email at **customercare_uacisandb@universalagri.in** this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
 8. The Distributor may be required to pay to the transporter the freight charges as directed by the company at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed the freight paid either by way of deduction from the bill or through a Credit Note
 9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
 10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at **customercare_uacisandb@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
 11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. The Distributor is required to obtain a copy of this Price List either from the respective TSM or by sending an email at **customercare_uacisandb@universalagri.in**. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
 12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective TSM or by sending email at **customercare_uacisandb@universalagri.in**. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
 13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representative commits any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
 14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP			
OP			
OP			
Improved / HYV			
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop improve paddy	5MT	10MT
Field Crop wheat	5MT	15MT
Field Crop OP Paddy	5MT	10MT
Field Crop	2 LAK	5 LAK
Vegetable All vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

26) Name your preferred Transporter / Courier*

TCI Transport, / DTDC courier,

27) Please share if you have any suggestions to improve business

... of the date of the ...
 ... to ...
 ...
 ...

SI No
 (For Change form ...)

For Internal Use

Checklist for Sales Team Member Opening Dealership

Particulars	Yes	No
1. 14 Memorandum fields on Page 1 filled up		
2. 4 Memorandum fields on Page 2 filled up		
3. 10 Memorandum fields on Page 3 filled up		
4. Memorandum fields on Page 4 filled up		
5. Signature of representative added on Page 1		
Photograph of representative added on Page 1		
Signature of representative added on Page 2		
Supporting Documents		
ID Proof (Aadhar Card/Passport/Driving License)		
Name on ID proof matches with PAN		
Signed and stamped		
Signed copy of Address Proof (Aadhar Card/Passport)		
Name on Address Proof matches with ID Proof		
Address on Address Proof matches with PAN/License		
Signed and stamped		
Signed copy of PAN		
Name on PAN matches with ID proof		
Signed and stamped		
Signed copy of GST Certificate (if applicable)		
Name on Certificate matches with ID Proof		
Signed and stamped		
Signed copy of Seed License		
Name on license matches with ID Proof		
License is valid on the date of form		
If not, proof of application for renewal has been collected		
Signed and stamped		
Statement of primary bank account(s) of business		
Name on account matches with ID Proof		
Period is for last 3 months		
Primary bank account of business with significant transactions		
Signed and stamped		
Blank Cheques		
3 cheques		
Not of any cooperative banks		
Contains valid signature of representative and stamp		
Contains no date		
Is not crossed		
Security Deposit has been collected		
Effect on Existing Network		
Name of the nearest distributors (can be more than 1)		
Distance from the nearest distributors		

Approved By: _____ Signature of Company Official

Name of Company Official _____




Government of India
Form GST REG-06
[See Rule 10(1)]

(Amended)

Registration Certificate

Registration Number :10AAWEZ8286D1Z1

1.	Legal Name	MOHAMMAD ZABIR		
2.	Trade Name, if any	RAJU KRISHI KENDRA		
3.	Constitution of Business	Proprietorship		
4.	Address of Principal Place of Business	NA, NA, NA, DONAR DILAWARPUR, DILAWARPUR, Darbhanga, Bihar, 846004		
5.	Date of Liability			
6.	Date of Validity	From	To	Not Applicable
7.	Type of Registration	Regular 		
8.	Particulars of Approving Authority	Bihar Goods and Services Tax Act, 2017		
Signature				
Name	Devanand Sharma			
Designation	Joint Commissioner of State Tax			
Jurisdictional Office	Darbhanga			
9. Date of issue of Certificate	10/03/2021			

Note: The registration certificate is required to be prominently displayed at all places of Business/Office(s) in the State.

This is a system generated digitally signed Registration Certificate issued based on the approval of application granted on 10/03/2021 by the jurisdictional authority.

भारत सरकार
फिनांस

COMPTROLLER GENERAL
OF ACCOUNTS

CHAMMAD ZABIR

CHAMMAD NAWAB

01/12/1995

Permanent Account Number

AWPZ8286D

Ch. Zabir

Signature



भारत सरकार
GOVT. OF INDIA



S/A

Ctrl

Sl No
(For Office use only)



भारत सरकार
Government of India



मो0 जाबीर
Md Zabir
जन्म तिथि/DOB: 10/12/1995
पुरुष/ MALE



5346 6474 4882

मेरा आधार, मेरी पहचान



Kotak Mahindra Bank Ltd Ground Floor, Khata No 77, Khasra No. 3 Donar
Road, Darbhanga Dilawarpur
Dilawarpur - 846009
Bihar India
IFSC : KKBK0005664

दिनांक
Date

Valid for three months from the date of issue

D	D	M	M	Y	Y	Y	Y		

Pay UACI SEEDS & BIOTECH PVT. LTD.

या धारक को Or Bearer

रुपये Rupees

अदा करें।

₹

खाता सं.
A/C No. 9246392658

KOTAK CLASSIC CURRENT ACCOUNT
CBS

For Raju Krishi Kendra

31-05-2022

Payable At-par at all branch locations of Kotak Mahindra Bank Ltd.

Authorised Signatory
Please sign above

⑈000009⑈ 846485002⑈ 000204⑈ 29



Kotak Mahindra Bank Ltd Ground Floor, Khata No 77, Khasra No. 3 Donar
Road, Darbhanga Dilawarpur
Dilawarpur - 846009
Bihar India
IFSC : KKBK0005664

दिनांक
Date

Valid for three months from the date of issue

D	D	M	M	Y	Y	Y	Y		

Pay UACI SEEDS & BIOTECH PVT LTD.

या धारक को Or Bearer

रुपये Rupees

अदा करें।

₹

खाता सं.
A/C No. 9246392658

KOTAK CLASSIC CURRENT ACCOUNT
CBS

For Raju Krishi Kendra

31-05-2022

Payable At-par at all branch locations of Kotak Mahindra Bank Ltd.

Authorised Signatory
Please sign above

⑈000010⑈ 846485002⑈ 000204⑈ 29



Kotak Mahindra Bank Ltd Ground Floor, Khata No 77, Khasra No. 3 Donar
Road, Darbhanga Dilawarpur
Dilawarpur - 846009
Bihar India
IFSC : KKBK0005664

दिनांक
Date

Valid for three months from the date of issue

D	D	M	M	Y	Y	Y	Y		

Pay UACI SEEDS & BIOTECH PVT. LTD.

या धारक को Or Bearer

रुपये Rupees

अदा करें।

₹

खाता सं.
A/C No. 9246392658

KOTAK CLASSIC CURRENT ACCOUNT
CBS

For Raju Krishi Kendra

31-05-2022

Payable At-par at all branch locations of Kotak Mahindra Bank Ltd.

Authorised Signatory
Please sign above

⑈000011⑈ 846485002⑈ 000204⑈ 29



Account Name : RAJU KRISHI KENDRA

Address : DILAWERPUR
DARBHANGA
DARBHANGA-848009
DILAWERPUR

Date : 21 Oct 2022

Account Number : 0000038259496836

Account Description : CARREGULAR-PUB-OTHALL-INR

Drawing Power : 0.00

Interest Rate(% p.a.) : 0.0000

MOD Balance : 0.00

CIF No : 90267246973

IFS Code : SBIN0017153

MICR Code : 846002011

Nomination Registered : No

Balance as on 1 Apr 2022 : 60,034.31

Account Statement from 1 Apr 2022 to 21 Oct 2022

Txn Date	Value	Description	Ref No./Cheque No.	Debit	Credit	Balance
1 Apr 2022	1 Apr 2022	BY TRANSFER- UPI/CR/209124109603/RAUSHAN/HD/C/7050978265/NA- UPI/DR/209118275045/6gwind G/UTB/9pav-117175/UPLP-	TRANSFER FROM 4693461162091	3,000.00	100.00	60,134.31
1 Apr 2022	1 Apr 2022	BY TRANSFER- UPI/CR/20926497875/1/RAHUL K/UB/KID/8298392601/Payme- UPI/DR/2092160987159/NYSAA VE/YESB/4157396598/UPLP-	TRANSFER FROM 5099236162094	70.00		57,204.31
2 Apr 2022	2 Apr 2022	TO TRANSFER- UPI/DR/209218610720/GRAMI GAR/UTB/mab.037133/UPLP-	TRANSFER TO 4692644162095	760.00		52,855.31
2 Apr 2022	2 Apr 2022	BY TRANSFER- UPI/CR/209268131400/P/RABH ASH/SBIN/7631250750/NA-	TRANSFER FROM 5098670162095		5,100.00	57,955.31
3 Apr 2022	3 Apr 2022	BY TRANSFER- UPI/CR/209369368854/Alok Kum/SBIN/9097401441/Payme-	TRANSFER FROM 50992281162090		160.00	58,115.31
4 Apr 2022	4 Apr 2022	BY TRANSFER- UPI/CR/209486059374/MOHA MM/AD/SBIN/mdmuntulja7/Paym-	TRANSFER FROM 5098818162091		620.00	58,735.31
4 Apr 2022	4 Apr 2022	BY TRANSFER- UPI/CR/209410365677/MOTI K/USBIN/8051413587/Payme-	TRANSFER FROM 5099841162092		250.00	58,985.31
4 Apr 2022	4 Apr 2022	BY TRANSFER- UPI/CR/209416676559/Rishika S/SBIN/rishikashku/UPLP-	TRANSFER FROM 4899328162097		13,800.00	72,785.31
5 Apr 2022	5 Apr 2022	BY TRANSFER- UPI/CR/209567939765/ABDUL J/PP/TM/7633931735/Payme-	TRANSFER FROM 4693192162099		150.00	72,935.31
5 Apr 2022	5 Apr 2022	BY TRANSFER- UPI/CR/209504945961/RUPES H/P/SBIN/9801831149/Payme-	TRANSFER FROM 4693092162092		200.00	73,135.31

Department of Agriculture

Government of Bihar
Form-B

LICENSE TO CARRY ON THE BUSINESS OF A DEALER SEEDS
(See clause a)

License No: 51251190193N

Validity Date: 24/11/2022



1. Subject to the provisions of the Seeds (Control) Order, 1983 and to the terms and conditions of this license MS. RAJU KISHI KENDRA, VILL-DILAWARPUR, POST-MILKI CHOWK, BLOK- GAHADARPUR, DIST-DARHANGA, PRAM. ZONE is hereby granted license to sell, export, import and store for the said purposes of seeds.

2. The licensee shall carry on the aforesaid business at:

Sl#	For Sale	For Storage
1	GHATA NO-215, PLOT NO-328, NORTH-ROAD, SOUTH-BINDESHWAR RAM, EAST-MANDIR, WEST-MD ALAM	GHATA NO-215, PLOT NO-328, NORTH-ROAD, SOUTH-BINDESHWAR RAM, EAST-MANDIR, WEST-MD ALAM

Date:
Sale:

Licensing Authority
District Agriculture Officer - cum -
Warred Authority (seed) - Darbhanga
[Signature]
24/11/22

Terms and conditions of license

- i. The license shall be displayed at prominent and conspicuous place in part of the business premises open to the public.
- ii. The holder of the license shall comply with the provisions of seeds (control) Order, 1983 and the notifications issued thereunder and for the time being in force.
- iii. This license comes into force with immediate effect and shall be valid upto unless previously cancelled or suspended.
- iv. The holder of the license shall from time to time report to the licensing authority any change in the premises where he carries on his business of sale, export, import or storage for the said purposes of seeds.
- v. The licensee shall give every facility to the licensing authority or any other officer acting under his authority for the purpose of inspecting his stock in any shop, depot or godown or other place/places used by him for the purpose of storage, sale or export of seeds.

List of the Documents required for licensing

- 1.) Challan of Rs. 1000/-
- 2.) 2 Photograph
- 3.) Affidavit
- 4.) Authorization Certificate (For Company)
- 5.) Memorandum of Association (if company is registered under company act)

T. No. - 10AAWPZ8286D1Z1

Mob.: 8271525943

RAJU KRISHI KENDRA

Dealers of Fertilizer, Seeds & Pesticide
Dilawrpur, Donar, Darbhanga

Page No.
Ref. No.....

Date.....

RAJU KRISHI KENDRA
M. S. Singh
Proprietor