

भारतीय स्टेट बैंक
State Bank Of India

(01083) - ATHGARH
CUTTACK ORISSA
DIST. CUTTACK, ODISHA 754029
Tel: 8723-220243 IFS Code: SBIN0001083

बैंक 3 महीने के लिए वैध है / VALID FOR 3 MONTHS ONLY
D D M M Y Y Y Y

PAY UACI Seeds & Biotech PVT. LTD

को या उनके आदेश पर OR ORDER

रुपये RUPEES

अदा करें

₹

14-05-2021
A/c No. 11259996388

VALID UPTO ₹ 50 LACS AT NON-HOME BRANCH FOR NON-CASH TRANSACTION ONLY

88369995211

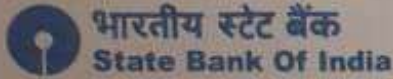
CC ACCOUNT

PREFIX:
1515700001

M/s. SAHOO TRADERS
SAHOO TRADERS
Prop. SANJIB LOCHAN SAHOO
Please sign above

MULTI-CITY CHEQUE Payable at Par at All Branches of SBI

⑈805373⑈ 754002519⑈ 000239⑈ 30



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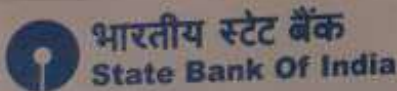
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Sl No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universलगri.in,
Website: www.universलगri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- Name of the Organization: M/S SAMBHO TRADERS
- Full Postal Address for correspondence:
Type of Location: Office Shop Godown Residence
Street Name: VILLAGE-WARD-4
P.O. AITHAGEDIA, District CUTTACK
State ODISHA PIN Code 756029
- Nature of the Entity: Sole Proprietorship Partnership Private Limited Co.
Cooperative Society Others (Specify) _____
- Name of Representative: Proprietor Managing Partner / Director / Authorised Signatory
- Telephone No:
Office /Shop Landline (STD Code) _____
Residence Landline (STD Code) _____
Mobile: +91 9933962110 WhatsApp Mobile: +91 _____
Email ID: sambho.traders@gmail.com
- Preferred mode of communication: Email SMS WhatsApp
- Income Tax Permanent Account No: A07A58210AB
- Is the applicant registered under GST? Yes No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No: 21A07A58210AB1X
- Seeds Licence No: 24110/SEED/2020-15810
Valid Up to: 22/07/2022 Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant



Name: SANJIB LOCHAN SAHOO

Gender: Male Female

Relationship with applicant: Owner Partner Director Others

Signature: Sanjib Lochan Sahoo

Date: 22/07/2022

Part B: Business Background of Applicant

- 12) Year of Establishment: 1990 Yes / No
- 13) Number of years for which you are dealing in Seeds: 29/5
- 14) Are you a Distributor of any other company dealing in Field Crops? Yes / No
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
<u>Syngenta</u>	<u>5231</u>	<u>5231</u>	<u>15 Lakhs</u>
<u>Kalau</u>		<u>428</u>	<u>10 Lakhs</u>
<u>Nexin Agro Seeds</u>		<u>SE 2011</u>	<u>6 Lakhs</u>
<u>Tokota</u>			

- 16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
- 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
<u>Tokota</u>			

- 18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
<u>Dharam</u>	<u>45 Lakhs</u>	<u>45</u>	1. 2. 3.
<u>Atlaguda</u>	<u>2 cr</u>	<u>35</u>	1. 2. 3.
<u>Centra</u>	<u>2 cr</u>	<u>35</u>	1. 2. 3.

- 19) Are you involved in any other businesses related to agriculture? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of UPL, PPL
 Pesticides as Distributor of Saccharin, Daryaganta
 Others (specify) Cement

- 20) Are you involved in any other businesses NOT related to agriculture? Yes / No

If yes, please share broad overview of the nature of business

Datta Blue Cement, Tanta Rice

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)
OP	10/10		
OP	10/10		
OP	10/10		
Improved / HYV	10/10		25
Improved / HYV	10/10		25
Improved / HYV	10/10		10
Hybrid	10/10		10
Hybrid	10/10		10
Hybrid	10/10		10

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)

Moore			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (in MT)
Cauliflower			
Brinjal			
Tomato			

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop	20 mt	20 mt
Field Crop	10 mt	10 mt
Field Crop	20	10
Vegetable	20	10
Vegetable	20	10
Vegetable	20	10

25) What is the area for which you seek our Distributorship (Area of Operation)?

Chattahoochee

26) Name your preferred Transporter / Courier

Express India, DTDC

27) Please share if you have any suggestions to improve business

Fast & reliable of our Area of Production
And Quality

Part D: Financial Information of Applicant

28) Primary Bank Account of Business*:
 Name of the Bank: STATE BANK OF INDIA
 Name & address of Branch: ATHAAGADA DISTRICT OFFICE
 IFSC Code of Branch: SBIN001083
 Account No: 18557974388
 Type of Account: Savings/Current/OD / /
 29) Does the applicant have CC/OD facility from any bank? Yes No
 If Yes, Name of Bank: STATE BANK OF INDIA
 Name & address of Branch: ATHAAGADA
 CC/OD Limit (Approx. in Rs lakhs):
 30) Security Deposit* of Rs. 25000 paid through Cheque No. 305674 / RTGS
 31) Is the Office/ Shop used by the Distributor, owned by the Distributor? Yes No
 If Yes, approx. size: 1900 sq Address: ATHAAGADA
 32) Is the Godown used by the Distributor, owned by the Distributor? Yes No
 33) If Yes, approx. size: 188 sq Address: ATHAAGADA
 34) Number of staff employed by the applicant: 12
 35) Does the applicant own any 2-wheeler? Yes No
 If Yes, Number of such vehicles: 2 used for Business / Personal / Both
 36) Does the applicant own any 4-wheeler? Yes No
 If Yes, Number of such vehicles: 2 used for Business / Personal / Both
 37) Brief details of property owned by the applicant*:
 Does the applicant own any land parcels? Yes / No
 Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) 2. Signed copy of Address Proof (Aadhaar Card/ Passport) 3. Signed copy of PAN 4. Signed copy of GST Certificate (if applicable) 5. Signed copy of Seed License 6. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	7. Signed copy of registered partnership deed 8. Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	7. Signed copy of Memorandum and Articles of Association 8. BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Mob No: 8336929400

Email: customercare_uacisandb@universalagri.in

For Internal Use

Checklist for Sales Team Member Opening Distributorship

	Particulars	Yes	No
	Distributorship Form		
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up		
3	3 Mandatory fields on Page 3 filled up		
4	6 Mandatory fields on Page 4 filled up		
5	4 Mandatory fields on Page 6 filled up		
	Signature of representative added on Page 1		
	Photograph of representative affixed on Page 1		
	Signature of representative added on Page 2		
	Supporting Documents		
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN		
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof		
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
	Signed copy of Seed License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques		
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By:	
Name of Company Official	Signature of Company Official

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "Insufficient funds" then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to take recourse for such dishonor.
16. The company will provide a standard credit period of 60 days from the date of the invoice. The company may levy interest on Overdue payments. However, for select products, the company allows Sales Return within certain limits and under certain conditions. The details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.
17. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions.
18. The Distributor will not handover any material to any member of the sales team without specific written instructions issued by the Head Office of the company.
19. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
20. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
21. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customercare_uacisandb@universalagri.in or by calling the Customer Care Helpline at +91 8336929400.
22. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
23. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
24. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

For Internal Use
Checklist for Sales Team Member
Distributorship Form

Particulars	
1	1 Mandatory fields on Page 1
2	4 Mandatory fields on Page 2
3	3 Mandatory fields on Page 3
4	5 Mandatory fields on Page 4
5	4 Mandatory fields on Page 5
	Signature of representative
	Photograph of representative
	Signature of representative
	Supporting Documents
	ID Proof (Aadhar)
	Signed by

I, Bankeyyathappa Datta acting on behalf of Sanjib Lochan Sahoo
 (Name of Representative*) (Name of Distributor*)

- hereby acknowledge that
1. I have read, understood and agreed to all the terms and conditions of business.
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding.

Bankeyyathappa Datta
 (Signature of Representative of Distributor*)

TRADERS
Sanjib Lochan Sahoo
SANJIB LOCHAN SAHOO
 (Stamp of Distributor*)

Date: 20/12/22
 Place: Athajeda

Name of Company Official	Signature of Company Official

Part F: General Terms & Conditions of Business

Unless otherwise our general terms and conditions of conducting business

1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official.
2. The company will appoint a Territory Sales Manager (TSM) to serve the Area of Operation designated to the Distributor. While the TSM will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the other sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at customercare_uacisandb@universalagri.in or by calling the Customer Care Helpline at +91 8336929400.
3. In addition to the TSM, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by aiding their sales promotional activities.
4. The Distributor can place his orders with the respective TSM either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the TSM urgently after receiving the intimation.
5. The company will deliver material only against confirmed orders placed by the Distributor with the TSM. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at customercare_uacisandb@universalagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed.
6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load at the cost of the company. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied.
7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective TSM of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective Territory Sales Manager. Further, the Distributor is required to send email at customercare_uacisandb@universalagri.in in the incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway.
8. The Distributor may be required to pay to the transporter the freight charges as directed by the company at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed the freight paid either by way of deduction from the bill or through a Credit Note.
9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and make the appropriate adjustments in its books of accounts.
10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at customercare_uacisandb@universalagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice.
11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. The Distributor is required to obtain a copy of this Price List either from the respective TSM or by sending an email at customercare_uacisandb@universalagri.in. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective TSM or by sending email at customercare_uacisandb@universalagri.in. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representative commits any special price or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments.
14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any bank other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment.

..license

https://odishaagriclicense.nic.in/user/getDistSeedLicenseTempNo...



କୃଷି ଓ କୃଷକ ସଶକ୍ତିକରଣ ବିଭାଗ
DEPARTMENT OF AGRICULTURE AND FARMERS'
EMPOWERMENT

FORM 'B'

(See Clause 5)

LICENSE TO CARRY ON THE BUSINESS OF A DEALER IN SEEDS

License Detail

License Number: e-Lic/SEED/2020D-5810

Valid From: 24-07-2022

Valid Upto: 23-07-2027



1. Subject to the provisions of the Seeds(Control) order, 1983 and to the terms and conditions of this License, Shri/Ms/M/S: M/s sahuo traders is hereby granted license to sell, export, import & store for the said purposes of seeds.
2. The license shall carry on the aforesaid business at 2113/2533/2848/3678, Village - WARD6, GP - Athagad(NAC), Block/NAC - Athagad(NAC), District - CUTTACK, ODISHA, Pin-754029 and store at - 2113/2533/2848/3678, Village - WARD6, GP - Athagad(NAC), Block/NAC - Athagad(NAC), District - CUTTACK, ODISHA, Pin-754029 .

License Issuing

Authority.

ADO-ATHAGAD

Date : 21-07-2022

*This is a computer generated License & doesn't require any physical signature.

*This license is valid only for notified varieties for which license is applied for.


Sl No.	Source Name	Status	Crop Name	Variety Name	Class
1	BAYER CROPSCIENCE LTD.	Notified	PaddyDhan	Hybrid 6444 (HRI-120 : IET-16434)	TL SEEDS
2	BAYER CROPSCIENCE LTD.	Notified	PaddyDhan	Arize 6444 Gold (HRI-174) (IET-22379)	TL SEEDS
3	BAYER CROPSCIENCE LTD.	Notified	Maize	DK-701(F 7001)	TL SEEDS



Government of India
Form GST REG-06
[See Rule 10(1)]

Registration Certificate

Registration Number : 21ACTPS8307B1ZM

1.	Legal Name	SANJIB LOCHAN SAHOO			
2.	Trade Name, if any	M/S SAHOO TRADERS			
3.	Constitution of Business	Proprietorship			
4.	Address of Principal Place of Business	ATHAGARH INFRONT OF GOVT GODOWN, ATHAGARH, ATHAGARH, Cuttack, Odisha, 754029			
5.	Date of Liability	01/07/2017			
6.	Period of Validity	From	01/07/2017	To	NA
7.	Type of Registration	Regular			
8.	Particulars of Approving Authority				

Signature

Signature Not Verified
Digitally signed by DS GOODS
AND SERVICES TAX NETWORK 1
Date: 2018.07.28 14:50:29 IST

Name

Designation

Jurisdictional Office

9. Date of issue of Certificate

28/07/2018

Note: The registration certificate is required to be prominently displayed at all places of business in the State.

This is a system generated digitally signed Registration Certificate issued based on the deemed approval of application on 01/07/2017.

M/s. SAHOO TRADERS

Prop. SANJIB LOCHAN SAHOO



ଭାରତ ସରକାର

Unique Identification Authority of India
Government of India

ଭାରତୀୟ ସରକାର / Enrollment No.: 1046/20074/02326

To
ଭକ୍ତ ଲୋଚନ ସାହୁ
Sanjib Lochan Sahoo
C/O Sanjib Lochan Sahoo
Rajabati Nagar
Infront of Govt. Godown Athgarh Athgarh
Cuttack
Orissa 754029
9437962010

26256679



UG362666797N



ଆପଣଙ୍କ ଆଧାର ସଂଖ୍ୟା / Your Aadhaar No. :

7766 5258 2713

ଆଧାର - ସାଧାରଣ ଜନତାର ଅଧିକାର



ଭାରତ ସରକାର
GOVERNMENT OF INDIA



ଭକ୍ତ ଲୋଚନ ସାହୁ
Sanjib Lochan Sahoo
ଜନ୍ମ ବର୍ଷ / Year of Birth : 1960
ପୁରୁଷ / Male

7766 5258 2713



ଆଧାର - ସାଧାରଣ ଜନତାର ଅଧିକାର



Government of India



ସୂଚନା

- ଆଧାର ପଢ଼ିବାର ପ୍ରମାଣ ଅଟେ, ନାଗରିକତା ନୁହେଁ ।
- ପଢ଼ିବାର ପ୍ରମାଣ ଅନଲାଇନ ଅଧିକାରୀଙ୍କ ସହ ପ୍ରାୟତଃ କରନ୍ତୁ ।

INFORMATION

- Aadhaar is proof of identity, not of citizenship.
- To establish identity, authenticate online.

- ଆଧାର ସାରାଦେଶରେ ବୈଧ ।
- ଭବିଷ୍ୟତରେ ଏହି ଆଧାର, ସମସ୍ତ ସରକାରୀ ଓ ନେତୃତ୍ୱାଧୀନ ସେବା ପ୍ରାପ୍ତ କରିବାରେ ସହାୟକ ହେବ ।
- Aadhaar is valid throughout the country.
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754029

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नाम /NAME
SANJIB LOCHAN SAHOO

पिता का नाम /FATHER'S NAME
HARIHAR SAHOO

जन्म तिथि /DATE OF BIRTH
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हस्ताक्षर /SIGNATURE

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