

For Internal Use

Checklist for Sales Team Member Opening Distributorship

		Yes	No
Particulars			
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up	/	
2	4 Mandatory fields on Page 2 filled up	/	
3	3 Mandatory fields on Page 3 filled up	/	
4	6 Mandatory fields on Page 4 filled up	/	
5	4 Mandatory fields on Page 6 filled up	/	
	Signature of representative added on Page 1	/	
	Photograph of representative affixed on Page 1	/	
	Signature of representative added on Page 2	/	
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)	/	
	Name on ID proof tallies with PAN	/	
	Signed and stamped	/	
	Signed copy of Address Proof (Aadhaar Card/ Passport)	/	
	Name on address proof tallies with ID Proof	/	
	Address on address proof tallies with PAN / License	/	
	Signed and stamped	/	
	Signed copy of PAN	/	
	Name on PAN tallies with ID proof	/	
	Signed and stamped	/	
	Signed copy of GST Certificate (if applicable)	/	
	Name on Certificate tallies with ID Proof	/	
	Signed and stamped	/	
	Signed copy of Seed License	/	
	Name on license tallies with ID Proof	/	
	License is valid on the date of form	/	
	If not, proof of application for renewal has been collected	/	
	Signed and stamped	/	
	Statement of primary bank account(s) of business	/	
	Name on account tallies with ID Proof	/	
	Period is for last 3 months	/	
	Primary bank account of business with significant transactions	/	
	Signed and stamped	/	
	Blank Cheques		
	3 cheques	/	
	Not of any cooperative banks	/	
	Contains valid signature of representative and stamp	/	
	Contains no date	/	
	Is not crossed	/	
	Security Deposit has been collected		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By:	Signature of Company Official
Name of Company Official	

Part D: Financial Information of Applicant

28) Primary Bank Account of Business*

Name of the Bank

CENTRAL BANK OF INDIA
JOGIA BRANCH MAHARAJGANJ

Name & address of Branch

IFSC Code of Branch

CBIIN0280306

Type of Account: Savings/Current

Account No

3107282074

29) Does the applicant have CC/OD facility from any bank*? Yes / No

If Yes, Name of Bank

Name & address of Branch

CC/OD Limit (Approx. in Rs lakhs)

/ RTGS

30) Security Deposit* of Rs. 25000 paid through Cheque No. / No

31) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size 300sq

Address: TANI STAMB GAUGHALI
MAHARAJGANJ

32) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size 3000sq

Address: SIKARPIUR ROAD PURENA
MAHARAJGANJ

34) Number of staff employed by the applicant 15

35) Does the applicant own any 2-wheeler? Yes / No

If Yes, Number of such vehicles 2 used for Business / Personal / Both

36) Does the applicant own any 4-wheeler? Yes / No

If Yes, Number of such vehicles 1 used for Business / Personal / Both

37) Brief details of property owned by the applicant*:

Does the applicant own any land parcels? Yes / No

Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

ob No: 8336929400

Customer Care

Email: customercare_uacisandh@

Part B: Business Background of Applicant

12) Year of Establishment: 1998
 13) Number of years for which you are dealing in Seeds: 15
 14) Are you a Distributor of any other company dealing in Field Crops? Yes / No
 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
Pan Seeds	6 Year	Paddy & Wheat	9.0 Lakh
Kis Seeds	8 Year	Paddy	15 Lakh
Seeds Seeds / K.S. Seeds	12 Year	Wheat	70 Lakh
B.N. Seeds	8 Year	Paddy	20 Lakh

16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
Pan Seeds	6 Year	All Cereals / Cauliflower	8 Lakh
Semini Seeds	10 Year	Cereals & Cauliflower	25 Lakh
Kasi Seeds	8 Year	All Cereals	15 Lakh
Pahwa Seeds	15 Year	All vegetables	17 Lakh

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
Chughali, Ruzera	30 Lakh	12	1. Mowya Beey B... 2. 3.
Sisua Bazar	20 Lakh	8	1. Kisan Beey B... 2. 3.
Maharaj Ganj	25 Lakh	10	1. Kisan Seed St... 2. 3.

19) Are you involved in any other businesses related to agriculture? Yes / No
 If yes, please share if you are dealing in
 Fertilizers as Distributor of
 Pesticides as Distributor of Bayer, PI, Tropical
 Others (specify)

20) Are you involved in any other businesses NOT related to agriculture? Yes / No
 If yes, please share broad overview of the nature of business

Part C: Market Intelligence & Sales Plan

1) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP	7029, 5204, Seaga-2	Pan Seeds, BN Seeds	200 mt
OP	Wheat	Seeds Seeds, P.K. Seeds	250 mt
Improved / HYV	Paddy	Pan Seeds, B.S. Seeds	60 mt
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop MTU-7029 / BPT-5204	25 mt	40 mt
Field Crop IMP - Paddy	10 mt	25 mt
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

All Maharashtra

26) Name your preferred Transporter / Courier*

Utkar Transport / New Bharat Transport and DTDC Courier

27) Please share if you have any suggestions to improve business

Good Seeds & Better Price

UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universlagri.in,
Website: www.universlagri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- Name of the Organization* SHYAM BIEJ BHANDAR
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name TAXI STAND SHIKARPUR ROAD GHUGHALI
P.O GHUGHALI District MAHARAJGANJ
State UTTAR PRADESH PIN Code
Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
3) Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
RADHESHYAM MOURYA
- Telephone No:
Office /Shop Landline: (STD Code)
Residence Landline: (STD Code)
Mobile*: +91 9918097299 WhatsApp Mobile: +91 9918097299
Email ID*:
- Preferred mode of communication: Email SMS Whatsapp
- Income Tax Permanent Account No*: AHMPR6924R
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No 09AHMPR6924R1Z6
- Seeds Licence No* DAC/MHG/355
Valid Up to 23/07/2022 Issued By

Signature and Photograph of Person Authorized to Represent the Applicant



Name* RADHESHYAM MOURYA

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*
Radheshyam Mourya
Date: 12/09/2022