

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored or the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "Insufficient funds for such cheques".
16. The company will provide a standard credit period of 60 days from the date of the invoice. The company may provide Cash Discounts for paying date within 60 days, the details of which are usually provided in the Price Schedule applicable for the period. Cheques remaining unpaid above 180 days will be considered as Overdue. The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions the details of which are available in the yearly Sales Return policy. The Distributor is required to follow the company's policy for matters relating to Sales Return and obtain prior approval from the responsible sales official. The company will not provide any credit for material returned in violation to its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, in the form of material or funds. All such transactions will be considered as personal and unauthorised. The company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written approval from the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied to the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company or the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodical Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either registered email or through any other preferred mode of communication. However, the Distributor can request updated account statement at any time by sending email at customercare_uacisandb@universalagr.com calling the Customer Care Helpline at +91 8336929400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either registered email or through any other preferred modes of communication. The Distributor is required to complete the account statement and reconcile the balance on the statement with the balance in his books of account. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/or other policies which may, from the date of such communication, supersede any business practices or policies followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, Biplab Chanda acting on behalf of _____ (Name of Distributor*)
 (Name of Representative*)

- hereby acknowledge that
1. I have read, understood and agreed to all the terms and conditions of business
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me at the best of my knowledge and understanding

Sankar Datta

(Signature of Representative of Distributor*)

(Stamp of Distributor*)

to:
 cc:

Name of Company Official	Signature of Company Official

Part D: Financial Information of Applicant

- 28) Primary Bank Account of Business*:
 Name of the Bank PUNJAB NATIONAL BANK
 Name & address of Branch STATION ROAD
 IFSC Code of Branch _____ Type of Account: Savings/Current/OD _____
 Account No 06884041020044 / No
- 29) Does the applicant have CC/OD facility from any bank*? Yes / No
 If Yes, Name of Bank PUNJAB NATIONAL BANK
 Name & address of Branch STATION ROAD
 CC/OD Limit (Approx. in Rs lakhs) _____ / RTGS
- 30) Security Deposit* of Rs. 25000 paid through Cheque No. _____ / No
- 31) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No
 If Yes, approx. size _____ Address: STATION ROAD
- 32) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No
- 33) If Yes, approx. size _____ Address: STATION ROAD
- 34) Number of staff employed by the applicant 4
- 35) Does the applicant own any 2-wheeler? Yes / No
 If Yes, Number of such vehicles 2 used for Business / Personal / Both
- 36) Does the applicant own any 4-wheeler? Yes / No
 If Yes, Number of such vehicles 1 used for Business / Personal / Both
- 37) Brief details of property owned by the applicant*:
 Does the applicant own any land parcels? Yes / No
 Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit and transactions, for the last 3 months
Additional documents for Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Mob No: 8336929400

Email: customercare_uacisandb@universal

Size/Variety	Companies Offering Them	Approx. Volume (in MT)
Improved / HYV		
Improved / HYV		
Improved / HYV		
Hybrid		
Hybrid		
Hybrid		

Wheat		
Type	Key Variety	Companies Offering Them

Mustard		
Type	Key Variety	Companies Offering Them

Maize		
Type	Key Variety	Companies Offering Them

2) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (in MT)

3) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

4) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

5) What is the area for which you seek our Distributorship (Area of Operation)*?

Name your preferred Transporter / Courier*

JANATA CARRYING CORPORATION

Please share if you have any suggestions to improve business

Part B: Business Background of Applicant

Year of Establishment: 2001
 Number of years for which you are dealing in Seeds: 15

Are you a Distributor of any other company dealing in Field Crops*: Yes / No
 If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

Are you a Distributor of any other company dealing in Vegetables*: Yes / No
 If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
		1. 2. 3.	
		1. 2. 3.	
		1. 2. 3.	

Are you involved in any other businesses related to agriculture*? Yes / No
 If yes, please share if you are dealing in

Fertilizers as Distributor of _____
 Pesticides as Distributor of SDS Raveids, Nagajuna, Sumitomo, An
 Others (specify) BACF,

Are you involved in any other businesses NOT related to agriculture*? Yes / No
 If yes, please share broad overview of the nature of business

