

17. The company will be liable for the outcome of such transactions if the details for matters relating to Sales are not provided to the Distributor. The company will not provide any material to any member of the sales team without specific approval of the Distributor.
18. The Distributor is required not to enter into any financial transactions with the company or its subsidiaries. All such transactions will be considered as personal and will not be considered as business transactions of the company.
19. The Distributor will not handover any material to any member of the sales team without specific approval of the Distributor.
20. The Distributor is required to maintain the integrity of the packaging in which the products are packed. The Distributor may tamper with the packets, designs, logos and trademarks of the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be considered as personal and will not be considered as business transactions of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic returns, invoices, and other documents supporting compliance of such requirements of GST. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST either on a periodic basis or at the end of every 6 months.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months. The Distributor can ask for a copy of the account statement at any time by sending email at customer_care@universalagri.in or by calling the Customer Care Helpline at +91 8336929400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on a periodic basis or at the end of every 6 months. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the company.
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, Anubhav Kumar Shukla acting on behalf of Dheeraj Barnwal
 (Name of Representative*) (Name of Distributor*)

I hereby acknowledge that
 1. I have read, understood and agreed to all the terms and conditions of business
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

(Handwritten Signature)

(Signature of Representative of Distributor*)



(Stamp of Distributor*)

Name of Company Official	Signature of Company Official

Part D: Financial Information

28) Primary Bank Account of Business*

Name of the Bank

Name & address of Branch

IFSC Code of Branch

Account No

29) Does the applicant have CC/OD facility from any bank? Yes / No

If Yes, Name of Bank

Name & address of Branch

CC/OD Limit (Approx. in Rs lakha)

30) Security Deposit* of Rs

If Yes, approx. size

31) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size

32) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size

34) Number of staff employed by the applicant

35) Does the applicant own any 2-wheeler? Yes / No

If Yes, Number of such vehicles

36) Does the applicant own any 4-wheeler? Yes / No

If Yes, Number of such vehicles

37) Brief details of property owned by the applicant*:

Does the applicant own any land parcels? Yes / No

Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

Mob No: 8336929400

Customer Care

Email: customercare_uacisandb@universalagri.in

Part B: Business Background of Applicant

- 12) Year of Establishment: 2000
 13) Number of years for which you are dealing in Seeds: 2000
 14) Are you a Distributor of any other company dealing in Field Crops? Yes / No
 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
Bayco	17 Years	Paddy, mustard	140 Lakhs
Kaveri Seed LTD	9 Years	Paddy & Mustard	55 Lakhs
DNA Seeds	14 Years	Paddy	30 Lakhs
Sriram Seeds	15 Years	Paddy & Wheat	80 Lakhs

- 16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
VNR Seeds Pvt. LTD	10 Years	All Cereals	15 Lakhs
US Agri Seeds	8 Years	All Cereals	25 Lakhs
Seminis Seeds	13 Years	cauliflower & other	35 Lakhs
Golden Seeds	15 Years	Peas, okra & other	50 Lakhs

- 18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
Kodava, Padrauna	60 Lakh	17	1. Padam Agro Agri 2. Ray Seeds 3. Laxmi Bess Bham
Tamkhiray	30 Lakh	9	2. Gupta Seed Store 3. Ananya Agro Agri
Kushinagar	45 Lakh	11	2. 3. Kisan Seed Cent

- 19) Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of

Pesticides as Distributor of

Others (specify)

Xara Fertilizers, IndoCruft
Ri Industries, HPM, Syngenta

- 20) Are you involved in any other businesses **NOT** related to agriculture*? Yes / No
 If yes, please share broad overview of the nature of business

Part C: Market Intelligence & Sales Plan

20) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP	7029 / 5204, Swyer-52	DNA, GN Seeds, NSL	300 mt.
OP	Wheat,	Seed, RK, Pant Nagar	250 mt.
Improved / HYV	Imp Paddy	Kanou, NSL, JK	270 mt.
Hybrid	6444 Gold	Bayer	25 mt.
Hybrid			
Hybrid			
Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop	15 mt.	40 mt.
Field Crop	8 mt.	20 mt.
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

Kushinagar All

26) Name your preferred Transporter / Courier*

Nav Bharat, New malik and DTDC

27) Please share if you have any suggestions to improve business

Good Seeds and Better Price

UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universलगri.in,
Website: www.universलगri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

1) Name of the Organization* **SHREE SIDDHI ENTERPRISES**

2) Full Postal Address for correspondence*:
 Type of Location: Office Shop Godown Residence
 Street Name **WARD NO 9 HARI TOLA HATA KUSHI NAGAR**
 P.O **HATA SAHAR** District **KUSHI NAGAR**
 State **UTTAR PRADESH** PIN Code **274203**

3) Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
 Cooperative/ Society Others (Specify) _____

4) Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
DHEERAJ BARNWAL

Telephone No:
 Office /Shop Landline: (STD Code) **9838078902**
 Residence Landline: (STD Code) **8400888618**
 Mobile*: +91 **9559118822** WhatsApp Mobile: +91 **9838078901**
 Email ID*: _____

Preferred mode of communication: Email SMS Whatsapp

Income Tax Permanent Account No*: **AMPPB3490E**

Is the applicant registered under GST*: Yes / No

If yes, is the applicant registered under Composite Scheme of GST: Yes No

GST No **09AMPPB3490E1Z0**

Seeds Licence No* **242/24-194**

Valid Up to* **17/03/2024** Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant



Name* **DHEERAJ BARNWAL**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Date: **23/09/2021**