



पंजाब नैशनल बैंक
GODDA (Jharkhand) - 814133
RTGS/NEFT IFS Code : PUNB0672800

सभी शाखाओं पर देय PAYABLE AT ALL BRANCHES

DDMMYY

PAY UACI SEEDS & BIOTECH PVT LTD

या धारक को OR BEARER

रुपये RUPEES

अदा करें ₹

खाता सं-
A/c No. 6728002100000332

चालू खाता
CURRENT A/c
6728002100000332

GVQ

Binod Kumar Jha
GODDA KRISHI KENDRA PROP BINOD KUMAR JHA
Please sign above

॥ 50 2864 ॥ 8 140 24 20 21

29

केवल तीन माह के लिए ही वैध है
VALID FOR THREE MONTHS ONLY



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Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP			
OP			
OP			
Improved / HYV			
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

Godda, Baliya, Gandhigam, Pathargama

26) Name your preferred Transporter / Courier*

Aashirwad Bus

27) Please share if you have any suggestions to improve business

Part D: Financial Information of Applicant

1. Listed below
The bank
Distributor
before the
prior to the
The company
Distributor
the Distributor
area

28) Primary Bank Account of Business*

Name of the Bank PUNJAB NATIONAL BANK

Name & address of Branch GODDIA

IFSC Code of Branch PUNB0672800

Account No 6728002100000332 Type of Account: Savings/Current/OD

29) Does the applicant have CC/OD facility from any bank*? Yes / No

If Yes, Name of Bank _____

Name & address of Branch _____

CC/OD Limit (Approx. in Rs lakhs) _____ / RTGS

30) Security Deposit* of Rs 25000 paid through Cheque No. _____ / RTGS

31) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No

If Yes, approx. size _____ Address: _____

32) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No

33) If Yes, approx. size _____ Address: _____

34) Number of staff employed by the applicant _____

35) Does the applicant own any 2-wheeler? Yes / No

If Yes, Number of such vehicles _____ used for Business / Personal / Both

36) Does the applicant own any 4-wheeler? Yes / No

If Yes, Number of such vehicles _____ used for Business / Personal / Both

37) Brief details of property owned by the applicant*:

Does the applicant own any land parcels? Yes / No

Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Mob No: 8336929400

Email: customercare_uacisandb@universalagri.in

Part F: General Terms & Conditions of Business

1. Listed below are our general terms and conditions of conducting business
1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
 2. The company will appoint a Territory Sales Manager (TSM) to serve the Area of Operation designated to the Distributor. While the TSM will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the other sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at **customercare_uacisandb@universalagri.in** or by calling the Customer Care Helpline at **+91 8336929400**
 3. In addition to the TSM, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
 4. The Distributor can place his orders with the respective TSM either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the TSM urgently after receiving the intimation
 5. The company will deliver material only against confirmed orders placed by the Distributor with the TSM. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at **customercare_uacisandb@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
 6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load at the cost of the company. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied
 7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective TSM of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective Territory Sales Manager. Further, the Distributor is required to send email at **customercare_uacisandb@universalagri.in** this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
 8. The Distributor may be required to pay to the transporter the freight charges as directed by the company at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed the freight paid either by way of deduction from the bill or through a Credit Note
 9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
 10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at **customercare_uacisandb@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
 11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. The Distributor is required to obtain a copy of this Price List either from the respective TSM or by sending an email at **customercare_uacisandb@universalagri.in**. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
 12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective TSM or by sending email at **customercare_uacisandb@universalagri.in**. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
 13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representative commits any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
 14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment

SI No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED
(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universallagri.in,
Website: www.universallagri.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- 1) Name of the Organization* GODDA KINICHI KENDRA
- 2) Full Postal Address for correspondence*
Type of Location: Office Shop Godown Residence
Street Name PIEPAINTEE ROAD HATIYA CHOWK GODDA
P.O. GODDA District GODDA
State JHARKHAND PIN Code 814133
- 3) Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- 4) Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
VINOD KUMAR JHA
- 5) Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 9931462330 WhatsApp Mobile: +91 _____
Email ID*: _____
- 6) Preferred mode of communication: Email SMS Whatsapp
- 7) Income Tax Permanent Account No*: ANRPJ6426D
- 8) Is the applicant registered under GST*: Yes / No
- 9) If yes, is the applicant registered under Composite Scheme of GST: Yes No
- 10) GST No 20ANRPJ6426DI28
- 11) Seeds Licence No* 30/L3-114
Valid Up to* ___/___/___ Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant

<i>Affix photograph*</i>	Name* <u>VINOD KUMAR JHA</u>
	Gender*: Male <input checked="" type="checkbox"/> Female <input type="checkbox"/>
	Relationship with applicant*: Owner <input checked="" type="checkbox"/> Partner <input type="checkbox"/> Director <input type="checkbox"/> Others <input type="checkbox"/>
	Signature*
	Date: ___/___/___

IN Code Private
Partnership (Specify)
Others Director / Authorized Signatory


 भारत सरकार
Government of India


बिनोद कुमार झा
Binod Kumar Jha
जन्म तिथि/ DOB: 30/03/1968
पुरुष / MALE



4470 5578 5345




मेरा आधार, मेरी पहचान

 भारत सरकार
Government of India

पता:
S/O: कार्तिक नाथ झा, 108 ज,
रस्ता दक्षीण, गोडा, गोडा,
झारखण्ड - 814133

Address:
S/O: Karik Nath Jha, 108 a,
rasta south, Godda, Godda,
Jharkhand - 814133

4470 5578 5345

  
http://www.gov.in www.umat.gov.in

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आयकर विभाग
INCOME TAX DEPARTMENT



भारत सरकार
GOVT. OF INDIA

BINOD KUMAR JHA

KARTIK NATH JHA

30/03/1968

Permanent Account Number

ANRPJ6426D

Binod Kumar Jha

Signature



10000010

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored by the bank. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to the bank, then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to recourse for such dishonor.
16. The company will provide a standard credit period of 60 days from the date of the invoice. The company will provide Cash Discounts for paying dues within 60 days, the details of which are usually provided in the invoice. Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.
17. The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions, the details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customercare_uacisandb@universalagri.in, or by calling the Customer Care Helpline at +91 8336929400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, BINOD KR JHA
(Name of Representative*)

acting on behalf of

GODDA KRISHI KENDRA
(Name of Distributor*)

hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

M/s Godda Krishi Kendra

Binod Kr Jha
Proprietor

(Signature of Representative of Distributor*)

(Stamp of Distributor*)

Date:

Place:

Name of Company Official	Signature of Company Official

Application Fee Rs. - 50/- (Fifty only) deposited vide Chalan No. 28 dated- 11-01-17
 Treasury Godda for the Period From ~~11-01-17~~ 2017-20

Form- B
 (See clause-5)

LICENCE TO CARRY ON THE BUSINESS OF SEEDS

Book No- 540

Licence No 30/13-14
 R.N- 25/17-18
 Date of Issue 03/07/17
 Valid up to 31-3-17-21

Subject to the provision of the seeds (control) order, 1983 and to the terms and conditions of this licence SRI/M/S GODDA KRISHI KENDRA is hereby granted licence to sell and store for the said purposes of seeds.

Name and style by which the business is carried on	Location of sale of depot	Location of Godowns	Type of seed	Source of Supply
(A)	(B)	(C)	(D)	(E)
PROP- VINOD KUMAR JHA S/O- KARTIK NATH JHA VILL- GODDA PO- GODDA BLOCK- GODDA DIST- GODDA	Plot No- 452 J. B. No- N- मडक S- घोषला E- विश्वनाथ ठाकुर W- गोकुल गला	SAME as Cx (B)	ALL TYPE of seed	Nuziveedu seeds Ltd.

(Area of Operation only Block)

Mobile No -



(Signature)

Licence Authority *(Signature)*

TERMS AND CONDITION OF LICENCE

- The licence shall be displayed at a prominent and conspicuous place in Part of the business premises open to the public.
- The bolder of licence shall comply with the provision of the seeds (control) order, 1983 and the notification issued there under and for the time being in force.
- This licence comes in to force with immediate effect and shall be Valid up to unless previously cancelled or suspended.
- The holder of the licence shall for time, report to the licencing authority and change in the premises where he carries on his business of sale, export, import or storage for said purposes of seeds.
- The licence shall give every facility to the licencing authority of any other Officer acting under his authority for the purpose of inspecting his stock in any shop, depot fo godown of other place/places used by him for the purpose of storage, sale of export of seeds