

Model Use
 Form for State Team Member Opening Distributorship

Checklist	Yes	No
Distributorship Form		
Mandatory fields on Page 1 filled up		
Mandatory fields on Page 2 filled up		
Mandatory fields on Page 3 filled up		
Mandatory fields on Page 4 filled up		
Mandatory fields on Page 5 filled up		
Signature of representative added on Page 1		
Photograph of representative affixed on Page 1		
Signature of representative added on Page 2		
Supporting Documents		
ID Proof (Aadhar Card, Passport, Driving License)		
Name on ID proof tallies with PAN		
Signed and stamped		
Signed copy of Address Proof (Aadhar Card, Passport)		
Name on address proof tallies with ID Proof		
Address on address proof tallies with PAN / License		
Signed and stamped		
Signed copy of PAN		
Name on PAN tallies with ID proof		
Signed and stamped		
Signed copy of GST Certificate (if applicable)		
Name on Certificate tallies with ID Proof		
Signed and stamped		
Signed copy of Shop License		
Name on license tallies with ID Proof		
License is valid on the date of form		
If not, proof of application for renewal has been collected		
Signed and stamped		
Statement of primary bank accounts of business		
Name on account tallies with ID Proof		
Period is for last 3 months		
Primary bank account of business with significant transactions		
Signed and stamped		
Bank Cheques		
3 cheques		
Not of any cooperative banks		
Contains valid signature of representative and stamp		
Contains no date		
Is not crossed		
Security Deposit has been collected		
Effect on Existing Network		
Name of the nearest distributors (can be more than 1)		
Distance from the nearest distributors		

Approved By:
 Name of Company Official

Signature of Company Official

Abdul Breej Bhandar
 ABDUL BEEJ BHANDER
 Voluntary Natun Bazar
 Jorhat (Assam)

company may levy...
 he company will generally...
 he details of which are available in the yearly...
 his policy for matters relating to Sales Return and obtain price...
 dispatching material. The company will not provide any credit for material returned in...
 policy
 The Distributor is required not to enter into any financial transactions with any member of the...
 the form of material or funds. All such transactions will be considered as personal and...
 company will not be liable for the outcome of such transactions
 The Distributor will not handover any material to any member of the sales team without specific...
 issued by the Head Office of the company
 The Distributor is required to maintain the integrity of the packaging in which the products are...
 in any way. Any unauthorized use of the company's designs, logos and trademarks will be...
 infringement of the intellectual property rights of the company
 The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic...
 Credit Notes and others with respect to its transactions supporting compliance of such requirements of GST
 to share with the company, upon request, documents supporting compliance of such requirements of GST
 The company will share with the Distributor, an Account Statement at the end of every 6 months either on...
 registered email or through any other preferred mode of communication. However, the Distributor can ask for...
 updated account statement at any time by sending email at customer_care_uacisandb@universalfarm.in, or...
 calling the Customer Care Helpline at +91 8336929400
 The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either...
 his registered email or through any other preferred modes of communication. The Distributor is required to re...
 the account statement and reconcile the balance on the statement with the balance in his books of accounts.
 completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over...
 TSM
 4. In addition to these, the company may from time to time issue communications on these and/ or other but...
 policies which may, from the date of such communication, supersede any business practices or policies prev...
 followed by the company including but not limited to the ones mentioned above
 5. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal

I, _____ acting on behalf of _____
 (Name of Representative*) (Name of Distributor*)

hereby acknowledge that
 1. I have read, understood and agreed to all the terms and conditions of business
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are the best of my knowledge and understanding

Abdul Basit Bhandari
 Abdul Goni
 Proprietor

(Signature of Representative of Distributor*)

Abdul Basit Bhandari
 Abdul Goni
 Proprietor

(Stamp of Distributor*)

Date:
 Place:

Name of Company Official	Signature of Company Official

JAL BEEL BHANDARI
 Kshatriya Karm Bazar
 Jal Bhandari (Assam)

Part D: Financial Information of Applicant

- 28) Primary Bank Account of Business*:
 Name of the Bank
 Name & address of Branch
 IFSC Code of Branch Type of Account: Savings/Current/OD
 Account No Does the applicant have CC/OD facility from any bank*? Yes / No
- 29) If Yes, Name of Bank
 Name & address of Branch
 CC/OD Limit (Approx. in Rs lakhs) / RTGS
 Security Deposit* of Rs paid through Cheque No.
- 30) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No
 If Yes, approx. size Address:
- 31) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No
 If Yes, approx. size Address:
- 32) Number of staff employed by the applicant
- 33) Does the applicant own any 2-wheeler? Yes / No
 If Yes, Number of such vehicles used for Business / Personal / Both
- 34) Does the applicant own any 4-wheeler? Yes / No
 If Yes, Number of such vehicles used for Business / Personal / Both
- 35) Brief details of property owned by the applicant*:
 Does the applicant own any land parcels? Yes / No
 Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) 2. Signed copy of Address Proof (Aadhaar Card/ Passport) 3. Signed copy of PAN 4. Signed copy of GST Certificate (if applicable) 5. Signed copy of Seed License 6. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	7. Signed copy of registered partnership deed 8. Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	7. Signed copy of Memorandum and Articles of Association 8. BOD resolution allowing representative to act and sign on behalf of the company

Mob No: 8336929400

Customer Care

Email: customercare_uacisandb@universalagri.in

Abdul Beeghanda
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 Abdul Fone

Part F:
 How are our general terms and conditions of sale? A distributor will designate a representative to be contacted prior discussion with the Distributor within the area designated for the Distributor.
 3. In

Part C: Market Intelligence & Sales Plan

Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP	7027 7000		5 MT
OP	QB11 2000		3 MT
OP			
Improved / HYV	Jamuna 20,000		
Improved / HYV	Bergell 5000		
Improved / HYV	1 3000		
Hybrid	S23 20,000		
Hybrid	2A23 4000		
Hybrid	2007 2000		
Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)*?

26) Name your preferred Transporter / Courier*

27) Please share if you have any suggestions to improve business

Abdul Goni
ABDUL BEEJ BHANDER
 Kabaitary Natun Bazar
 Dist Bongaigaon (Assam)

Part B: Business Background of Applicant

- 12) Year of Establishment Yes / No
- 13) Number of years for which you are dealing in Seeds. Yes / No
- 14) Are you a Distributor of any other company dealing in Field Crops? Yes / No
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
PAN SEED			
SYGENTA INDIA LTD			
MALI SEEDS			

- 16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
- 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
MALEGARH			1. KATAZ ALI 2. REZZAK ALI 3. BABAR ALI
BALAPARA			1. Reasuddin 2. Anwar Hossain 3. Abdul Kadar
BALBALA			1. Mozamat Nazim 2. Rajib Sarkar 3. Biju Rava

- 19) Are you involved in any other businesses related to agriculture? Yes / No
- If yes, please share if you are dealing in
 Fertilizers as Distributor of _____
 Pesticides as Distributor of _____
 Others (specify) _____

- 20) Are you involved in any other businesses NOT related to agriculture? Yes / No
- If yes, please share broad overview of the nature of business _____

Signature: *Abu Forj*

Sl No. _____
(For Office use only)



ABDUL BEEJ BHANDAR

UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalagri.in,
Website: www.universalagri.net

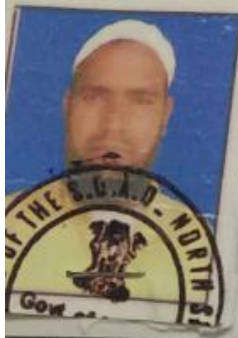
APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- Name of the Organization* M/S ABDUL BEEJ BHANDAR
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name KABAITARINATUNBAZAR
P.O. JOGIGHOPA District BONGAIGAOM
State ASSAM PIN Code 783382
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
ABDUL GONI
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 7002270631 WhatsApp Mobile: +91 8486779570
Email ID*: abdulgoni8649@gmail.com
- Preferred mode of communication: Email SMS Whatsapp
- Income Tax Permanent Account No*: 5B0PG6199M
- Is the applicant registered under GST*: Yes No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No 18B0PG6199M1Z0
- Seeds Licence No* 21
Valid Up to* 25/01/2024 Issued By GOVN. OF ASSAM

Signature and Photograph of Person Authorized to Represent the Applicant

Affix photograph*



Name* ABDUL GONI

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Abdul Goni
BHANDAR

Date: 27/08/20

Jaitary Natun Bazar
Dist. Bongaigaon (Assam)