

AXIS BANK LTD.
GARHWAL QHW JH, GARHWAL - 822114
IFS CODE - UTBI0002577

VALID FOR THREE MONTHS FROM THE DATE OF ISSUE
DATE _____
दिनांक D D M M Y Y Y Y

Pay UACI SEEDS & BIOTECH PVT LTD

OR ORDER / या उनके आदेश पर

रुपये Rupees

अदा करें ₹ _____

A/C NO. 921020035182423
CASEL 000460

For M/S TAJ TRADERS

Signature
M/S TAJ TRADERS
Proprietor/Authorised Signatory
Please sign above

Payable at par at all branches of Axis Bank Ltd in India.

068212 8222111021: 000460* 29

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068209 8222111021: 000460* 29

Signature*
Signature

Date: _____
M/S TAJ TRADERS
Signature
Proprietor

Part F: General Terms & Conditions of Business

1. Listed below are our general terms and conditions of conducting business
2. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
3. The company will appoint a Territory Sales Manager (TSM) to serve the Area of Operation designated to the Distributor. While the TSM will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the other sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at customercare_uacisandb@universallagri.in or by calling the Customer Care Helpline at +91 8136029400
4. In addition to the TSM, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
5. The Distributor can place his orders with the respective TSM either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the TSM urgently after receiving the intimation
6. The company will deliver material only against confirmed orders placed by the Distributor with the TSM. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at customercare_uacisandb@universallagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
7. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load at the cost of the company. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective TSM of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective Territory Sales Manager. Further, the Distributor is required to send email at customercare_uacisandb@universallagri.in in this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
8. The Distributor may be required to pay to the transporter the freight charges as directed by the company at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed the freight paid either by way of deduction from the bill or through a Credit Note
9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at customercare_uacisandb@universallagri.in. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. The Distributor is required to obtain a copy of this Price List either from the respective TSM or by sending an email at customercare_uacisandb@universallagri.in. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company
12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective TSM or by sending email at customercare_uacisandb@universallagri.in. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company
13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representative commits any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment

Sl No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED
(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universallagri.in,
Website: www.universallagri.net

APPLICATION FOR DISTRIBUTORSHIP
Part A: Basic Information of Applicant

- 1) Name of the Organization* **MS TAJ TRADERS**
- 2) Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **MAIN ROAD MERAL**
P.O **MERAL** District **GARHWAL**
State **JHARKHAND** PIN Code **822133**
- 3) Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- 4) Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
IMAM MEHDI
- 5) Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **9905320041** WhatsApp Mobile: +91 **9905320041**
Email ID*: _____
- 6) Preferred mode of communication: Email SMS Whatsapp
- 7) Income Tax Permanent Account No*: **BL1PM6527L**
- 8) Is the applicant registered under GST*: Yes No
- 9) If yes, is the applicant registered under Composite Scheme of GST: Yes No
- 10) GST No **20BL1PM6527L1Z4**
- 11) Seeds Licence No* **09/2022-23**
Valid Up to* **31/03/2027** Issued By **2NO GARHWAL**

Signature and Photograph of Person Authorized to Represent the Applicant

Affix photograph* _____

Name* **IMAM MEHDI**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature* **Imam Mehdi**

Date: _____

MS TAJ TRADERS
Imam Mehdi
Proprietor

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

| Paddy | | | |
|----------------|-------------------|--------------------------|------------------------|
| Type | Key Variety | Companies Offering Them | Approx. Volume (In MT) |
| OP Paddy | Sonam, etc. | Antar, etc. | 2000 |
| OP Wheat | UP 262, etc. | Kashi Pur Boro | 1500 |
| OP | | | |
| Improved / HYV | Paddy (Im) | Mahyco, Antar, Pan, etc. | 2200 |
| Improved / HYV | | | |
| Improved / HYV | | | |
| Hybrid | Hy Paddy | Baba, PHI, Kavita, Pan | 2200 |
| Hybrid | | | |
| Hybrid | | | |
| Wheat | | | |
| Type | Key Variety | Companies Offering Them | Approx. Volume (In MT) |
| OP Wheat | UP 262, etc. | Kashi Pur Boro | 1500 |
| Im wheat | Kash, Mahyco, Pan | Antar, Mahyco, Pan | 1500 |
| | | | |
| Mustard | | | |
| Type | Key Variety | Companies Offering Them | Approx. Volume (In MT) |
| Black Gold | Low Price Brand | All companies | 2000 |
| | | | |
| | | | |
| Maize | | | |
| Type | Key Variety | Companies Offering Them | Approx. Volume (In MT) |
| Maize | JK, etc. | JIC, etc. | 500 |
| | | | |
| | | | |

22) What are the important Vegetable crops cultivated in this area?

| Crops | Key Variety | Key Brands | Approx. Volume (In MT) |
|-----------|---------------|---------------|------------------------|
| Hy Bhenai | All companies | All companies | 250 kg |
| Caulis | All " | " | 200 kg |

23) Which are main companies operating in this area?

| Company Name | Key products | Approx. Turnover | Sales Team Size | Mode of work |
|--------------|--------------|------------------|-----------------|--------------|
| Baba | | | | |
| Kavita | | | | |
| PHI | | | | |
| Sonam | | | | |

24) What is your sales plan for our products in coming years*?

| Field Crop | Name of the Product | Quantity (MT) | |
|------------|---------------------|---------------|--------|
| | | Year 1 | Year 2 |
| Field Crop | Im Paddy | 500 | 1000 |
| Field Crop | Hy Paddy | 200 | 500 |
| Field Crop | OP Wheat | 1000 | 1500 |
| Field Crop | Im Wheat | 500 | 1000 |
| Vegetable | Hy Bhenai | 26 kg | 80 kg |
| Vegetable | Caulis | 20 kg | 50 kg |

25) What is the area for which you seek our Distributorship (Area of Operation)*?

Gadchiroli District

26) Name your preferred Transporter / Courier*

Dalton Group / Gadchiroli Redlines, Joshi Transport, ATDC

27) Please share if you have any suggestions to improve business

M/S TAJ TRADERS

Smitraj

Proprietor

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque if the bank on which the cheque is drawn, debitors the cheque for reasons related to "insufficient funds". The company will levy a cheque dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such amount a standard credit period of 60 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 60 days, the details of which are available in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.

16. The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions, the details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.

17. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unauthorised and the company will not be liable for the outcome of such transactions.

18. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.

19. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.

20. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.

21. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customercare_uacisandb@universalsagri.in or by calling the Customer Care Helpline at **+91 8336929400**.

22. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.

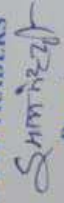
23. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.

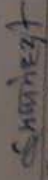
24. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, _____ acting on behalf of _____ (Name of Distributor*)

1. I have read, understood and agreed to all the terms and conditions of business

2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

M/S TAJ TRADERS

 Proprietor
 (Stamp of Distributor*)


 (Signature of Representative of Distributor*)
 Date: 01/10/2023
 Place: Guwahati

| | |
|---|---|
|  Name of Company Official |  Signature of Company Official |
|---|---|

Part B: Business Background of Applicant

12) Year of Establishment: YES / NO
 13) Number of years for which you are dealing in Seeds: YES / NO
 14) Are you a Distributor of any other company dealing in Field Crops?

15) If yes, please share the following details on your business with these companies:

| Company Name | Vintage of Relationship (In years) | Key Products Sold Last Year | Approximate Turnover Last Year |
|-------------------|------------------------------------|-----------------------------|--------------------------------|
| Pam Seeds Pvt Ltd | 11 years | Paddy & Wheat | 40 Lakh |
| Sahayya Seeds | 8 year | " | 30 Lakh |
| North Bio | 6 year | " | 20 Lakh |
| Radi Seeds | 6 year | " | 20 Lakh |

16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
 17) If yes, please share the following details on your business with these companies:

| Company Name | Vintage of Relationship (In years) | Key Products Sold Last Year | Approximate Turnover Last Year |
|-------------------|------------------------------------|-----------------------------|--------------------------------|
| Pam Seeds Pvt Ltd | 11 year | Hy Bhabdi, Sonbhi | 6 Lakh |
| Sahayya Seeds | 8 year | " | 5 Lakh |
| North Seeds | 6 year | " | 5 Lakh |
| Radi Seeds | 6 year | " | 4 Lakh |

18) Details of important markets/ regions in your area:

| Name of the Market/ Region | Your approx. turnover from the market/ region | No. of your Retailers at the market/ region | Name of key Retailers |
|----------------------------|---|---|-----------------------|
| | | 1. 2. 3. | |
| | | 1. 2. 3. | |
| | | 1. 2. 3. | |

19) Are you involved in any other businesses related to agriculture? Yes No
 If yes, please share if you are dealing in

Fertilizers Distributor of NO
 Pesticides as Distributor of Sono companies
 Others (specify)

20) Are you involved in any other businesses NOT related to agriculture? Yes / No
 If yes, please share broad overview of the nature of business

Fertilisers Licence No. - 91/16-17
Seeds Licence No. - 83/16-17

786

Mob. - 9006353603
9905320041

M/S. TAJ TRADERS

(Deals in All Kinds of Fertilizer & Paddy Seeds)

Vill. +P.O. +P.S. - Meral, Dist. - Garhwa (Jharkhand) Pin- 822133

Prop. - *Imam Mehdi*

Ref. No. -

Date

M/S TAJ TRADERS

Imam Mehdi
Proprietor

For Internal Use

Checklist for Sales Team Member Opening Distributorship

| Particulars | Yes | No |
|--|-----|----|
| Distributorship Form | | |
| 1. 14 Mandatory fields on Page 1 filled up | / | |
| 2. 4 Mandatory fields on Page 2 filled up | / | |
| 3. 3 Mandatory fields on Page 3 filled up | / | |
| 4. 6 Mandatory fields on Page 4 filled up | / | |
| 5. 4 Mandatory fields on Page 5 filled up | / | |
| Signature of representative added on Page 1 | / | |
| Photograph of representative affixed on Page 1 | / | |
| Signature of representative added on Page 2 | / | |
| Supporting Documents | | |
| ID Proof (Aadhaar Card/ Passport/ Driving License) | / | |
| Name on ID proof tallies with PAN | / | |
| Signed and stamped | / | |
| Signed copy of Address Proof (Aadhaar Card/ Passport) | / | |
| Name on address proof tallies with ID Proof | / | |
| Address on address proof tallies with PAN / License | / | |
| Signed and stamped | / | |
| Signed copy of PAN | / | |
| Name on PAN tallies with ID proof | / | |
| Signed and stamped | / | |
| Signed copy of GST Certificate (if applicable) | / | |
| Name on Certificate tallies with ID Proof | / | |
| Signed and stamped | / | |
| Signed copy of Speed License | / | |
| Name on license tallies with ID Proof | / | |
| License is valid on the date of form | / | |
| If not, proof of application for renewal has been collected | / | |
| Signed and stamped | / | |
| Statement of primary bank account(s) of business | | |
| Name on account tallies with ID Proof | / | |
| Period is for last 3 months | / | |
| Primary bank account of business with significant transactions | / | |
| Signed and stamped | / | |
| Blank Cheques | | |
| 3 cheques | / | |
| Not of any cooperative banks | / | |
| Contains valid signature of representative and stamp | / | |
| Contains no date | / | |
| Is not crossed | / | |
| Security Deposit has been collected | | |
| Effect on Existing Network | | |
| Name of the nearest distributors (can be more than 1) | / | |
| Distance from the nearest distributors | / | |

Approved By:
 Name of Company Official: Ranjit Kumar Talwar
 Signature of Company Official: [Signature]
 Date: 18/11/2020
 MS TAL TRADERS
 Proprietor: [Signature]

SHIM 632

M/S TAJ TRADE



08042011

भारत सरकार
GOVT. OF INDIA

भारत सरकार
GOVT. OF INDIA

IMAM MEHDI
TAJMUL ANSARI

12/01/1989
Permanent Account Number
BLIPM6527L

Signature
Imam Mehdi

08042011



M/S TAJ TRADERS
SMTA 27
Proprietor

EMBLEM
FORM - 'B'

LICENCE TO CARRY ON THE BUSINESS OF DEALER IN SEEDS

LICENCE NO.: 85/16-17

Date: 29.10.2016

1. Subject to provision of the Seeds (Control) order, 1983 and to the terms and condition of this licence
Shr/MS. श्री. अशोक शर्मा

श्री. 0 - सानु हेग

Is hereby granted licence to sell, export, import and store for the said purpose of seeds.

2. The licence shall carry on the aforesaid business at असोक स्टोर

Place for storage and place for sale असोक

(Tehsil or District).

Date: 29.10.2016
Seal

State of उत्तर प्रदेश
LICENSING AUTHORITY,
INDIA
29.10.16
1691

TERMS AND CONDITIONS OF LICENCE: असोक अ/0, 09/22-23 अ/11-03-22

1. The licence shall be displayed at a prominent and conspicuous place in a part of the business premises open to the public. Renewal upto 31.3.2022
29.10.16
2. The holder of the licence shall comply with the provisions of the seeds (Control) order 1983 and the notification issued there and for the time being in force.
गढ़वा
3. This licence comes into forced with immediate effect and shall be valid upto 31.3.2019
असोक अ/0, 09/22-23 अ/11-03-22
29.10.16
4. The holder of the licence shall from time to time report to the Licence Authority and change in the premises where he carried on the business of sale, export, import or storage for the said purposes of seeds.
5. The licence shall give every facility to the licensing authority or any other officer acting under his Authority for the purpose of inspecting his stock in any shop, depot or godown or other place/ places used by him for the purpose of storage, sale of export of seeds.


भारत सरकार
 Government of India
 Ministry of Health and Family Welfare
 New Delhi

3439 0662 8141
 VOL. 001, SSK/001/13/10

३४३९ ०६६२ ८१४१
 वोल्यूम ००१, एसके/००१/१३/१०




स्वास्थ्य विभाग, भारत सरकार
 Ministry of Health and Family Welfare
 Government of India

3439 0662 8141
 VOL. 001, SSK/001/13/10

३४३९ ०६६२ ८१४१
 वोल्यूम ००१, एसके/००१/१३/१०



M/S TAJ TRADERS
Smitraj
Proprietor



Government of India
Form GST REG-06
(See Rule 10(1))

Registration Certificate

Registration Number : 20BLIPM6527LIZY

| | | | | | |
|--|--|--|------------|----|--|
| 1. | Legal Name | IMAM MEHDI | | | |
| 2. | Trade Name, if any | M/S TAJ TRADERS | | | |
| 3. | Constitution of Business | Proprietorship | | | |
| 4. | Address of Principal Place of Business | PO MERAL, WARD NO 09 VILL MERAL EAST, PS MFRQ, GARHWA, Garhwa, Jharkhand, 822114 | | | |
| 5. | Date of Liability | Not Applicable | | | |
| 6. | Period of Validity | From | 30/08/2021 | To | |
| 7. | Type of Registration | Regular | | | |
| 8. | Particulars of Approving Authority | Centre | | | |
| Signature | | | | | |
| Signature Not Verified Digitally signed by PS GOODS AND SERVICES TAX NETWORK Date: 2021.08.30 11:00:56 IST | | | | | |
| Name | | Md Rehan Alam | | | |
| Designation | | Superintendent | | | |
| Jurisdictional Office | | Palamanu | | | |
| 9. | Date of issue of Certificate | 30/08/2021 | | | |

Note: The registration certificate is required to be prominently displayed at all places of business in the State

This is a system generated digitally signed Registration Certificate issued based on the approval of application granted on 10/08/2021 by the jurisdictional authority.

M/S TAJ TRADERS
Proprietor
Sau Jaz