

Sl No. \_\_\_\_\_  
(For Office use only)



### UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India  
Contact No. (033) 24648581, E Mail: uaciseedsandbiotech@universलगri.in,  
Website: www.universलगri.net

#### APPLICATION FOR DISTRIBUTORSHIP

##### Part A: Basic Information of Applicant

- 1) Name of the Organization\* MALA DE
- 2) Full Postal Address for correspondence\*  
Type of Location: Office  Shop  Godown  Residence   
Street Name DASHSHAKA BETHUN ROAD  
P.O. DASHSHAKA District HOOGRUJLY  
State WB PIN Code 711246
- 3) Nature of the Entity\*: Sole Proprietorship  Partnership  Private Limited Co.   
Cooperative/ Society  Others  (Specify) \_\_\_\_\_
- 4) Name of Representative\*: Proprietor  Managing Partner  Director  Authorised Signatory
- 5) Telephone No: 9434436351  
Office/Shop Landline: (STD Code) \_\_\_\_\_  
Residence Landline: (STD Code) \_\_\_\_\_  
Mobile\* +91 9434436351 WhatsApp Mobile: +91 9434436351  
Email ID\*: \_\_\_\_\_
- 6) Preferred mode of communication: Email  SMS  Whatsapp
- 7) Income Tax Permanent Account No\*: \_\_\_\_\_
- 8) Is the applicant registered under GST: Yes  / No
- 9) If yes, is the applicant registered under Composite Scheme of GST:  Yes  No
- 10) GST No: \_\_\_\_\_
- 11) Seeds Licence No\* SD2697  
Valid Up to\* 31/03/2022 Issued By 19/03/2019

##### Signature and Photograph of Person Authorized to Represent the Applicant

Name\* MALA DE

Gender\*: Male  Female

Relationship with applicant\*: Owner  Partner  Director  Others

Signature\* Mala De Date: 06/01/2022

**Part B: Business Background of Applicant**

- 12) Year of Establishment:
- 13) Number of years for which you are dealing in Seeds:     Yes  / No
- 14) Are you a Distributor of any other company dealing in Field Crops\*:
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year

- 16) Are you a Distributor of any other company dealing in Vegetables\*? Yes  / No
- 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

- 19) Are you involved in any other businesses related to agriculture\*? Yes  / No
- If yes, please share if you are dealing in
- Fertilizers  as Distributor of \_\_\_\_\_
- Pesticides  as Distributor of \_\_\_\_\_
- Others  (specify) \_\_\_\_\_

20) Are you involved in any other businesses **NOT** related to agriculture\*? Yes  / No

If yes, please share broad overview of the nature of business \_\_\_\_\_

SS ORDERING : ASSAM  
Shreya's Photo

SS ORDERING : JHARKHAND  
Shreya's Photo

SS ORDERING : CHHATTIS-NEW  
Shreya's Photo

Reports	Credit Limit (₹)
	15,000
Total	736,000
Paid	100,000
Due	636,000

**Part C: Market Intelligence & Sales Plan**

21) Which Field Crops are primarily cultivated in this area?

		Paddy		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		
OP				
OP				
OP				
Improved / HYV				
Improved / HYV				
Improved / HYV				
Hybrid				
Hybrid				
Hybrid				

		Wheat		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		

		Mustard		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		

		Maize		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years\*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

25) What is the area for which you seek our Distributorship (Area of Operation)\*?

HOOQHLY / DASGHARA

26) Name your preferred Transporter / Courier\*

GHOSH TRANSPORT COMPANY

27) Please share if you have any suggestions to improve business

\_\_\_\_\_

UNIVERSAL & SOUTH  
 ORDERING : ASSAM  
 ORDERING : JHARKHAND  
 ORDERING : CHHATTIS-NEW

Credit Application	10,000
Credit Reconcile Report	15,000
Reports	
Total	25,000
Paid	
Due	25,000

**Part D: Financial Information of Applicant**

28) Primary Bank Account of Business\*  
 Name of the Bank: INDIAN BANK  
 Name & address of Branch: DESAI KAPRA  
 IFSC Code of Branch: IBIL00001530  
 Account No: 500254454975 Type of Account: Savings  Current  OD

29) Does the applicant have CCOD facility from any bank? Yes  / No   
 If Yes, Name of Bank: \_\_\_\_\_  
 Name & address of Branch: \_\_\_\_\_  
 CCOD Limit (Approx. in Rs lakhs): \_\_\_\_\_

30) Security Deposit\* of Rs. \_\_\_\_\_ paid through  Cheque No. 007160 / RTGS

31) Is the Official Shop used by the Distributor, owned by the Distributor? Yes  / No   
 If Yes, approx. size: \_\_\_\_\_ Address: \_\_\_\_\_

32) Is the Godown used by the Distributor, owned by the Distributor? Yes  / No   
 33) If Yes, approx. size: \_\_\_\_\_ Address: \_\_\_\_\_

34) Number of staff employed by the applicant: \_\_\_\_\_

35) Does the applicant own any 2-wheeler? Yes  / No   
 If Yes, Number of such vehicles: \_\_\_\_\_ used for Business  / Personal  / Both

36) Does the applicant own any 4-wheeler? Yes  / No   
 If Yes, Number of such vehicles: \_\_\_\_\_ used for Business  / Personal  / Both

37) Brief details of property owned by the applicant:  
 Does the applicant own any land parcels? Yes  / No   
 Does the applicant own any house property? Yes  / No

**Part E: List of Documents to be Provided**

Signed, sealed and dated For Proprietorship	1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)
	2. Signed copy of Address Proof (Aadhaar Card/ Passport)
	3. Signed copy of PAN
	4. Signed copy of GST Certificate (if applicable)
	5. Signed copy of Seed License
	6. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	7. Signed copy of registered partnership deed
	8. Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	7. Signed copy of Memorandum and Articles of Association
	8. BOD resolution allowing representative to act and sign on behalf of the company

Customer Care  
 Email: [customercare\\_uacsandh@universalagri.in](mailto:customercare_uacsandh@universalagri.in)

Mob No: 8336929400

Listed below are our gen  
 1. The company will  
 Distributor is req  
 beyond the area  
 prior discussion  
 2. The company  
 Distributor. We  
 the Distributor  
 area. Further  
 customer  
 3. In addition  
 the area  
 the area  
 team by  
 4. The De  
 com  
 model  
 the P  
 Dis  
 Dis  
 see  
 do  
 5. Th  
 w  
 7. T  
 8.

Total	₹ 28,000
Paid	₹ 100,000
Due	₹ 60,000

Google Chrome

NORTH BENGAL & SOUTH COLL  
Sujit UACI CUGI Document  
web.chatabb.com

22°C 13:11 17/01/2023

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on which the cheque is drawn, dishonors the cheque for reasons related to "insufficient funds", then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor.
16. The company will provide a standard credit period of 60 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 60 days, the details of which are usually provided in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.
17. The company will generally not accept any Sales Return unless the material supplied were damaged in transit. However, for select products, the company allows Sales Return within certain limits and under certain conditions, the details of which are available in the yearly Sales Return policy. The Distributor is required to follow the terms of this policy for matters relating to Sales Return and obtain prior approval from the responsible sales official before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and un sanctioned and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at [customercare\\_uacisandib@universalegri.in](mailto:customercare_uacisandib@universalegri.in), or by calling the Customer Care Helpline at +91 8336929400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, \_\_\_\_\_ acting on behalf of Malade (Name of Distributor\*)  
(Name of Representative\*)

hereby acknowledge that  
1. I have read, understood and agreed to all the terms and conditions of business  
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding.

**MALA DE  
DASGHARA, HOOGHLY**  
(Stamp of Distributor\*)

\_\_\_\_\_  
(Signature of Representative of Distributor\*)

Date:  
Place:

Name of Company Official	Signature of Company Official

For Internal Use

Checklist for Sales Distributorship

Particulars	Distributorship
1	14 Mandatory
2	4 Mandatory
3	3 Mandatory
4	6 Mandatory
5	4 Mandatory
	Signature
	Photograph
	Signature
	Supp ID Pro
	Sign
	Sign

Auto  
 yak Da  
 150000+25000+25000 = 200000 PAID = 160000  
 ORDERING : ASSAM  
 ORDERING : JHARKHAND  
 ORDERING : CHHATTIS-NEW

CMS Int Report x 2	156,000
Additional Charges with UI x 2	10,000
CMS (Both Applications)	45,000
Creditmit Reconcile Report	10,000
CMS (Int+Soft) Creditmit J Reports	15,000
Total	
Paid	
Due	

**For Internal Use**

**Checklist for Sales Team Member Opening Distributorship**

Particulars	Yes	No
<b>Distributorship Form</b>		
1. 14 Mandatory fields on Page 1 filled up		
2. 4 Mandatory fields on Page 2 filled up		
3. 3 Mandatory fields on Page 3 filled up		
4. 6 Mandatory fields on Page 4 filled up		
5. 4 Mandatory fields on Page 6 filled up		
Signature of representative added on Page 1		
Photograph of representative affixed on Page 1		
Signature of representative added on Page 2.		
<b>Supporting Documents</b>		
<b>ID Proof (Aadhaar Card/ Passport/ Driving License)</b>		
Name on ID proof tallies with PAN		
Signed and stamped		
<b>Signed copy of Address Proof (Aadhaar Card/ Passport)</b>		
Name on address proof tallies with ID Proof		
Address on address proof tallies with PAN / License		
Signed and stamped		
<b>Signed copy of PAN</b>		
Name on PAN tallies with ID proof		
Signed and stamped		
<b>Signed copy of GST Certificate (if applicable)</b>		
Name on Certificate tallies with ID Proof		
Signed and stamped		
<b>Signed copy of Seed License</b>		
Name on license tallies with ID Proof		
License is valid on the date of form		
If not, proof of application for renewal has been collected		
Signed and stamped		
<b>Statement of primary bank account(s) of business</b>		
Name on account tallies with ID Proof		
Period is for last 3 months		
Primary bank account of business with significant transactions		
Signed and stamped		
<b>Blank Cheques</b>		
3 cheques		
Not of any cooperative banks		
Contains valid signature of representative and stamp		
Contains no date		
Is not crossed		
<b>Security Deposit has been collected</b>		
<b>Effect on Existing Network</b>		
Name of the nearest distributors (can be more than 1)		
Distance from the nearest distributors		
<b>Approved By:</b> Name of Company Official	<b>Signature of Company Official</b>	

आयकर विभाग  
INCOME TAX DEPARTMENT



भारत सरकार  
GOVT OF INDIA



स्थायी लेखा संख्या कार्ड  
Permanent Account Number Card  
CDIPD9386D



नाम / Name  
MALA DE



पिता का नाम / Father's Name  
BIBHUTI BHUSAN DAS

जन्म की तारीख / Date of Birth  
01/01/1966

*Mala De*  
हस्ताक्षर / Signature



Mala De




  
**ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ**  
**ভারত সরকার**  
**Unique Identification Authority of India**  
**Government of India**  
 ভাটিকাচৌরী আই ডি / Enrollment No. : 1040/20159/25113

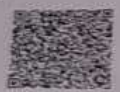
10117003  
 70770128  
 70770128  
 MN797751286FT



আপনার আধার সংখ্যা / Your Aadhaar No. :  
**9811 7633 6374**



**আধার - সাধারণ মানুষের অধিকার**


**ভারত সরকার**  
**Government of India**  
 ৯৯৯৯  
 Male / M  
 Name: **গুপ্তি হুসান দাস**  
 Father: **গুপ্তি হুসান দাস**  
 MGNREGS / DOB : 01/01/1986  
 KSH / Female




**9811 7633 6374**

**আধার - সাধারণ মানুষের অধিকার**



  
**তথ্য**  
 ■ আধার পরিচয়ের প্রমাণ, নাগরিকত্বের প্রমাণ নয়।  
 ■ পরিচয়ের প্রমাণ অনলাইন প্রমাণীকরণ হারা লাভ  
 করুন।

**INFORMATION**  
 ■ Aadhaar is proof of identity, not of citizenship.  
 ■ To establish identity, authenticate online.

■ আধার সারা দেশে মাত্র।  
 ■ আধার তথ্যেতে সরকারী ও বেসরকারী পরিষেবা  
 প্রাপ্তি সম্ভব হবে।  
 ■ Aadhaar is valid throughout the country.  
 ■ Aadhaar will be helpful in availing Government  
 and Non-Government services in future.


**ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ**  
**Unique Identification Authority of India**  
 ঠিকানা:  
 ৯৯৯৯, ৯৯৯৯, ৯৯৯৯  
 পিন কোড: 712402  
 Address:  
 Sankhoshpur, Daghora, Hooghly  
 West Bengal, 712402

**9811 7633 6374**

*Malade*

License No : S02697



FORM 'B'

[See Clause 5]

**LICENCE TO CARRY ON THE BUSINESS OF A DEALER IN SEEDS**

License No. S02697  
Date of Issue: 19/03/2019

Valid Upto: 31/03/2022

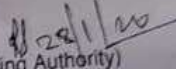
Digitized License for 65/CNS/SEED RENEW/DHANIA/19-22 Subject to the provisions of the Seeds (Control) Order, 1983 and to the terms and conditions of this Licence Shri/M/s M/S. MALA DE is hereby granted licence to sell, export, import and store for the said purposes of seeds.

2. The licence shall carry on the aforesaid business at as per reference on annexure A (Tehsil or District) **Subdivision : Chinsurah**.

**Terms and conditions of licence**

- i. The licence shall be displayed at a prominent and conspicuous place in a part of the business premises open to the public.
- ii. The holder of the licence shall comply with the provisions of the Seeds (Control) Order, 1983 and the notifications issued thereunder and for the time being in force.
- iii. This licence comes into force with immediate effect and shall be valid upto 31/03/2022 unless previously cancelled or suspended.
- iv. The holder of the licence shall from time to time report to the licensing authority any change in the premises where he carries on his business of sale, export, import or storage for the said purposes of seeds.
- v. The licensee shall give every facility to the licensing authority or any other officer acting under his Authority for the purpose of inspecting his stock in any shop, depot or godown or other place/places used by him for the purpose of storage, sale or export of seeds.

Place: \_\_\_\_\_ Dated : \_\_\_\_\_

  
(Licensing Authority)  
Asst. D.A (Admn.)  
Chinsurah Sadar, Hooghly

License No : 502597

Annexure - A


Shop Details :

Sl no : 30, Reg no : 2372, Khellan no : 2724, Road : DASHMATA, Mouza : Shukrinagar,  
Block : BHAKHARALI, Subdivision : Chinsurah, District : Hooghly, State : West Bengal

Storage details

( 1 ) Sl no : 30, Reg no : 2372, Khellan no : 2724, Road : DASHMATA, Mouza :  
Shukrinagar, Block : BHAKHARALI, Subdivision : Chinsurah, District : Hooghly, State :  
West Bengal

Dated : \_\_\_\_\_

  
(Licensing Authority)  
Asst. D.A (Admin.)  
Chinsurah Sadar, Hooghly

इंडियन बैंक



Indian Bank

Branch : DASGHARA  
P. O. DASGHARA (SRIKRISHNAPUR), DIST. HOOGHLY, WEST-BENGAL - 712402  
IFS CODE: IDIB000D533

VALID FOR THREE MONTHS ONLY

DDMMYYYY

PAY

UACISEEDS & BIOTECH PRIVATE LIMITED

या धारक को OR BEARER

RUPEES रुपये

अदा करें

₹

खा.सं.  
A/c No.

CA 50284454888

Malade

CBS Code: 5767

MALA DE

Please sign above

\*Payable At Par At All Our Branches\*

992000001

⑈007170⑈ 7120192061: 454888⑈ 29

UTILITY FORMS PVT. LTD. / CTR - 2010

इंडियन बैंक



Indian Bank

ALLAHABAD

ALLAHABAD

Branch : DASGHARA  
P. O. DASGHARA (SRIKRISHNAPUR), DIST. HOOGHLY, WEST BENGAL - 712402  
IFS CODE: IDIB000D533

VALID FOR THREE MONTHS ONLY

DDMMYY

PAY UACI SEEDS & BIOTECH PRIVATE LIMITED या धारक को OR BEARER

RUPEES रुपये

अदा करें

₹

खा.सं.  
A/c No.

CA 50284454888

CBS Code: 5767

*Malade*

MALA DE

992000001

\*Payable At Par At All Our Branches\*

Please sign above

⑈007169⑈ 7120192061: 454888⑈ 29