

16. The Distributor paying through cheque must ensure that the cheque is drawn on the date of the invoice. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

17. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

18. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

19. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

20. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

21. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

22. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

23. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

24. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

25. The company will provide a standard credit period of 60 days from the date of the invoice. The details of which are usually provided in the invoice. The company will levy a charge (behavior charge on the distributor) if the bank on which the cheque is drawn, dishonors the cheque for such reason.

Journal Use

Particulars

Distributorship Form

1	14	Mandatory fields on Particulars
2	4	Mandatory fields on Particulars
3	3	Mandatory fields on Particulars
4	6	Mandatory fields on Particulars
5	4	Mandatory fields on Particulars
		Signature
		Proprietor

19. The Distributor is required not to enter into any financial transactions with any member of the sales team, unless the company has given its written instructions. All such transactions will be considered as personal and unsanctioned.
20. The Distributor will not handover any material to any member of the sales team without specific written instructions issued by the Head Office of the company.
21. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
22. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions supporting compliance of such requirements of GST to share with the company, upon request, documents supporting compliance of such requirements of GST.
23. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customer_care_uacisandb@universalagri.in, or by calling the Customer Care Helpline at +91 8336929400.
24. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
25. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
26. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, SABAN KUMAR acting on behalf of KUSHWAHA BEEJ BHANDAR
 (Name of Representative*) (Name of Distributor*)

hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business

2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

Kushwaha Beej Bhandar

Saban Kumar
 Proprietor

 (Signature of Representative of Distributor*)

 (Stamp of Distributor*)

Date:

Place:

Name of Company Official	Signature of Company Official

Company in the
right to
the Price
the
the
the

Internal Use

Checklist for Sales Team Member Opening Distributorship

Particulars		Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up	/	
3	3 Mandatory fields on Page 3 filled up	/	
4	6 Mandatory fields on Page 4 filled up	/	
5	4 Mandatory fields on Page 6 filled up	/	
	Signature of representative added on Page 1	/	
	Photograph of representative affixed on Page 1	/	
	Signature of representative added on Page 2	/	
Supporting Documents			
ID Proof (Aadhaar Card/ Passport/ Driving License)			
	Name on ID proof tallies with PAN		
	Signed and stamped		
Signed copy of Address Proof (Aadhaar Card/ Passport)			
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
Signed copy of PAN			
	Name on PAN tallies with ID proof		
	Signed and stamped		
Signed copy of GST Certificate (if applicable)			
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
Signed copy of Seed License			
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
Statement of primary bank account(s) of business			
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
Blank Cheques			
	3 cheques	/	
	Not of any cooperative banks	/	
	Contains valid signature of representative and stamp	/	
	Contains no date	/	
	Is not crossed	/	
Security Deposit has been collected			
Effect on Existing Network			
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By: _____
 Name of Company Official _____ Signature of Company Official _____

(Sanyak Dey/ Sushmita Roy/ Subhomoy Roy/ Sourav Majumder) | 10/12/2018

Part D: Financial Information of Applicant

28) Primary Bank Account of Business*:
 Name of the Bank: CANARA BANK
 Name & address of Branch: SULTANGAN
 IFSC Code of Branch: CNPB0005748
 Account No: 57482114000031 Type of Account: Savings/Cur
 29) Does the applicant have CC/OD facility from any bank*? Yes / No
 If Yes, Name of Bank: _____
 Name & address of Branch: _____
 CC/OD Limit (Approx. in Rs lakhs) _____ paid through Cheque No. _____ / RTGS
 30) Security Deposit* of Rs. _____ paid through Cheque No. _____ / RTGS
 31) Is the Office/ Shop used by the Distributor, owned by the Distributor*? Yes / No
 If Yes, approx. size _____ Address: _____
 32) Is the Godown used by the Distributor, owned by the Distributor*? Yes / No
 If Yes, approx. size _____ Address: _____
 33) _____ Address: _____
 34) Number of staff employed by the applicant _____
 35) Does the applicant own any 2-wheeler? Yes / No
 If Yes, Number of such vehicles _____ used for Business / Personal / Both
 36) Does the applicant own any 4-wheeler? Yes / No
 If Yes, Number of such vehicles _____ used for Business / Personal / Both
 37) Brief details of property owned by the applicant*:
 Does the applicant own any land parcels? Yes / No
 Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License) Signed copy of Address Proof (Aadhaar Card/ Passport) Signed copy of PAN Signed copy of GST Certificate (if applicable) Signed copy of Seed License Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	<ol style="list-style-type: none"> Signed copy of registered partnership deed Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	<ol style="list-style-type: none"> Signed copy of Memorandum and Articles of Association BOD resolution allowing representative to act and sign on behalf of the company

Mob No: 8336929400

Customer Care

Email: customercare_uacisandb@universalagri.in

Part B: Business Background of Applicant

- 12) Year of Establishment: (1987)
- 13) Number of years for which you are dealing in Seeds:
- 14) Are you a Distributor of any other company dealing in Field Crops*: Yes / No
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
PAN SEEDS PVT LTD			
KRISHIDHAN			
YAGANTI			

- 16) Are you a Distributor of any other company dealing in Vegetables*: Yes / No
- 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
PAN SEEDS PVT LTD			
RACE SEEDS			

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in
 Fertilizers as Distributor of _____
 Pesticides as Distributor of _____
 Others (specify) _____

Are you involved in any other businesses NOT related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business _____

Part C: Market Intelligence & Sales Plan

1) Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)
OP			
OP			
OP			
Improved / HYV			
Improved / HYV			
Improved / HYV			
Hybrid			
Hybrid			
Hybrid			

Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (In MT)

Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (In M)

2) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

3) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop		
Field Crop		
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

What is the area for which you seek our Distributorship (Area of Operation)*?

Who is your preferred Transporter / Courier*?

Please share if you have any suggestions to improve business

Seed License/Renewal Seed License/GST/Bank Statement/

SI No. (For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED (Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universलगri.in,
Website: www.universलगri.net

APPLICATION FOR DISTRIBUTORSHIP Part A: Basic Information of Applicant

- Name of the Organization* **KUSHWAHA BEEJ BHANDAR**
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **SULTANGANT MAIN ROAD**
P.O **SULTANGANT** District **BHAGALPUR**
State **BIHAR** PIN Code **813213**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
SABAN KUMAR
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **9709440406** WhatsApp Mobile: +91 **9709440406**
Email ID*: _____
- Preferred mode of communication: Email SMS Whatsapp
- Income Tax Permanent Account No*: **CIUPK9878A**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No **10CIUPK9878A1ZX**
- Seeds Licence No* **D-SL22406032197542**
Valid Up to* **31/03/2023** Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant



Name* **SABAN KUMAR**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*
Saban Kumar

Date: **11/08/2021**