

Checklist for Sales Team Member Opening Distributorship

Particulars		Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up	✓	
2	4 Mandatory fields on Page 2 filled up	✓	
3	3 Mandatory fields on Page 3 filled up	✓	
4	6 Mandatory fields on Page 4 filled up	✓	
5	4 Mandatory fields on Page 6 filled up	✓	
	Signature of representative added on Page 1	✓	
	Photograph of representative affixed on Page 1	✓	
	Signature of representative added on Page 2	✓	
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN	✓	
	Signed and stamped	✓	
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof	✓	
	Address on address proof tallies with PAN / License	✓	
	Signed and stamped	✓	
	Signed copy of PAN		
	Name on PAN tallies with ID proof	✓	
	Signed and stamped	✓	
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		✗
	Signed and stamped		✗
	Signed copy of Seed License		
	Name on license tallies with ID Proof		
	License is valid on the date of form	✓	✓
	If not, proof of application for renewal has been collected		
	Signed and stamped	✓	
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques	✓	
	Not of any cooperative banks	✓	
	Contains valid signature of representative and stamp	✓	
	Contains no date	✓	
	Is not crossed	✓	
	Security Deposit has been collected	✓	
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1)		
	Distance from the nearest distributors		

Approved By:

Name of Company Official

Signature of Company Official

Part B: Business Background of Applicant

- 12) Year of Establishment: 2010
- 13) Number of years for which you are dealing in Seeds: 1994 Yes / No
- 14) Are you a Distributor of any other company dealing in Field Crops? Yes / No
- 15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
JK Agri Genetics Ltd.	12 years		
NUZIVEEDU SEEDS			
KRISHDHAN SEEDS			
BAYER			

Yes / No

- 16) Are you a Distributor of any other company dealing in Vegetables? Yes / No
- 17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
JK Agri Genetics Ltd	12 years		
Aesen Hy Veg Pvt. Ltd.	6 years	Tomato - Jogi	
VNR Seeds Pvt. Ltd.	7 years	Bittergourd - Nardhan	

- 18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
Ghoshahare	1 MT		1. Gobinda Biswas 2. 3.
Jomegachhi	8 MT		1. Babulal Sarkar 2. Sahabul MD. 3.
Cheek Post	4 MT		1. Meghla Mondal 2. Bankim Mondal 3.

- 19) Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of _____

Pesticides as Distributor of _____

Others (specify) _____

- 20) Are you involved in any other businesses NOT related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business

Part C: Market Intelligence & Sales Plan

Which Field Crops are primarily cultivated in this area?

Paddy			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)
OP / Improved	BANGAPADHU-1	MAJI	1 MT
OP	MAHARAJ	SURALA	10 MT
OP	MTU-7025	NUZIVEEDU SEEDS	2 MT
Improved / HYV	KANAK 7-4	KRISHIDRAI SEEDS	3 MT
Improved / HYV	GOURAV-	PARBHA HYBRIDATED	10 MT
Hybrid	23P31, 23P22	BYRR	6 MT
Hybrid	6444605, 6123		
Hybrid			
Wheat			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)
RESEARCH	VEER	NUZIVEEDU SEED	2 MT
Mustard			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)
Maize			
Type	Key Variety	Companies Offering Them	Approx. Volume (in MT)
3355	3339 + 2349	CornTech Seeds (P) Ltd.	3 MT
3255		PATUHU SEEDS	1 MT
3355	3355	Pioneer Hybrid	5 MT

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (in MT)
BITTER GOURD	NAVDHAN	VNR SEEDS	160 kg
CABBAGE	Green Express	SAKHTA	5 kg
BHENDI	JKOH-502	JK Agri Genetics Ltd	100 kg

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work
SURALA	Paddy	10 ton	2	Byke + CAR
MAJI	Paddy		1	Byke
NUZIVEEDU	SEED	2 ton	3	Byke + CAR
Pioneer	MAIZE	4 ton	1 No.	Byke

24) What is your sales plan for our products in coming years*?

Name of the Product	Quantity (MT)		
	Year 1	Year 2	
Field Crop	SS-511	20 MT	30 MT
Field Crop	SHREYA	7 MT	10 MT
Field Crop	CHAMAK	8 MT	10 MT
Field Crop	SS-106 +	1 MT	2 MT
Vegetable	Bottle Gourd - Keshav	2 kg	4 kg
Vegetable	Wax Gourd - Wonder	2 kg	4 kg
Vegetable	Bitter Gourd - 3035	3 kg	5 kg

25) What is the area for which you seek our Distributorship (Area of Operation)*?

GAZOLE AND SURROUND AREAS.

26) Name your preferred Transporter / Courier*

TEL, SAFEX PRESS,
DELHIVERY, DTDC.

27) Please share if you have any suggestions to improve business

SI No. (for Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India

Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalagri.in,

Website: www.universalagri.net

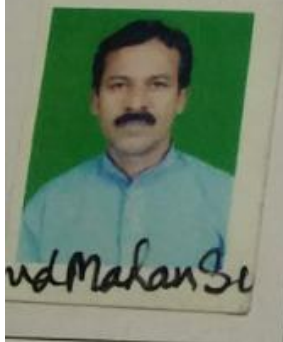
APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

- Name of the Organization* **M/S SHYAM SEED CENTER**
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **TARATALA ROAD**
GORUHAT
P.O **GAZOLE** District **MALDA**
State **WEST BENGAL** PIN Code **732124**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
CHAND MAHAN SARKAR
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **9434817783** WhatsApp Mobile: +91 **9800227707**
Email ID*: **shyamsseedcent@gmail.com**
- Preferred mode of communication: Email SMS Whatsapp
- Income Tax Permanent Account No*: **COOPIS60800**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes No
- GST No _____
- Seeds Licence No* **S04547**
Valid Up to* **01/03/2026** Issued By **SUBDIVISION: MALDA**

Signature and Photograph of Person Authorized to Represent the Applicant

Affix photograph*



Name* **CHAND MAHAN SARKAR**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Chand Mahan Sarkar

Date: **16 09 2021**