

Sl No \_\_\_\_\_  
(For Office use only)



### UACI SEEDS & BIOTECH PRIVATE LIMITED (Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India  
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalseeds.in,  
Website: www.universalseeds.in

#### APPLICATION FOR DISTRIBUTORSHIP Part A: Basic Information of Applicant

1) Name of the Organization\* **SEEDS BHANDLER**

2) Full Postal Address for correspondence\*  
Type of Location: Office  Shop  Godown  Residence   
Street Name **BAJKUL**  
P.O. **KASHAT BAJKUL** District **PURBA MEDINIPUR**  
State **WEST BENGAL** PIN Code **721655**

3) Nature of the Entity\*: Sole Proprietorship  Partnership  Private Limited Co.   
Cooperative/ Society  Others  (Specify) \_\_\_\_\_

4) Name of Representative\*: Proprietor  / Managing Partner  / Director  / Authorised Signatory   
**NAMITA BHUNIA**

5) Telephone No:  
Office /Shop Landline: (STD Code) \_\_\_\_\_  
Residence Landline: (STD Code) \_\_\_\_\_  
Mobile\*: +91 **9800643795** WhatsApp Mobile: +91 **7699950660**  
Email ID\*: **sribhankarbhunia87@gmail.com**

6) Preferred mode of communication: Email  SMS  Whatsapp

7) Income Tax Permanent Account No\*: **CVVP054152**

8) Is the applicant registered under GST\*: Yes  / No

9) If yes, is the applicant registered under Composite Scheme of GST:  Yes  No

10) GST No **19CVVP054152I25**

11) Seeds Licence No\* **S00486**  
Valid Up to\* **31/12/2022** Issued By **KANTHI SUB-DIVISION**

#### Signature and Photograph of Person Authorized to Represent the Applicant



Name\* **NAMITA BHUNIA**

Gender\*: Male  Female

Relationship with applicant\*: Owner  Partner  Director  Others

Signature\*  
**Namita Bhunia**

Date: **09/08/2021**

Part B: Business Background of Applicant

12) Year of Establishment:

13) Number of years for which you are dealing in Seeds

14) Are you a Distributor of any other company dealing in Field Crops? Yes  / No

15) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
GMS AGRITECH PVT. LTD.	5		
FALLSREE LTD.	5		
MALI AGRITECH PVT. LTD.	4		
ESUNDHARA AGRO.	3		

16) Are you a Distributor of any other company dealing in Vegetables? Yes  / No

17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

19) Are you involved in any other businesses related to agriculture? Yes  / No

If yes, please share if you are dealing in

Fertilizers  as Distributor of \_\_\_\_\_  
 Pesticides  as Distributor of \_\_\_\_\_  
 Others  (specify) PADDY SEEDS

20) Are you involved in any other businesses NOT related to agriculture? Yes  / No

If yes, please share broad overview of the nature of business

\_\_\_\_\_

ASBASTORS.

Crops are primarily cultivated in this area? Importance & Sales Plan

Type	Key Variety	Wheat Companies Offering Them	Approx. Volume (In MT)
Improved / HYV	SANTOSHI		50 MT
Improved / HYV	GR-1017		8 MT
Improved / HYV	MAHIMA	GMS	20 MT
Hybrid	PUSYAMI	GMS	20 MT
Hybrid	CHAITALI / 1001	FALISHREE	20 MT
Hybrid	2267 (GMS)	GMS	3 MT

  

Type	Key Variety	Wheat Companies Offering Them	Approx. Volume (In MT)

  

Type	Key Variety	Mustard Companies Offering Them	Approx. Volume (In MT)

  

Type	Key Variety	Maize Companies Offering Them	Approx. Volume (In MT)

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years\*?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop SANTOSHI	10 MT	10 MT
Field Crop SS-511	2 MT	3 MT
Field Crop SS-7	5 MT	8 MT
Field Crop GITANJALI		
Vegetable		
Vegetable		
Vegetable		

What is the area for which you seek our Distributorship (Area of Operation)\*?

CHANDIPUR

Name your preferred Transporter / Courier\*

DIJEN MAITY TRANSPORT  
NAZIR BAZAR, PURBA MEDINIPUR.

Please share if you have any suggestions to improve business

QUALITY, PACKAGING AND GIFT FOR ENCOURAGEMENT.

**Part D: Financial Information of Applicant**

- 28) Primary Bank Account of Business\*  
 Name of the Bank: PUNJAB NATIONAL BANK  
 Name & address of Branch: BAHKUL (06811) RO-KISMAT BAHKUL  
 IFSC Code of Branch: VBA-KASLAGAR BAHKUL PIN-721626  
 Account No: FUND0068120 Type of Account: Savings/Current/OD  
 29) Does the applicant have CC/OD facility from any bank\*? Yes  / No   
 If Yes, Name of Bank: BANGITA GRAMIN VIKASH BANK  
 Name & address of Branch: NAZR BAZAR  
 CC/OD Limit (Approx. in Rs lakhs): 50000000 / RTGS   
 30) Security Deposit\* of Rs.  paid through  Cheque No.  / RTGS   
 31) Is the Office/ Shop used by the Distributor, owned by the Distributor\*? Yes  / No   
 If Yes, approx. size  Address: DD  
 32) Is the Godown used by the Distributor, owned by the Distributor\*? Yes  / No   
 33) If Yes, approx. size  Address: DD  
 34) Number of staff employed by the applicant   
 35) Does the applicant own any 2-wheeler? Yes  / No   
 If Yes, Number of such vehicles  used for Business  / Personal  / Both   
 36) Does the applicant own any 4-wheeler? Yes  / No   
 If Yes, Number of such vehicles  used for Business  / Personal  / Both   
 37) Brief details of property owned by the applicant\*:  
 Does the applicant own any land parcels? Yes  / No   
 Does the applicant own any house property? Yes  / No

**Part E: List of Documents to be Provided**

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> <li>Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)</li> <li>Signed copy of Address Proof (Aadhaar Card/ Passport)</li> <li>Signed copy of PAN</li> <li>Signed copy of GST Certificate (if applicable)</li> <li>Signed copy of Seed License</li> <li>Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months</li> </ol>
Additional documents for Partnership Firm	<ol style="list-style-type: none"> <li>Signed copy of registered partnership deed</li> <li>Authorization from all partners allowing representative to act and sign on behalf of the firm</li> </ol>
Additional documents for Private Limited Company	<ol style="list-style-type: none"> <li>Signed copy of Memorandum and Articles of Association</li> <li>BOD resolution allowing representative to act and sign on behalf of the company</li> </ol>

**Customer Care**

Job No: 8336929400

Email: [customercare\\_uacisandb@universalagri.in](mailto:customercare_uacisandb@universalagri.in)

20. The Distributor is prohibited from entering into any financial transactions with any member of the sales team, either as a principal or as an agent. All such transactions will be considered as personal and unauthorised and the company will not provide any credit for material returned in violation of its policy.
21. The Distributor is prohibited from entering into any financial transactions with any member of the sales team without specific written instruction from the company.
22. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company. The Distributor is required to ensure that the products, designs, logos and trademarks of the company are not damaged, altered or used in any manner that is not authorised by the company.
23. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
24. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his registered account statement at any time by sending email at [customercare\\_uacisandb@universalagri.in](mailto:customercare_uacisandb@universalagri.in) or by calling the Customer Care Helpline at **+91 8336929400**.
25. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the company.
26. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
27. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, NAMITA BHUNIA acting on behalf of SEEDS BHANDER  
 (Name of Representative\*) (Name of Distributor\*)

hereby acknowledge that  
 1. I have read, understood and agreed to all the terms and conditions of business  
 2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

Namita Bhunia  
 (Signature of Representative of Distributor\*)

**SEEDS BHANDER**  
**Prop.-Namita Bhunia**  
**Bajkul :: Purba Medinipur**

(Stamp of Distributor\*)

Date: 09/08/2021  
 Place: BAJKUL.

Name of Company Official	Signature of Company Official

Sales Team Member Opening Distributorship  
 Distributorship Form

	Yes	No
1 Mandatory fields on Page 1 filled up		
2 Mandatory fields on Page 2 filled up		
3 Mandatory fields on Page 3 filled up		
4 Mandatory fields on Page 4 filled up		
5 Mandatory fields on Page 6 filled up		
Signature of representative added on Page 1		
Photograph of representative affixed on Page 1		
Signature of representative added on Page 2		
<b>Supporting Documents</b>		
ID Proof (Aadhaar Card/ Passport/ Driving License)		
Name on ID proof tallies with PAN		
Signed and stamped		
Signed copy of Address Proof (Aadhaar Card/ Passport)		
Name on address proof tallies with ID Proof		
Address on address proof tallies with PAN / License		
Signed and stamped		
Signed copy of PAN		
Name on PAN tallies with ID proof		
Signed and stamped		
Signed copy of GST Certificate (if applicable)		
Name on Certificate tallies with ID Proof		
Signed and stamped		
Signed copy of Seed License		
Name on license tallies with ID Proof		
License is valid on the date of form		
If not, proof of application for renewal has been collected		
Signed and stamped		
Statement of primary bank account(s) of business		
Name on account tallies with ID Proof		
Period is for last 3 months		
Primary bank account of business with significant transactions		
Signed and stamped		
Blank Cheques		
3 cheques		
Not of any cooperative banks		
Contains valid signature of representative and stamp		
Contains no date		
Is not crossed		
Security Deposit has been collected		
Effect on Existing Network		
Name of the nearest distributors (can be more than 1)		
Distance from the nearest distributors		

<b>Approved By:</b>	
Name of Company Official	Signature of Company Official