

Application for Salesperson License (Including Distribution)

Fee

Yes

Application

Qualifying Firm

- 1. Memorandum on Page 1 filed up
- 2. Memorandum on Page 2 filed up
- 3. Memorandum on Page 3 filed up
- 4. Memorandum on Page 4 filed up
- 5. Memorandum on Page 5 filed up
- 6. Signature of representative added on Page 1
- 7. Memorandum of representative added on Page 1
- 8. Signature of representative added on Page 2

Supporting Documents

ID Proof (Aadhar Card/Passport/Driving License)
Name on ID proof tallies with PAN
Signed and stamped

Signed copy of Address Proof (Aadhar Card/Passport)
Name on address proof tallies with ID Proof
Address on address proof tallies with PAN/License
Signed and stamped

Signed copy of PAN
Name on PAN tallies with ID proof
Signed and stamped

Signed copy of GST Certificate (if applicable)
Name on Certificate tallies with ID Proof
Signed and stamped

Signed copy of Sales License
Name on license tallies with ID Proof
License is valid on the date of firm
If not, proof of application for renewal has been collected
Signed and stamped

Statement of primary bank account(s) of business
Name on account tallies with ID Proof
Period is for last 3 months
Primary bank account of business with significant transactions
Signed and stamped

Blank Cheques

- 3 cheques
- Not of any cooperative banks
- Contains valid signature of representative and stamp
- Contains no date
- Is not crossed

Security Deposit has been collected

Effect on Existing Network

- Name of the nearest distributors (can be more than 1)
- Distance from the nearest distributors

Approved By

Name of Company Official

Signature of Company Official

16. The company will provide a standard credit period of 90 days from the date of the invoice. Cash discounts for paying dues within 90 days, the details of which are usually provided in the schemes applicable to the period. Dues remaining unpaid above 180 days will be considered overdue and the company may levy interest on overdue payments.
17. The company will generally not accept any Sales Return unless the material supplier, where applicable, for select products, the company allows Sales Return within certain limits and under the terms or which are available in the yearly Sales Return policy. The Distributor is required to file this policy for matters relating to Sales Return and obtain prior approval from the responsible authority for departing material. The company will not provide any credit for material returned in violation of this policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team in the form of material or funds. All such transactions will be considered as personal and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written order issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be considered as infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customercare_uacisandb@universalagri.in or by calling the Customer Care Helpline at +91 6536929400.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, MANISH KUNAR acting on behalf of _____ (Name of Distributor*)
 (Name of Representative*)

hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

Manish Kumar
 (Signature of Representative of Distributor*)

सार्वार्वा ट्रेडर्स
 (Stamp of Distributor*)

Date:
 Place:

Name of Company Official	Signature of Company Official

Part C: Market Intelligence & Sales Plan

21) Which Field Crops are primarily cultivated in this area?

		Paddy		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		
OP	MTU 2023		25 MT	
OP	MTU 1010		30 MT	
OP	TR 64		10 MT	
OP	KV 822		5 MT	
Improved / HYV	manju Gold		25 MT	
Improved / HYV	Sahabali		10 MT	
Improved / HYV	* 2355		1.5 MT	
Hybrid	8433		500 kg	
Hybrid	1044		500 kg	
		Wheat		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		
		Mustard		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		
		Maize		Approx. Volume (In MT)
Type	Key Variety	Companies Offering Them		

22) What are the important Vegetable crops cultivated in this area?

Crops	Key Variety	Key Brands	Approx. Volume (In MT)

23) Which are main companies operating in this area?

Company Name	Key products	Approx. Turnover	Sales Team Size	Mode of work

24) What is your sales plan for our products in coming years**?

Name of the Product	Quantity (MT)	
	Year 1	Year 2
Field Crop Chamak	25000	30000
Field Crop 511	20000	30000
Field Crop		
Field Crop		
Vegetable		
Vegetable		
Vegetable		

What is the area for which you seek our Distributorship (Area of Operation)**?

BALOD

Name your preferred Transporter / Courier*

MTD

Please share if you have any suggestions to improve business.

Part B: Business Background of Applicant

12) Year of Establishment: 2018

13) Number of years for which you are dealing in Seeds:

Yes / No

14) Are you a Distributor of any other company dealing in Field Crops with those companies?
Yes / No

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
<u>VNR seeds</u>	<u>2018</u>		<u>3 lac</u>
<u>Souama seeds</u>	<u>2015</u>		<u>5 lac</u>
<u>JK seeds</u>	<u>2019</u>		<u>8 lac</u>
<u>Pradhani</u>	<u>2018</u>		<u>20 lac</u>

16) Are you a Distributor of any other company dealing in Vegetables? Yes / No

17) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year

18) Details of executive partners: none at the moment

Name of the Executive Partner	Year when partner joined	Role of partner	Approximate Turnover Last Year

19) Details of other partners: none at the moment

20) Details of other partners: none at the moment

21) Details of other partners: none at the moment

SI No. _____
(For Office use only)



UACI SEEDS & BIOTECH PRIVATE LIMITED

(Formerly Swarna Seeds)

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, E Mail: uaciseedsandbiotech@universalseeds.in,
Website: www.universalseeds.net

APPLICATION FOR DISTRIBUTORSHIP

Part A: Basic Information of Applicant

Name of the Organization* SARWA TRADER

Full Postal Address for correspondence*

Type of Location: Office Shop Godown Residence

Street Name VILL SIYANMARA SIYANMARA BALODI

CHHATTISGARH 491223

P.O. BEKODI SIYANMARA District BALODI

State CHHATTISGARH PIN Code 491223

Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify)

Name of Representative*: Proprietor Managing Partner / Director / Authorised Signatory

Telephone No:

Office /Shop Landline: (STD Code)

Residence Landline: (STD Code)

Mobile*: +91 7987830927 WhatsApp Mobile: +91 9669328253

Email ID*: Jashwant121986@gmail.com

Preferred mode of communication: Email SMS Whatsapp

Income Tax Permanent Account No*: DCSP58736W

Is the applicant registered under GST*: Yes No

Yes, is the applicant registered under Composite Scheme of GST: Yes No

GST No 22DCSP58736W1Z0

Seeds Licence No* B/167/15

Valid Up to* 05/08/2021 Issued By 05082021

Signature and Photograph of Person Authorized to Represent the Applicant



Name* JASHWANT KUMAR SAHU

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Jashwant Kumar Sahu
Signature
प्रोप्राइटर

Date: 14/06/2021