





Kasimpur - 733144
IFSC Code : BDBL0001064

Pay Universal Agro Chemical Industries

₹

अदा करें

₹

VALID FOR THREE MONTHS FROM THE DATE OF ISSUE
D D M M Y Y Y Y
या धारक को Or Bearer

Nasirul Islam
MR NOURUL ISLAM
या धारक को Or Bearer

A/c No. 10150001847328

Payable at par at all branches
and against a receipt only

॥000316॥ ७३३७५०६०५१ ०१३००३॥ २९



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SESHAASAI (K) / CTS - 2018
31/07/2020 1843434



UNIVERSAL AGRO CHEMICAL INDUSTRIES

16 No., India Exchange Place, 3rd Floor, Room No. 6,
Kolkata - 700001, West Bengal, India

Website: www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

PART A: Basic Information of Applicant

- Name of the Organization* **NOJIRUL ISLAM**
- Full Postal Address for correspondence*
Type of Location: Office Shop Godown Residence
Street Name **VILL-KHALSHI**
P.O. **GOBINDAPUR** District **NORTH DINAJPUR**
State **WEST BENGAL** PIN Code **713113**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/Society Others (Specify) _____
- Name of Representative*: Proprietor Managing Partner Director Authorised Signatory
NOJIRUL ISLAM
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **9775406022** WhatsApp Mobile: +91 **9775406022**
Email ID*: **NOJIRULISLAM62995@GMAIL.COM**
- Preferred mode of communication: Email Ph. Whatsapp
- Income Tax Permanent Account No*: **ACEPI11686E**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes / No
- GST No **19ACEPI11686E12M**
- Pesticide Licence No* **P02096** Valid Up to* **LI / FE / TIME**
Issued By **28092016**
- Micronutrient Licence No* **F02972** Valid Up to* **31 / 12 / 2024**
Issued By **02012017**

Signature and Photograph of Person Authorized to Represent the Applicant



Name* **NOJIRUL ISLAM**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Nojirul Islam
Signature*
Director

Date: **25 05 2022**

PART C: MARKET INTELLIGENCE & SALES PLAN

22) For which area do you seek our Distributorship (Area of Operation)?
 Kaleshi, Golindapur North Bengal, Ward Bengal
 pin- 733134

23) What are the main Crops that are cultivated in this area?

Type	Crop	Approx. Area	Approx. Volume
Field Crops	Paddy	All	3 Lacs
Field Crops	Mize	2	3 Lacs
Vegetables	Pato	2	2 Lacs
Vegetables			
Others			
Others			

24) Which are the key Herbicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Paraquat	All	Adavak	2 Lacs

25) Which are the key Fungicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Hexachlor	Paddy	Conkoplum	1 Lac

26) Which are the key Pesticides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Carbamethin	Mize	Embug	1 Lac

27) Which are the key Micronutrients/ Crop supplements sold in this area?

Products	Crops	Key Brands	Approx. Volume

28) What is your sales plan for our products in the near future*?

	Name of the Product	Quantity	
		Year 1	Year 2
Herbicides	Quike, Daam, Sangee	1 Lac	2 Lac
Herbicides	Spur 901, M-45	1 Lac	1.5 Lac
Fungicides	Stalke 500, Embug	2 Lac	2.5 Lac
Fungicides	Stalke 500, Embug	1 Lac	1.5 Lac
Pesticides	Impho's - Desparado	2 Lac	2.5 Lac
Pesticides	Galaxy, Desparado	50,000	1 Lac
Micronutrients	Galaxy, Desparado	3 Lac	3.5 Lac
Micronutrients	Chakrakak	1 Lac	1.5 Lac

29) Please share if you have any suggestions to improve business

PART D: FINANCIAL INFORMATION OF APPLICANT

- 30) Primary Bank Account of Business*
- Name of the Bank SHANMUKHANI BANK
- Name & address of Branch KASIMIPUR-733114
- IFSC Code of Branch 0001000110614
- Account No 1101500018773281 Type of Account: Savings/Curren/OD
- 31) Does the applicant have CC/OD facility from any bank? Yes / No
- If Yes: Name of Bank _____
- Name & address of Branch _____
- CC/OD Limit (Approx. in Rs lakhs) _____
- 32) Security Deposit* of Rs. 100000 paid through Cheque No. _____ / RTGS
- 33) Is the Office/Shop used by the Distributor, owned by the Distributor? Yes / No
- If Yes, approx. size: 1500 Address: SHANMUKHANI
- 34) Is the Godown used by the Distributor, owned by the Distributor? Yes / No
- 35) If Yes, approx. size: 2000 Address: SHANMUKHANI
- 36) Number of staff employed by the applicant NO
- 37) Does the applicant own any 2-wheeler? Yes / No
- If Yes, Number of such vehicles: _____ used for Business / Personal / Both
- 38) Does the applicant own any 4-wheeler? Yes / No
- If Yes, Number of such vehicles: _____ used for Business / Personal / Both
- 39) Brief details of property owned by the applicant*:
- Does the applicant own any land parcels? Yes / No
- Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents For Proprietorship	
1.	Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)
2.	Signed copy of Address Proof (Aadhaar Card/ Passport)
3.	Signed copy of PAN
4.	Signed copy of GST Certificate (if applicable)
5.	Signed copy of Pesticide License
6.	Signed copy of Micro-entrant License
7.	Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
8.	Signed copy of registered partnership deed
9.	Authorization from all partners allowing representative to act and sign on behalf of the firm
7.	Signed copy of Memorandum and Articles of Association for Private Limited Company
8.	BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Email ID: uac1ngp2@gmail.com / customer.care@universलगri.in
 Mobile No: +91 7410040857 / 8336929010

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "insufficient Funds", then the company will levy a cheque dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor.
16. The company will provide a standard credit period of 90 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 30 days, the details of which are usually provided in the Price List or Schedule applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.
17. The company will not accept any Sales Return unless the material supplied were damaged in transit. For returning such damaged materials, the company follows a Sales Return Policy. The Distributor is required to follow the terms of this policy for matters relating to sales return and obtain prior approval from the responsible SO before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and un sanctioned and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks will be counted as an infringement of the Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customer.care@universalaagri.in or by calling the Customer Care Helpline at +91 8336929010
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM in addition to these, the company may from time to time issue communications on these and/or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
24. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, Norud Islam (Name of Representative*) acting on behalf of Norud Islam (Name of Distributor*) hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

Mrs. Norud Islam (Signature of Representative of Distributor*)
 Proprietor

Mrs. Norud Islam (Stamp of Distributor*)
 Proprietor

Date: _____
 Place: _____

Name of Company Official	Signature of Company Official
<u>Badhan Biswas</u>	<u>[Signature]</u>

For Internal Use

Checklist for Sales Team Member Opening Distributorship

Particulars	Yes	No
Distributorship Form		
1 1d Mandatory fields on Page 1 filled up	✓	
2 4 Mandatory fields on Page 2 filled up	✓	
3 2 Mandatory fields on Page 3 filled up	✓	
4 6 Mandatory fields on Page 4 filled up	✓	
5 4 Mandatory fields on Page 6 filled up	✓	
Signature of representative added on Page 1	✓	
Photograph of representative affixed on Page 1	✓	
Signature of representative added on Page 6	✓	
Supporting Documents		
ID Proof (Aadhaar Card/ Passport/ Driving License):	✓	
Name on ID proof tallies with PAN	✓	
Signed and stamped		
Signed copy of Address Proof (Aadhaar Card/ Passport):	✓	
Name on address proof tallies with ID Proof	✓	
Address on address proof tallies with PAN / License	✓	
Signed and stamped		
Signed copy of PAN	✓	
Name on PAN tallies with ID proof	✓	
Signed and stamped		
Signed copy of GST Certificate (if applicable)	✓	
Name on Certificate tallies with ID Proof	✓	
Signed and stamped		
Signed copy of Pesticide License	✓	
Name on license tallies with ID Proof	✓	
License is valid on the date of form	✓	
If not, proof of application for renewal has been collected	✓	
Signed and stamped		
Signed copy of Pesticide License	✓	
Name on license tallies with ID Proof	✓	
License is valid on the date of form	✓	
If not, proof of application for renewal has been collected	✓	
Signed and stamped		
Statement of primary bank account(s) of business	✓	
Name on account tallies with ID Proof	✓	
Period is for last 3 months	✓	
Primary bank account of business with significant transactions	✓	
Signed and stamped		
Blank Cheques:		
3 cheques	✓	
Not of any cooperative banks	✓	
Contains valid signature of representative and stamp	✓	
Contains no date	✓	
Is not crossed	✓	
Security Deposit has been collected	✓	
Existing Distributor of UACI Seeds & Biotech/ Swarna Seeds	✓	
Effect on Existing Network:		
Name of the nearest distributors (can be more than 1):		
Distance from the nearest distributors:		

Proposed Business Volume for this FY (in Rs Lakhs) 10 Lak

Credit Limit Required (in Rs Lakhs) 3 Lak

Approved By (all forms have to be approved by respective SICs) _____ Signature of Company Official

Name of Company Official _____

PART F: GENERAL TERMS & CONDITIONS OF BUSINESS

Labelled below are our general terms and conditions of conducting business:

1. The company will designate an Area of Operation for the Distributor at the time of entering the distributorship. The Distributor is required to restrict his operations to the designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official.
2. The company will appoint a Sales Officer (SO) to serve the Area of Operation designated to the Distributor. While the SO will be final point of contact for the Distributor and should be able to receive all queries of the Distributor, the Distributor can at any point contact the senior sales officials of the company responsible for the area. Further, for any queries, the Distributor can contact the Head Office of the company by sending email at customer.care@univرسالال.لج or by calling the Customer Care Helpline at +91 8326520619.
3. In addition to the SO, the company may appoint one or more permanent temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities.
4. The Distributor can place his orders with the respective SO either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on the registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM system. In case of any queries, the Distributor is required to contact the SO urgently after receiving the confirmation.
5. The company will deliver material only against confirmed orders placed by the Distributor with the SO. In case the Distributor ever receives any material not ordered by the Distributor with the SO, or products, the Distributor is required to inform the company about the discrepancy within 48 hours of receiving the material by sending email at customer.care@univرسالال.لج. In the absence of any such emails or other documented communications, it will be assumed that the material received was an order placed by the Distributor. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied.
6. The company will only dispatch material which are in salable & good condition. So, if any damaged material is not accepted by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective SO of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective SO. Further, the Distributor is required to send email at customer.care@univرسالال.لج on this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway.
7. The Distributor may be required to pay to the transporter the freight charges at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed for the freight paid either in part or full either by way of deduction from the bill or through a Credit Note.
8. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts.
9. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at customer.care@univرسالال.لج. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice.
10. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. However, the company may revise the Price List from time to time. The Distributor is required to obtain a copy of this Price List or revisions made thereafter either from the respective SO or by sending an email at customer.care@univرسالال.لج. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
11. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective SO or by sending email at customer.care@univرسالال.لج. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
12. The company will only sanction the prices and benefits schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representatives commit any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments.
13. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment.



Government of India
And
Government of West Bengal
Form GST REG-06

Registration Certificate

Registration Number: 19ACEP11666E1ZM

1	Legal Name	NOJRU ISLAM			
2	Trade Name, if any	NOJRU ISLAM			
3	Constitution of Business	Partnership			
4	Address of Principal Place of Business	GOSHDAPUR, KHALSHE, RANGANI, North Dumdum, West			
5	Date of Liability	01/07/2017			
6	Period of Validity	From	16/07/2017	To	N/A
7	Type of Registration	Regular			
8	Particulars of Approving Authority				

Signature

Name	
Designation	
Jurisdiction Office	
9. Date of Issue of Certificate	16/07/2017

Note: The registration certificate is required to be prominently displayed in all places of business in the State

This is a system generated digitally signed Registration Certificate issued based on the deemed approval of the application for registration

Handwritten signature



FORM III
Govt. of West Bengal
Dept of Agriculture
office of the DDA (Admin) Uttar Dinaipur

LICENCE TO SELL, STOCK OR EXHIBIT FOR SALE OR DISTRIBUTE INSECTICIDES
 [See sub-rules (4) of rule 10]

1. License Number **P02096**
 Date of Issue: 28/09/2016

Valid Up to: Until Suspended /withheld
 /Cancelled

Amendment fees received Rs. 1500 through Online payment bearing GRN No.
 192021220052049528 Dated 14/08/2021

Concern Name
 Mojibul Islam

Principal Certificate

Sl no./Type	Particulars of the Insecticide	Name of manufacturer of Insecticide	Number of Certificate of Registration	Date of grant of licence	Validity of Licence, wherever applicable
1 Added	ALL Insecticide	INDOFIL INDUSTRIES LIMITED	As per Certificate of Registration issued by CIB&RC	28/09/2016	Until Suspended /withheld /Cancelled
2 Added	ALL Insecticide	BIOSTADT INDIA LIMITED	As per Certificate of Registration issued by CIB&RC	28/09/2016	Until Suspended /withheld /Cancelled

Place: Khemrajpur Dated: 25.08.21.
Rangam, 01/8/21/2021

(Signature of Notified Authority)

Additional Director of Agriculture (Admin)

Uttar Dinaipur

Mojibul Islam

आयकर विभाग
INCOME TAX DEPARTMENT

भारत सरकार
GOVT. OF INDIA

NOJRUL ISLAM
ABDUL GAFFAR
15/07/1988

1107
12
9236

Permanent Account Number
ACEPH1688E

Signature
Signature



In case this card is lost / found, kindly inform / return to :
Income Tax PAN Services Unit, UTHANI,
Plot No. 3, Sector 11, CBD Helipad,
New Mumbai - 400 614.

इस कार्ड के खोने/प्राप्त होने की सूचना देने/वापस करने के लिए कृपया सूचित करें/वापस करें।
आयकर पैन सेवा यूनिट, ए.टी.एन.ए.
प्लॉट नं. 3, सेक्टर 11, सी.बी.डी. हेलिपैड,
नया मुंबई - 400 614.

Gender : M / Male
 Date of Birth / Age : 31
 Address : Gobindapur (Part), Gobindapur, RAIGANJ, UTTAR
 Address : 733130
 Address : Gobindapur (Part), Gobindapur, RAIGANJ, UTTAR
 Date : 13-08-2020
 Electoral Registration Officer
 Assembly Constituency No. and Name : 33-Hansabad
 Part No. and Name : 137-Gobindapur Free Primary school
 COMMISSION OF INDIA
 Note
 1. Possession of this card is no guarantee that you are elector in the current electoral roll. Please check your name in the current electoral roll before every election.
 2. এই কার্ড হোল্ডারের নাম তালিকা পরিচালনা করা হলেও এটি নির্বাচনী তালিকা হতে নামের অন্তর্ভুক্তি বা অন্য কোনো কারণে বাদ পড়ার সম্ভাবনা রয়েছে।
 Date of birth mentioned in this card shall not be treated as a proof of age / D. O. B. for any purpose other than registration in electoral roll.
 COMMISSION OF INDIA

ভারতের নির্বাচন কমিশন
 ELECTION COMMISSION OF INDIA
 নির্বাচনী তালিকা পরিচালনা কার্ড
 ELECTOR PHOTO IDENTITY CARD
 K8M3990249

 নাম : নজরুল ইসলাম
 Name : NOJRUL ISLAM
 মাতার নাম : নবেদা খাতুন
 Mother's Name : Nabeda Khatun



FORM 'A 2'
ACKNOWLEDGEMENT
[See Clause 8(3)]

Name of the concern: **Nojrul Islam**
Letter of Authorization No. **F02972**
Date of Issue: **02/01/2017**
Renewal with effect from **01/01/2020**

POS MACHINE DELIVERED
Valid Upto: **31/12/2024**

Received from M/s **Nojrul Islam** a complete Memorandum of Intimation alongwith Form O, fee of Rs. 1250 by Challan bearing number **10** dated **24/12/2019**, as **LOA for Retail Dealer** for **Subdivision : Raiganj**.

2. This acknowledgement shall be deemed to be the letter of authorisation entitling the applicant to carry on the business as applied for, for a period of 5 years from the date of issue of this Memo of Acknowledgement unless suspended or revoked by the competent authority.

Annexure - A

Shop Details :

JI no : 172 , Dag no : 383 , Khatian no : 864 , Road : Gobindapur Road , Mouza : Gobindapur , Block : RAIGUNJ , Subdivision : Raiganj , District : Uttar Dinajpur , State : West Bengal

Storage details

(1) JI no : 172 , Dag no : 383 , Khatian no : 864 , Road : Gobindapur Road , Mouza : Gobindapur , Block : RAIGUNJ , Subdivision : Raiganj , District : Uttar Dinajpur , State : West Bengal

Annexure - B ('O' Form details)

Sl.	Company Name	Form number
-----	--------------	-------------

Place: Raiganj Dated: 14 JAN 2021

Valid Upto Fertilisers

(Signature of Notified Authority)

Nojrul Islam

04/19/01/21
Asstt. Director of Agriculture (Admin)
Raiganj, Uttar Dinajpur

