

HDFC BANK

CLASSIC

Valid for 3 months only
D D M M Y Y Y Y

HDFC BANK LTD DINHATA MAIN ROAD,
OPP OLD BUS STAND, DIST COOCHBIHAR DINHATA-736135, WEST BENGAL
RTGS / NEFT IFSC : HDFC0002475

Pay *Universal Agro Chemical Industries*

Or Bearer

या धारक को

Rupees रुपये

अदा करें ₹

A/c. No. 50200024151281

Brn: 2475 Pdt:873
SUPREME CA

Payable at par through clearing/transfer at all branches of HDFC BANK LTD

Sandip Kumar Rathi

SANDIP KUMAR RATHI

Please sign above / कृपया यहाँ हस्ताक्षर करें

⑈000120⑈ 736240151⑈ 005002⑈ 29

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⑈000123⑈ 736240151⑈ 005002⑈ 29



UNIVERSAL AGRO CHEMICAL INDUSTRIES

16 No., India Exchange Place, 3rd Floor, Room No. 6,
Kolkata - 700001, West Bengal, India

Website: www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

PART A: Basic Information of Applicant

- Name of the Organization* **SANDIP KUMAR RATHI**
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **GOSANI ROAD DINHATA**
P.O **DINHATA** District **COOCHBEHAR**
State **WEST BENGAL** PIN Code **736135**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
SANDIP KUMAR RATHI
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 _____ WhatsApp Mobile: +91 **9832444466**
Email ID*: **SANDIPRATHI@YAHOO.COM**
- Preferred mode of communication: Email Ph. Whatsapp
- Income Tax Permanent Account No*: **AKZPR63959**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST: Yes / No
- GST No **19AKZPR639591ZE**
- Pesticide Licence No* **PD05230** Valid Up to* **LI / FE / TIME**
Issued By **GOVT OF WEST BENGAL**
- Micronutrient Licence No* **F19811** Valid Up to* **14 / 07 / 2025**
Issued By **GOVT OF WEST BENGAL**

Signature and Photograph of Person Authorized to Represent the Applicant



Name* **SANDIP KUMAR RATHI**

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

M/S. SANDIP KUMAR RATHI
Sandip Kumar Rathi
Signature*
Proprietor

Date: **12 / 10 / 2022**

PART B: BUSINESS BACKGROUND OF APPLICANT

- 13) Year of Establishment: 2020
- 14) Number of years for which you are dealing in Pesticides / Micronutrients: 2020
- 15) Are you a Distributor of any other company dealing in Pesticides*: Yes / No
- 16) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
<u>Pant Resides</u>			
<u>J.U. Agri Science</u>			

- 17) Are you a Distributor of any other company dealing in Micronutrients*: Yes / No
- 18) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (in years)	Key Products Sold Last Year	Approximate Turnover Last Year
<u>Tolai Agri case</u>			

- 19) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of Key Retailers
<u>Goswami</u>		1.	
<u>Gitaldaha</u>		2.	
<u>Pamahal-</u>		3.	
		1.	
		2.	
		3.	

- 20) Are you involved in any other businesses related to agriculture*? Yes / No
- If yes, please share if you are dealing in
 Fertilizers as Distributor of _____
 Seeds as Distributor of _____
 Others (specify) _____

- 21) Are you involved in any other businesses NOT related to agriculture*? Yes / No
- If yes, please share broad overview of the nature of business _____

PART C: MARKET INTELLIGENCE & SALES PLAN

22) For which area do you seek our Distributorship (Area of Operation)?

Gisani Road, Sibho

23) What are the main Crops that are cultivated in this area?

Type	Approx. Area	Approx. Volume
Field Crops	Wheat	
Field Crops	Maize	
Field Crops	Barley	
Vegetables		
Vegetables		
Others		
Others		

24) Which are the key Herbicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Metolachlor			
Triphenylethylene			
Metolachlor			

25) Which are the key Fungicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Strobilurins			
Triazole			
Triazole			

26) Which are the key Pesticides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume
Pyrethroids			
Organophosphates			
Organophosphates			

27) Which are the key Micronutrients/ Crop supplements sold in this area?

Products	Crops	Key Brands	Approx. Volume
Urea			
Ammonia			
Ammonia			

28) What is your sales plan for our products in the near future?

Name of the Product	Quantity	
	Year 1	Year 2
Patela, Guir, Xestof 1	500	1000
Unimax, -Cosmeex	200	300
Guan, Pictan, Spike	1000	1500
Galaxy Seed, Hix Plus	1000	2000

29) Please share if you have any suggestions to improve business

Focus Regularity of materials Supply.

PART D: FINANCIAL INFORMATION OF APPLICANT

- 30) Primary Bank Account of Business:
- Name of the Bank: HDFC BANK
- Name & address of Branch: CHINAIAP MAIN ROAD
- IFSC Code of Branch: HDFC00012345
- Account No: 500000123456789 Type of Account: Savings/Current/OD / /
- 31) Does the applicant have CC/OD facility from any bank? Yes / No
- Name & address of Bank: _____
- Name & address of Branch: _____
- CC/OD Limit (Approx. in Rs lakhs) _____ / RTGS
- 32) Security Deposit* of Rs. 100000 paid through Cheque No. _____ / / / RTGS
- 33) Is the Office/ Shop used by the Distributor, owned by the Distributor? Yes / No
- If Yes, approx. size 1000sqft Address: GOSANI ROAD CHINAIAP
- 34) Is the Godown used by the Distributor, owned by the Distributor? Yes / No
- 35) If Yes, approx. size 1500sqft Address: GOSANI ROAD CHINAIAP
- 36) Number of staff employed by the applicant 1000
- 37) Does the applicant own any 2-wheeler? Yes / No
- If Yes, Number of such vehicles 1000 used for Business / Personal / Both
- 38) Does the applicant own any 4-wheeler? Yes / No
- If Yes, Number of such vehicles 001 used for Business / Personal / Both
- 39) Brief details of property owned by the applicant:
- Does the applicant own any land parcels? Yes / No
- Does the applicant own any house property? Yes / No

Part E: List of Documents to be Provided

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)
	2. Signed copy of Address Proof (Aadhaar Card/ Passport)
	3. Signed copy of PAN
	4. Signed copy of GST Certificate (if applicable)
	5. Signed copy of Pesticide License
	6. Signed copy of Micronutrient License
	7. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months
Additional documents for Partnership Firm	8. Signed copy of registered partnership deed
	9. Authorization from all partners allowing representative to act and sign on behalf of the firm
Additional documents for Private Limited Company	7. Signed copy of Memorandum and Articles of Association
	8. BOD resolution allowing representative to act and sign on behalf of the company

Customer Care

Email ID: uaci.ngp2@gmail.com / customer.care@universatagri.in

Mobile No: +91 7410040857 / 8336929010



FORM A-2
ACKNOWLEDGEMENT
(See Clause 302)

Name of the concern: SANDIP KUMAR RATHI
Letter of Authorization No. F198/11
Date of issue: 12-09-2017
Renewal with effect from 15-07-2020
Valid upto: 15-07-2025

Issued from Mr. SANDIP KUMAR RATHI a company Memorandum of Information alongwith Form O, use of Rs. 1250 by Reference (SRN bearing number CH007 dated 07-07-2020, as LOA for Retail Dealer for Subdivision Dinahat.

2. This acknowledgement shall be deemed to be the basis of authentication, pending the application to carry on the business as aforesaid for a period of 5 years from the date of issue of this Memo of Authorization pending unless rescinded or revised by the concerned authority.
Annexure - A

Shop Details :

JI no : 158, Dag no : 2744, Khata no : 1925, Road : BANGPURA ROAD, Mouza : Chalebina Asbert (158), Block : DUDHATA - I, Subdivision : Dinnahat, District : Coorg Behar, State : West Bengal

Storage details:

JI no : 158, Dag no : 2744, Khata no : 1925, Road : BANGPURA ROAD, Mouza : Chalebina Asbert (158), Block : DUDHATA - I, Subdivision : Dinnahat, District : Coorg Behar, State : West Bengal

Annexure - B (O' Form details)

Sl. Company Name	Form number	Valid upto	Facts
Sandip Kumar Rathi	2744	15/07/2025	

(Signature of Notified Authority)

✓ Sandip Kumar Rathi

For Internal Use

Checklist for Sales Team Member Opening Distributorship

Particulars	Yes	No
1 Distributorship Form	<input checked="" type="checkbox"/>	
2 4 Mandatory fields on Page 1 filled up	<input checked="" type="checkbox"/>	
3 2 Mandatory fields on Page 3 filled up	<input checked="" type="checkbox"/>	
4 6 Mandatory fields on Page 4 filled up	<input checked="" type="checkbox"/>	
5 4 Mandatory fields on Page 6 filled up	<input checked="" type="checkbox"/>	
Signature of representative added on Page 1	<input checked="" type="checkbox"/>	
Photograph of representative affixed on Page 1	<input checked="" type="checkbox"/>	
Signature of representative added on Page 6	<input checked="" type="checkbox"/>	
Supporting Documents		
ID Proof (Aadhaar Card/ Passport/ Driving License)	<input checked="" type="checkbox"/>	
Name on ID proof tallies with PAN	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of Address Proof (Aadhaar Card/ Passport)	<input checked="" type="checkbox"/>	
Name on address proof tallies with ID Proof	<input checked="" type="checkbox"/>	
Address on address proof tallies with PAN / License	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of PAN	<input checked="" type="checkbox"/>	
Name on PAN tallies with ID proof	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of GST Certificate (if applicable)	<input checked="" type="checkbox"/>	
Name on Certificate tallies with ID Proof	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of Pesticide License	<input checked="" type="checkbox"/>	
Name on license tallies with ID Proof	<input checked="" type="checkbox"/>	
License is valid on the date of form	<input checked="" type="checkbox"/>	
If not, proof of application for renewal has been collected	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of Pesticide License	<input checked="" type="checkbox"/>	
Name on license tallies with ID Proof	<input checked="" type="checkbox"/>	
License is valid on the date of form	<input checked="" type="checkbox"/>	
If not, proof of application for renewal has been collected	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Signed copy of primary bank account(s) of business	<input checked="" type="checkbox"/>	
Name on account tallies with ID Proof	<input checked="" type="checkbox"/>	
Period is for last 3 months	<input checked="" type="checkbox"/>	
Primary bank account of business with significant transactions	<input checked="" type="checkbox"/>	
Signed and stamped	<input checked="" type="checkbox"/>	
Blank Cheques	<input checked="" type="checkbox"/>	
3 cheques	<input checked="" type="checkbox"/>	
Not of any cooperative banks	<input checked="" type="checkbox"/>	
Contains valid signature of representative and stamp	<input checked="" type="checkbox"/>	
Contains no date	<input checked="" type="checkbox"/>	
is not crossed	<input checked="" type="checkbox"/>	
Security Deposit has been collected	<input checked="" type="checkbox"/>	
Existing Distributor of UACI Seeds & Biotech/ Swarna Seeds	<input checked="" type="checkbox"/>	
Effect on Existing Network	<input checked="" type="checkbox"/>	
Name of the nearest distributors (can be more than 1):		
Distance from the nearest distributors:		

Proposed Business Volume for this FY (in Rs Lakhs)	20 Lakhs
Credit Limit Required (in Rs Lakhs)	05 Lakhs

Approved By: (all forms have to be approved by respective GICs)	
Name of Company Official	
Signature of Company Official	



Government of India
Form GST REG-06
(See Rule 10(1))

AIR

Registration Certificate

Registration Number : 19AKZPR8598Q1ZE

1.	Legal Name	SANDIP KUMAR RATHI			
2.	Trade Name, if any	SANDIP KUMAR RATHI			
3.	Constitution of Business	Proprietorship			
4.	Address of Principal Place of Business	0, WARD NO - 10, GOSANI ROAD, DINHATA MUNICIPALITY, P.O. SANDIP S. DINHATA, Cooch Behar, West			
5.	Date of Liability				
6.	Period of Validity	From	10/08/2017	To	NA
7.	Type of Registration	Regular			
8.	Particulars of Approving Authority				

Signature

Name	
Designation	
Jurisdictional Office	
9. Date of Issue of Certificate	10/08/2017

Note: The registration certificate is required to be prominently displayed at all places of business in the State.

This is a system generated digitally signed Registration Certificate issued based on the deemed approval of the application for registration

Sandip Kumar Rathi



FORM III
Govt. of West Bengal
Dept of Agriculture
office of the DDA (Admin) Coach Behar

LICENCE TO SELL, STOCK OR EXHIBIT FOR SALE OR DISTRIBUTE INSECTICIDES
[See sub-rules (4) of rule 10]



1. License Number P05230 Digitized License for COB/IR/0005/2019
1. License to Sell, stock/exhibit for sale/distribution of insecticides for District : Coach Behar
in the premises situated at Annexure - A

is granted to -
M/s **SANDIP KUMAR RATHI**
Shop Address -

Ji no : 158, Dag no : 2744, Khatian no : 1065/1, Road : RANGPUR ROAD, Mouza :
Gaidana Atsuan (158), Block : DUMHATA - I, Subdivision : Gaidana, District : Coach Behar,
State - West Bengal

Email : sandiprathi@yahoo.com
Mobile no : 9832059111

as specified here under— Annexure - B

2. The insecticide(s) shall be Sell, stock/exhibit for sale distribution of insecticides under
the direction and supervision of the following expert (s):

(a) For Sell, stock, exhibit for sale/distribution of insecticides :
JYOTI KARNANI (Graduate with degree in Science with Chemistry/Zoology/Botany)

3. The licence is subject to such conditions as may be specified in the rules for the time being
in force under the insecticides

Act, 1968 as well as the conditions on the certificate of registration and those as stated
below

Place _____ Dated _____

(Signature of the licensing officer)

[Signature]

Sandip Kumar Rathi

Signature of Company Official <i>Sushanta Ghosh</i> 12/10/22	Name of Company Official <i>Sushanta Ghosh</i>
--	---

Place:

Date: 12.10.2022

(Signature of Representative of Distributor*)
Sandip Kumar Rathi

(Stamp of Distributor*)
M/S. SANDIP KUMAR RATHI
Proprietor
Sandip Kumar Rathi

1. I have read, understood and agreed to all the terms and conditions of business hereby acknowledge that
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

1. *Sandip Kumar Rathi* acting on behalf of *Sandip Kumar Rathi* (Name of Distributor*)

25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal
24. In addition to these, the company may from time to time issue communications on these and/or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customer.care@universalsagrin.in or by calling the Customer Care Helpline at +91 8336929010
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and un sanctioned and the company will not be liable for the outcome of such transactions
17. The company will not accept any Sales Return unless the material supplied were damaged in transit. For returning such damaged materials, the company follows a Sales Return Policy. The Distributor is required to follow the terms of this policy for matters relating to sales return and obtain prior approval from the responsible SO before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy
16. The company will provide a standard credit period of 90 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 90 days, the details of which are usually provided in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments
15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "insufficient Funds", the Distributor will levy a cheque Dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor

सर्वप्रथम 1957-58

भारत सरकार

भारत सरकार

INCOME TAX DEPARTMENT

GOVT. OF INDIA

SANDIP KUMAR RATHI

SURENDRA KUMAR RATHI

11/07/1988

Permanent Account Number

AKZPR6395Q

Sandip Kumar Rathi

Signature



20012016

Sandip Kumar Rathi



भारत सरकार
GOVERNMENT OF INDIA



सदीय कुमार राठी

Sandip Kumar Rathi

आवृत्ति/ DOB: 11/07/1988

पुरुष / MALE



2834 2576 1238

आवृत्ति आवृत्ति, आवृत्ति आवृत्ति

Sandip Kumar Rathi

Form 29
2019 (Rev. 8/21)

Certificate No. 0917PT85213747

PERMANENT CERTIFICATE FOR ENLISTMENT

West Bengal Municipal Act, 1993
[See Section 112]
(Duplicate to be filled up)

Dinhata Municipality
Dinhata, Coochbehar

Financial Year for which the certificate for enlistment relates: 1st April, 2021 - 31st March, 2025.

The Board of Councilors of Dinhata Municipality hereby grant unto Mr. Sandip Kumar Rath, the proprietor of Sandip Kumar Rath, residing and/or carrying on or intending to carry on business at holding Premises No. 36/15/16, ground No. 14 and exercising or intending to exercise the Profession, Trade or Callings of Enterprises dealing with various kinds of Agricultural products Fertilizer supplier/ dealer, this Permanent Certificate for enlistment under section 112 of the West Bengal Municipal Act, 1993 and acknowledge to have referred in consideration thereto, a total fee of Rs. 210.

This Certificate for enlistment will be in force until the 31st day of September, 2024 and to be produced at the time of renewal.



Signature Vaid
Digital Signature
Kumar Sandip
15/09/2021

Executive Officer

Dinhata Agricultural products Fertilizer supplier, 1st floor, 0917PT85213747, 2024-9-21

For further papers
and details