



इण्डियन ओवरसीज़ बैंक  
Indian Overseas Bank

BODRA (1138) Branch  
KOLKATA, Pin - 743517  
IFSC: IOBA0001138

Valid for 3 months from the date of instrument

DDMMYYYY

Pay Universal Agro Chemical Industries या धारक को Or Bearer

रुपये Rupees

₹

A/c No. 113802000001345

For MANIRUJJAMAN KRISHI BHANDAR

*Manirujjaman*

PROPRIETOR

Please sign above

Payable at par at all branches of IOB in India

636331 7000 20 50 21

13

720885 / CC 100 / GREEN / 30 Mar 2021  
SESHASAI (M) CTS 2010



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ভারত সরকার

Government of India



জিয়রুল হক মোল্লা

Jiyarul Haque Molla

পিতা : মনিরুজামান মোল্লা

Father: Manirujaman Molla

জন্মতারিখ / DOB : 01/01/1967

পুরুষ / Male



8649 6357 0968

আধার - সাধারণ মানুষের অধিকার



আধার

ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ

Unique Identification Authority of India

ঠিকানা:  
বাউলিয়াপাড়া, নাওরা, দক্ষিণ ২৪  
পরগনা, বোদরা, পশ্চিম বঙ্গ,  
743507

Address:  
BAULIYAPARA, Naora, South 24  
Parganas, Bodra, West Bengal,  
743507

8649 6357 0968

1947  
1800 300 1947

help@uidai.gov.in

www  
www.uidai.gov.in

INDIAN OVERSEAS BANK  
BODRA

TYPE: CC FOR PUBLIC  
A/C NO: 113802000001345 INR  
M/S. MANIROJJAMAN KRISHI BHANDAR  
VILL NAORA PO BODRA PS BHANGAR  
BHANGAR - I, WEST BENGAL-743502

DATE: 09-12-2022  
PAGE: 1

STATEMENT OF ACCOUNT FOR THE PERIOD OF 01-09-2022 to 08-12-2022

DATE	PARTICULARS	CHQ.NO.	WITHDRAWALS	DEPOSITS	BALANCE
01-09-2022					13,83,490.08Dr
01-09-2022	SB-6990			7,00,000.00	6,83,490.08Dr
16-09-2022	COROMANDEL INTE	636316	50,000.00		7,33,490.08Dr
16-09-2022	TO TRF - ECLGS:		5,396.00		7,38,886.08Dr
22-09-2022	SAHANARA ENTERP	636318	1,00,000.00		8,38,886.08Dr
26-09-2022	SELF	636319	1,00,000.00		9,38,886.08Dr
29-09-2022	CARE CHEM REMED	636317	20,000.00		9,58,886.08Dr
29-09-2022	By: ANCPML205G-			8,980.00	9,49,906.08Dr
30-09-2022	113802000001345		8,604.00		9,58,510.08Dr
16-10-2022	TO TRF - ECLGS:		5,396.00		9,63,906.08Dr
19-10-2022	STPPMTCHGS/29-0		236.00		9,64,142.08Dr
31-10-2022	Coromandel Inte	636320	80,000.00		10,44,142.08Dr
31-10-2022	113802000001345		5,704.00		10,49,846.08Dr
01-11-2022	SB-6990			5,328.00	10,44,518.08Dr
08-11-2022	KRISHNA GOPAL M	636321	17,000.00		10,61,518.08Dr
08-11-2022	SOFIQUR RAHAMAN	636322	1,35,600.00		11,97,118.08Dr
16-11-2022	TO TRF - ECLGS:		5,396.00		12,02,514.08Dr
18-11-2022	UPI/23229133920			10.00	12,02,504.08Dr
18-11-2022	BY CASH SELF			3,00,000.00	9,02,504.08Dr
18-11-2022	Charges for POR		28.32		9,02,532.40Dr
18-11-2022	RTGS-HDFC-IOBAM	636323	4,00,000.00		13,02,532.40Dr
19-11-2022	By MS SAHANARA			2,00,000.00	11,02,532.40Dr
19-11-2022	Charges for POR		28.32		11,02,560.72Dr
19-11-2022	RTGS-HDFC-IOBAM	636324	3,00,000.00		14,02,560.72Dr
19-11-2022	RTGS RTN HDFCH1			3,00,000.00	11,02,560.72Dr
23-11-2022	BY CASH BY CASH			1,50,000.00	9,52,560.72Dr
25-11-2022	BY CASH SELF			1,50,000.00	8,02,560.72Dr
28-11-2022	BY CASH BY CASH			2,30,000.00	5,72,560.72Dr
28-11-2022	Charges for POR		57.82		5,72,618.54Dr
28-11-2022	RTGS-HDFC-IOBAM	636325	8,30,000.00		14,02,618.54Dr
29-11-2022	BY CASH BY CASH			50,000.00	13,52,618.54Dr
29-11-2022	Charges for POR		4.72		13,52,623.26Dr
29-11-2022	NEFT-HDFC-IOBAN	636326	60,000.00		14,12,623.26Dr
30-11-2022	113802000001345		11,121.00		14,23,744.26Dr
05-12-2022	BY CASH .			3,20,000.00	11,03,744.26Dr
05-12-2022	Charges for POR		28.32		11,03,772.58Dr
05-12-2022	RTGS-HDFC-IOBAM	636327	3,50,000.00		14,53,772.58Dr
05-12-2022	Cash handling C		118.00		14,53,890.58Dr

Page Total: 24,84,718.50 24,14,318.00 14,53,890.58Dr

Grand Total: 24,84,718.50 24,14,318.00 14,53,890.58Dr

FFD Balance: 0





PHNO- 8207295176  
8326187449

লিঙ্গ/Gender : পুরু / Male  
বয়স/তারিখ / বয়স : 54  
Date of Birth/ Age :  
ঠিকানা : দক্ষিণ সূত্রের পাড়া, মাধরা, ডাকনং, দক্ষিণ 24 পরগণা,  
743502  
Address : Dakshin Neora Para, Neora, SHANGORE,  
SOUTH 24 PARGANAS, 743502

তারিখ/ Date : 11-03-2021 নির্বাচন নিয়ন্ত্রণ অধিকারিক  
Electoral Registration Officer

বিধানসভা নির্বাচনকেন্দ্রের নং ও নাম : 139-ক্যানিং পূর্ব (সাধারণ)  
Assembly Constituency No. and Name : 139-Canning  
Purba (GENERAL)  
অংশ নং ও নাম : 74-বোদরা উচ্চ মাধ্যমিক বিদ্যালয়  
Part No. and Name : 74-Bodara Uchha Madhyamik  
Vidyalya

বিঃ দ্রঃ / Note

1. আপনার কাছে এই কার্ড থাকলে এমন কোন নিশ্চয়তা নেই যে বর্তমান ভোটার তালিকায় আপনার নাম রয়েছে। প্রতিটি নির্বাচনের আগে অনুগ্রহ করে ভোটার তালিকায় নাম যাচাই করুন।  
Mere possession of this card is no guarantee that you are elector in the current electoral roll. Please check your name in the current electoral roll before every election.
2. এই কার্ডে উল্লিখিত জন্ম তারিখ ভোটার তালিকায় নাম নথিভুক্ত করা কঠোরভাবে কোন-কাজের জন্য মান্য হবে না।  
Date of birth mentioned in this card shall not be treated as a proof of age / D. O. B. for any purpose other than registration in electoral roll.

Old EPC No. - WB/15/108/177418

*(Handwritten signature)*

आयकर विभाग  
INCOME TAX DEPARTMENT

भारत सरकार  
GOVT. OF INDIA

JIYAULLHAK MOLLA  
MANIRUJAMAN MOLLA

1/11/1967

Permanent Account Number  
ANCPM1205G

*Ji Yaullhak Molla*  
Signature



*In case this card is lost / found, kindly inform / return to :*  
Income Tax PAN Services Unit, UTISI,  
Plot No. 3, Sector 11, CBD Belapur,  
Navi Mumbai - 400 614.

इस कार्ड के खोने/पाने पर कृपया सूचित करें/सौदाएं :  
आयकर पैन सेवा यूनिट, UTISI,  
प्लॉट नं: ३, सेक्टर ११, सी.बी.डी. बेलपुर,  
नवी मुंबई-४०० ६१४.



FORM 'A 2'  
ACKNOWLEDGEMENT  
[See Clause 8(3)]

Name of the concern: **MONIRUZZAMAN KRISHI BHANDER**

Name of the Applicant: **ZIARUL HAQUE MOLLA**

Received from M/s **MONIRUZZAMAN KRISHI BHANDER** a complete Memorandum of Intimation alongwith Form O, fee of Rs. **1250** by Reference /GRN bearing number **42** dated **24/02/2020**, as **LOA for Retail Dealer for Subdivision : BARUIPUR**.

2. This acknowledgement shall be deemed to be the letter of authorisation entitling the applicant to carry on the business as applied for, for a period of 5 years from the date of issue of this Memo of Acknowledgement unless suspended or revoked by the competent authority.

**Annexure - A**

**Shop Details :**

Jl no : --- , Dag no : 285 , Khatian no : 638 , Road : BODRA , Mouza : Bodra , Block : BHANGORE - I ,  
Subdivision : BARUIPUR , District : South 24 Parganas , State : West Bengal

**Storage details**

( 1 ) Village : 133 , Dag no : 285 , Khatian no : 638 , Road : BODRA , Mouza : Bodra , Block :  
BHANGORE - I , Subdivision : BARUIPUR , District : South 24 Parganas , State : West Bengal

**Annexure - B ('O' Form details)**

Sl.	Company Name	Form number	Valid Upto	Fertilisers
1	M/S NOWSHAR ALI MOLLA	N.A.M/(N)/498	2020-10-31	Neem Coated Urea (YARA,RCF,IFFCO), Neem Coated Urea (Granular) (IFFCO), N.P.K. (10-26-26) (PARAS), N.P.K. (12-32-16) (PARAS), N.P.K. (14-35-14) (PARAS), N.P.K. (14-35-14) (GROMOR), Single Superphosphate (16% P2O5 Granulated) (LAKHI,PARAS), Single Superphosphate (16% P2O5 Powdered) (LAKHI,PARAS,ANNAPURNA)

Place: \_\_\_\_\_ Dated : \_\_\_\_\_

(Signature of Notified Authority)



Government of India  
Form GST REG-06  
[See Rule 10(1)]

Registration Certificate

Registration Number : 19ANCPM1205G1ZE

1.	Legal Name	JIYAULLHAK MOLLA			
2.	Trade Name, if any	M/S MONIRUJJAMAN KRISHI BHANDAR			
3.	Constitution of Business	Proprietorship			
4.	Address of Principal Place of Business	-, BODRA, VILL. BODRA ,P.S. BHANGAR, South 24 Parganas, West Bengal, 743507			
5.	Date of Liability	21/07/2017			
6.	Period of Validity	From	24/07/2017	To	NA
7.	Type of Registration	Regular			
8.	Particulars of Approving Authority	Centre			
Signature		Signature Not Verified Digitally signed by DS GOODS AND SERVICES-TAX NETWORK 1 Date: 2018.07.07-09:55:48 IST			
Name		SUMAN GHOSH			
Designation		Superintendent			
Jurisdictional Office		BARUIPUR			
9.	Date of issue of Certificate	07/07/2018			
Note: The registration certificate is required to be prominently displayed at all places of business in the State.					

This is a system generated digitally signed Registration Certificate issued based on the approval of application granted on 24/07/2017 by the jurisdictional authority.

For Internal Use

Checklist for Sales Team Member Opening Distributorship

		Yes	No
<b>Particulars</b>			
<b>Distributorship Form</b>			
1	14 Mandatory fields on Page 1 filled up		
2	4 Mandatory fields on Page 2 filled up		
3	2 Mandatory fields on Page 3 filled up		
4	6 Mandatory fields on Page 4 filled up		
5	4 Mandatory fields on Page 6 filled up		
	Signature of representative added on Page 1		
	Photograph of representative affixed on Page 1		
	Signature of representative added on Page 6		
<b>Supporting Documents</b>			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN		
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof		
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof		
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof		
	Signed and stamped		
	Signed copy of Pesticide License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Signed copy of Pesticide License		
	Name on license tallies with ID Proof		
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques		
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Existing Distributor of UACI Seeds & Biotech/ Swarna Seeds		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1):		
	Distance from the nearest distributors:		

Proposed Business Volume for this FY (in Rs Lakhs)

Credit Limit Required (in Rs Lakhs)

Approved By: (all forms have to be approved by respective GICs)

Name of Company Official


Signature of Company Official

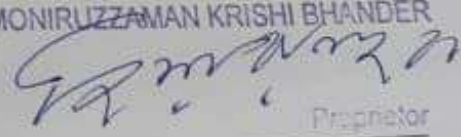
-Byomkesh Juna

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "Insufficient Funds", then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor.
16. The company will provide a standard credit period of 90 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 90 days, the details of which are usually provided in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.
17. The company will not accept any Sales Return unless the material supplied were damaged in transit. For returning such damaged materials, the company follows a Sales Return Policy. The Distributor is required to follow the terms of this policy for matters relating to sales return and obtain prior approval from the responsible SO before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at [customer.care@universalagri.in](mailto:customer.care@universalagri.in) or by calling the Customer Care Helpline at +91 8336929010.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/ or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, JIJARUL HAQUE MOLLA acting on behalf of MONIRUZZAMAN KRISHI BHANDAR  
 (Name of Representative\*) (Name of Distributor\*)

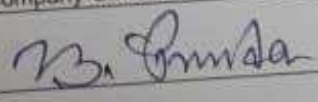
- hereby acknowledge that
1. I have read, understood and agreed to all the terms and conditions of business
  2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

  
 \_\_\_\_\_  
 (Signature of Representative of Distributor\*)

MONIRUZZAMAN KRISHI BHANDER  
  
 \_\_\_\_\_  
 Proprietor  
 (Stamp of Distributor\*)

Date: 10-12-22

Place:

Name of Company Official	Signature of Company Official
<u>Biswanath Panda</u>	



**FORM III**  
**Govt. of West Bengal**  
**Dept of Agriculture**

office of the DDA (Admin) South 24 Parganas

**LICENCE TO SELL, STOCK OR EXHIBIT FOR SALE OR DISTRIBUTE INSECTICIDES**  
[See sub-rules (4) of rule 10]

1. License Number: **P11935** Digitized License for **Ali/22/35/2011/South 24- pgs**

Date of Issue: **01/01/2019**

License to **Sell, stock/exhibit for sale/distribution of insecticides** for District : **South 24 Parganas** in the premises situated at **Annexure - A**

is granted to -

M/s **M/S MONIRUZZAMAN KRISHI BHANDER**

Name of the Applicant: **ZIARUL HAQUE MOLLA**

Shop Address :

**Jf no : 133 , Dag no : 285,286 , Khatian no : 727 , Road : BODRA , Mouza : Bodra , Block : BHANGORE**  
**- I , Subdivision : Alipore Sadar , District :South 24 Parganas , State :West Bengal**

Email : **isiam.98amirul@gmail.com**

Mobile no : **9609423691**

as specified here under:— **Annexure - B**

2. The insecticide(s) shall be **Sell, stock/exhibit for sale/distribution of insecticides** under the direction and supervision of the following expert staff:

(a) For **Sell, stock/exhibit for sale/distribution of insecticides** :  
**SAHANOWAZ MOLLA ( 1 year Diploma Course(DASEI) )**

3. The licence is subject to such conditions as may be specified in the rules for the time being in force under the Insecticides

Act, 1968 as well as the conditions on the certificate of registration and others as stated below.

**PART D: FINANCIAL INFORMATION OF APPLICANT**

30) Primary Bank Account of Business\*

Name of the Bank

Name & address of Branch

IFSC Code of Branch

Account No  Type of Account: Savings/Current/OD

31) Does the applicant have CC/OD facility from any bank\*? Yes  / No

If Yes, Name of Bank

Name & address of Branch

CC/OD Limit (Approx. in Rs lakhs)

32) Security Deposit\* of Rs  paid through  Cheque No  / RTGS

33) Is the Office/ Shop used by the Distributor, owned by the Distributor\*? Yes  / No

If Yes, approx. size  Address:

34) Is the Godown used by the Distributor, owned by the Distributor\*? Yes  / No

35) If Yes, approx. size  Address:

36) Number of staff employed by the applicant

37) Does the applicant own any 2-wheeler? Yes  / No

If Yes, Number of such vehicles  used for Business  / Personal  / Both

38) Does the applicant own any 4-wheeler? Yes  / No

If Yes, Number of such vehicles  used for Business  / Personal  / Both

39) Brief details of property owned by the applicant\*:

Does the applicant own any land parcels? Yes  / No

Does the applicant own any house property? Yes  / No

**Part E: List of Documents to be Provided**

Signed, sealed and dated Distributorship Form along with the following mandatory documents	
For Proprietorship	<ol style="list-style-type: none"> <li>Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)</li> <li>Signed copy of Address Proof (Aadhaar Card/ Passport)</li> <li>Signed copy of PAN</li> <li>Signed copy of GST Certificate (if applicable)</li> <li>Signed copy of Pesticide License</li> <li>Signed copy of Micronutrient License</li> <li>Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months</li> </ol>
Additional documents for Partnership Firm	<ol style="list-style-type: none"> <li>Signed copy of registered partnership deed</li> <li>Authorization from all partners allowing representative to act and sign on behalf of the firm</li> </ol>
Additional documents for Private Limited Company	<ol style="list-style-type: none"> <li>Signed copy of Memorandum and Articles of Association</li> <li>BOD resolution allowing representative to act and sign on behalf of the company</li> </ol>

**Customer Care**

Email ID: [uaci.ngp2@gmail.com](mailto:uaci.ngp2@gmail.com) / [customer.care@universalagri.in](mailto:customer.care@universalagri.in)

Mobile No: +91 7410040857 / 8336929010

## PART F: GENERAL TERMS & CONDITIONS OF BUSINESS

Listed below are our general terms and conditions of conducting business

1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
2. The company will appoint a Sales Officer (SO) to serve the Area of Operation designated to the Distributor. While the SO will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the senior sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at **customer.care@universalagri.in** or by calling the Customer Care Helpline at **+91 8336929010**
3. In addition to the SO, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
4. The Distributor can place his orders with the respective SO either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the SO urgently after receiving the intimation
5. The company will deliver material only against confirmed orders placed by the Distributor with the SO. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at **customer.care@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied
7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective SO of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective SO. Further, the Distributor is required to send email at **customer.care@universalagri.in** on this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
8. The Distributor may be required to pay to the transporter the freight charges at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed for the freight paid either in part or full either by way of deduction from the bill or through a Credit Note
9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at **customer.care@universalagri.in**. In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. However, the company may revise the Price List from time to time. The Distributor is required to obtain a copy of this Price List or revisions made thereafter either from the respective SO or by sending an email at **customer.care@universalagri.in**. The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective SO or by sending email at **customer.care@universalagri.in**. The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representatives commit any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment



# UNIVERSAL AGRO CHEMICAL INDUSTRIES

16 No., India Exchange Place, 3rd Floor, Room No. 6,  
Kolkata - 700001, West Bengal, India

Website: www.universलगri.net

## APPLICATION FOR DISTRIBUTORSHIP

### PART A: Basic Information of Applicant

- 1) Name of the Organization\* **MONIRUZZAMAN KRISHN BHANDER**
- 2) Full Postal Address for correspondence\*:  
Type of Location: Office  Shop  Godown  Residence   
Street Name **VILL-BODRA, PS-BHANGAR**  
P.O. **GODRA** District **SOUTH 24 PARGANAS**  
State **WEST BENGAL** PIN Code **743507**
- 3) Nature of the Entity\*: Sole Proprietorship  Partnership  Private Limited Co.   
Cooperative/ Society  Others  (Specify) \_\_\_\_\_
- 4) Name of Representative\*: Proprietor  / Managing Partner  / Director  / Authorised Signatory   
**ZIARUL HAQUE MOLLA**
- 5) Telephone No:  
Office /Shop Landline: (STD. Code) \_\_\_\_\_  
Residence Landline: (STD. Code) \_\_\_\_\_  
Mobile\*: +91 **91609423691** WhatsApp Mobile: +91 **91609423691**  
Email ID\*: **IS16m.986m17u1@gmail.com**
- 6) Preferred mode of communication: Email  Ph.  Whatsapp
- 7) Income Tax Permanent Account No\*: \_\_\_\_\_
- 8) Is the applicant registered under GST\*: Yes  / No
- 9) If yes, is the applicant registered under Composite Scheme of GST: Yes  / No
- 10) GST No **19ANCPM1205612E**
- 11) Pesticide Licence No\* **P11935** Valid Up to\* \_\_\_\_\_  
Issued By \_\_\_\_\_
- 12) Micronutrient Licence No\* \_\_\_\_\_ Valid Up to\* \_\_\_\_\_  
Issued By \_\_\_\_\_

### Signature and Photograph of Person Authorized to Represent the Applicant



Affix photograph\*

Name\* **ZIARUL HAQUE MOLLA**

Gender\*: Male  Female

Relationship with applicant\*: Owner  Partner  Director  Others

*Ziarul Haque Molla*  
Signature\*

Date: \_\_\_\_\_

**PART C: MARKET INTELLIGENCE & SALES PLAN**

22) For which area do you seek our Distributorship (Area of Operation)\*?

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23) What are the main Crops that are cultivated in this area?

Type	Crop	Approx. Area	Approx. Volume
Field Crops	PADDY		
Field Crops	BEANS		
Field Crops	CAULIFLOWER		
Vegetables	BHENDI		
Vegetables	CHILLI		
Vegetables			
Others			
Others			
Others			

24) Which are the key Herbicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

25) Which are the key Fungicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

26) Which are the key Pesticides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

27) Which are the key Micronutrients/ Crop supplements sold in this area?

Products	Crops	Key Brands	Approx. Volume

28) What is your sales plan for our products in the near future\*?

Name of the Product		Quantity	
		Year 1	Year 2
Herbicides	L MINATOR	100 LTR	500 LTR
Herbicides	DESTRO 71	100 KG	150 KG
Fungicides	COSMIC 720	24 KG	36 KG
Fungicides	TOKY	20 LTR	30 LTR
Pesticides	STRIKE 550	500 LTR	600 LTR
Pesticides	STRIKE SUPER	300 LTR	500 LTR
Micronutrients	DEVIL	10 LTR	20 LTR
Micronutrients	RIKGOLD	10 LTR	20 LTR

29) Please share if you have any suggestions to improve business

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**PART B: BUSINESS BACKGROUND OF APPLICANT**

13) Year of Establishment:

14) Number of years for which you are dealing in Pesticides / Micronutrients:

15) Are you a Distributor of any other company dealing in Pesticides\*: Yes  / No

16) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
NAGARJUNA	18 YEARS	PRO FEK SUPER	3 LAKH
COROMONDAL	5 YEARS	AJANTA SUPAR	2 LAKH
ADAMA	16 YEARS	CUSTODIA	3 LAKH

17) Are you a Distributor of any other company dealing in Micronutrients\*: Yes  / No

18) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

19) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

20) Are you involved in any other businesses related to agriculture\*? Yes  / No

If yes, please share if you are dealing in

Fertilizers  as Distributor of \_\_\_\_\_

Seeds  as Distributor of \_\_\_\_\_

Others  (specify) \_\_\_\_\_

21) Are you involved in any other businesses NOT related to agriculture\*? Yes  / No

If yes, please share broad overview of the nature of business

\_\_\_\_\_

\_\_\_\_\_