



UACI CROP SCIENCE PRIVATE LIMITED

20, Park Side Road, Rajeswari Niwas, 3rd Floor, Kolkata - 700026, West Bengal, India
Contact No. (033) 24649581, Email : universal@universalagri.in
Website : www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

PART A: Basic Information of Applicant

- Name of the Organization* M/S TARA MA KASHI BHANDER
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name MANDABHANGA PO-GANESHNAGAR
P.O. GANESH NAGAR District SOUTH 24 PARGANAS
State WEST BENGAL PIN Code 743357
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
SUBARNA GIRI
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 9609150097 WhatsApp Mobile: +91 9614724912
Email ID*: biababkalapati2025@gmail.com
- Preferred mode of communication: Email Ph. Whatsapp
- Income Tax Permanent Account No*: _____
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST : Yes / No
- GST No 19AG2PN5860A1ZB
- Pesticide Licence No* PI6339 Valid Up to* _____ / _____ / _____
Issued By 06 04 2022
- Micronutrient Licence No* _____ Valid Up to* _____ / _____ / _____
Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant



Name* SUBARNA GIRI

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Subarna Giri
Tara Ma Kashi Bhandar
Prop.-Subarna Giri

Date: 03 02 2023

Vill.-Nandabhanga,
P.O.-Ganesnagar,
P.S.-Kakdwip, South 24 Pgs.

PART B: BUSINESS BACKGROUND OF APPLICANT

13) Year of Establishment: 10 years

14) Number of years for which you are dealing in Pesticides / Micronutrients: 1 years

15) Are you a Distributor of any other company dealing in Pesticides*: Yes / No

16) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year
KRISHI BHARATI			

17) Are you a Distributor of any other company dealing in Micronutrients*: Yes / No

18) If yes, please share the following details on your business with these companies:

Company Name	Vintage of Relationship (In years)	Key Products Sold Last Year	Approximate Turnover Last Year

19) Details of important markets/ regions in your area:

Name of the Market/ Region	Your approx. turnover from the market/ region	No. of your Retailers at the market/ region	Name of key Retailers
			1. 2. 3.
			1. 2. 3.
			1. 2. 3.

20) Are you involved in any other businesses related to agriculture*? Yes / No

If yes, please share if you are dealing in

Fertilizers as Distributor of _____

Seeds as Distributor of _____

Others (specify) _____

21) Are you involved in any other businesses **NOT** related to agriculture*? Yes / No

If yes, please share broad overview of the nature of business

PART C: MARKET INTELLIGENCE & SALES PLAN

22) For which area do you seek our Distributorship (Area of Operation)*?

NARAYAN PUR .

23) What are the main Crops that are cultivated in this area?

Type	Crop	Approx. Area	Approx. Volume
Field Crops	BITTER GOURD	10	
Field Crops	RIDGE GOURD	7	
Field Crops	BHENDI	5	
Vegetables	CUCUMBER	4	
Vegetables			
Vegetables			
Others	PADDY	50	
Others	BETEL LEAF	40	
Others			

24) Which are the key Herbicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

25) Which are the key Fungicides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

26) Which are the key Pesticides sold in this area?

Molecules	Crops	Key Brands	Approx. Volume

27) Which are the key Micronutrients/ Crop supplements sold in this area?

Products	Crops	Key Brands	Approx. Volume

28) What is your sales plan for our products in the near future*?

Name of the Product		Quantity	
		Year 1	Year 2
Herbicides	DAWN	30L	40L
Herbicides	QUICK	50L	50L
Fungicides	THOR-M	10Kg	15Kg
Fungicides	UNITHANE-M45	200Kg	300Kg
Pesticides	EM30	100Kg	150Kg
Pesticides	CHHAKKA	30Kg	35Kg
Micronutrients	MIST PLUS	10L	10L
Micronutrients	CHAKA CHAK	20L	30L

29) Please share if you have any suggestions to improve business

PART F: GENERAL TERMS & CONDITIONS OF BUSINESS

Listed below are our general terms and conditions of conducting business

1. The company will designate an Area of Operation for the Distributor at the time of initiating the distributorship. The Distributor is required to restrict his operations to his designated Area of Operation only and should not venture beyond the area designated. However, subsequently, the Distributor can alter his Area of Operation but only after prior discussion with the responsible company official
2. The company will appoint a Sales Officer (SO) to serve the Area of Operation designated to the Distributor. While the SO will be first point of contact for the Distributor and should be able to resolve all queries of the Distributor, the Distributor can at any point contact the senior sales officials of the company responsible for this area. Further, for any queries the Distributor can contact the Head Office of the company by sending email at **customer.care@universalagri.in** or by calling the Customer Care Helpline at **+91 8336929010**
3. In addition to the SO, the company may appoint one or more permanent/ temporary sales team members to serve the area as it deems fit. The sales team members will primarily focus on conducting sales promotional activities in the area and engaging with existing or potential customers. The Distributor will be required to support the local sales team by guiding their sales promotional activities
4. The Distributor can place his orders with the respective SO either verbally or in writing or through any documented communication. A confirmation of the material ordered by the Distributor will be shared with him on his registered mobile via SMS/ Whatsapp at the time the order is entered into the company's CRM solution. In case of any issues, the Distributor is required to contact the SO urgently after receiving the intimation
5. The company will deliver material only against confirmed orders placed by the Distributor with the SO. In case the Distributor ever receives any material not ordered by him, either in terms of quantity, packing sizes, or products, the Distributor is required to inform the company about the discrepancy, within 48 hours of receiving the material by sending email at **customer.care@universalagri.in** In the absence of any such emails or other documented communications, it will be assumed that the material received was as per orders placed
6. The company may deliver material at the location specified by the Distributor through 3rd party transporters either in full or part load. At the point of receiving the material from the transporter, the Distributor will be required to physically inspect the material and check the quantity, weight and condition of material supplied
7. The company will only dispatch material which are in saleable & good condition. So, if any damaged material is ever received by the Distributor, it is likely that the goods got damaged in transit. In such a situation, the Distributor should not accept the material and should urgently inform the respective SO of the company about the damage. If the Distributor accepts the material from the transporter, it should be only under express instruction of the respective SO. Further, the Distributor is required to send email at **customer.care@universalagri.in** on this incident within 48 hours of receiving the material. In the absence of any such emails or other documented communications, it will be assumed that the material received was not damaged in anyway
8. The Distributor may be required to pay to the transporter the freight charges at the point of accepting delivery only after inspection of material. The Distributor may be reimbursed for the freight paid either in part of full either by way of deduction from the bill or through a Credit Note
9. If the Distributor reports to have received any material not ordered by him or any material damaged in transit, and the same is verified by the responsible company official, the company may take back the material in question and may make the appropriate adjustments in its books of accounts
10. The company will send a hardcopy of the invoice along with the material. On receipt of the invoice, Distributor is required to reconcile the quantity, packing size and product mentioned on the invoice with the material received. In case of any discrepancy, the Distributor is required to inform the company about the issue within 48 hours of receiving the material by sending email at **customer.care@universalagri.in** In the absence of any such emails or other documented communications, it will be assumed that the material received is as per invoice
11. The company will issue an official Price List of its products covering the area of operation of the Distributor at the beginning of each season. However, the company may revise the Price List from time to time. The Distributor is required to obtain a copy of this Price List or revisions made thereafter either from the respective SO or by sending an email at **customer.care@universalagri.in** The company will invoice its products only at the prices mentioned on the Price List. The Distributor should not expect any prices other than those mentioned on the Price List unless there is a documented communication of the same issued by the Head Office of the company.
12. The company may from time to time, issue benefit schemes covering the Distributor's area of operation. These benefits are typically linked to prompt payments and bulk sale volumes. The Distributor is required to obtain copies of these schemes from the respective SO or by sending email at **customer.care@universalagri.in** The company will provide these benefits only by following the specific terms and conditions mentioned in the scheme. The Distributor should not expect any benefits other than those mentioned on the scheme unless there is a documented communication of the same issued by the Head Office of the company.
13. The company will only sanction the prices and benefits/ schemes mentioned on documented official communications issued by the Head Office of the company. The company will be under no obligation to accept any claims by the Distributor on prices or benefits/ schemes not mentioned on any official communications issued by the Head Office of the company for the Distributor's area of operation. If the local sales representatives commit any special prices or benefits/ schemes, the Distributor is required to obtain an official communication of the same issued by the Head Office of the company before acting on the basis of such commitments
14. The company will accept payment only through Fund Transfers (RTGS/ NEFT/ IMPS) or crossed cheques drawn on any banks other than cooperative banks. The company will not accept any payments in cash. However, if in any special circumstances, the company agrees to accept payment in cash, the Distributor is required to obtain a Money Receipt of the company for such payments from the company official accepting this payment

For Internal Use

Checklist for Sales Team Member Opening Distributorship

	Particulars	Yes	No
Distributorship Form			
1	14 Mandatory fields on Page 1 filled up	✓	
2	4 Mandatory fields on Page 2 filled up	✓	
3	2 Mandatory fields on Page 3 filled up	✓	
4	6 Mandatory fields on Page 4 filled up	✓	
5	4 Mandatory fields on Page 6 filled up	✓	
	Signature of representative added on Page 1	✓	
	Photograph of representative affixed on Page 1	✓	
	Signature of representative added on Page 6	✓	
Supporting Documents			
	ID Proof (Aadhaar Card/ Passport/ Driving License)		
	Name on ID proof tallies with PAN	✓	
	Signed and stamped		
	Signed copy of Address Proof (Aadhaar Card/ Passport)		
	Name on address proof tallies with ID Proof	✓	
	Address on address proof tallies with PAN / License		
	Signed and stamped		
	Signed copy of PAN		
	Name on PAN tallies with ID proof	✓	
	Signed and stamped		
	Signed copy of GST Certificate (if applicable)		
	Name on Certificate tallies with ID Proof	✓	
	Signed and stamped		
	Signed copy of Pesticide License		
	Name on license tallies with ID Proof	✓	
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Signed copy of Pesticide License		
	Name on license tallies with ID Proof	✓	
	License is valid on the date of form		
	If not, proof of application for renewal has been collected		
	Signed and stamped		
	Statement of primary bank account(s) of business		
	Name on account tallies with ID Proof		✓
	Period is for last 3 months		
	Primary bank account of business with significant transactions		
	Signed and stamped		
	Blank Cheques		
	3 cheques	✓	
	Not of any cooperative banks		
	Contains valid signature of representative and stamp		
	Contains no date		
	Is not crossed		
	Security Deposit has been collected		
	Existing Distributor of UACI Seeds & Biotech/ Swarna Seeds		
	Effect on Existing Network		
	Name of the nearest distributors (can be more than 1):		
	Distance from the nearest distributors:		

Proposed Business Volume for this FY (in Rs Lakhs)	
Credit Limit Required (in Rs Lakhs)	

Approved By: (all forms have to be approved by respective GICs)	
Name of Company Official	Signature of Company Official



FORM III

Govt. of West Bengal
Dept of Agriculture

office of the DDA (Admin) South 24 Parganas

LICENCE TO SELL, STOCK OR EXHIBIT FOR SALE OR DISTRIBUTE INSECTICIDES

[See sub-rules (4) of rule 10]

1. License Number **P16339**

Date of Issue: **06/04/2022**

License to **Sell,stock/exhibit for sale/distribution of insecticides** for District : **South 24 Parganas** in the premises situated at **Annexure - A**

is granted to -

M/s **M/S. TARA MA KRISHI BHANDER**

Name of the Applicant: **SUBARNA GIRI**

Shop Address :

JI no : 044 , Dag no : 1368 , Khatian no : 1757 , Road : NADABHANGA , Mouza : Nadabhanga , Block : NAMKHANA , Subdivision :KAKDWIP , District :South 24 Parganas , State :West Bengal

Email : **biplabkalapati2025@gmail.com**

Mobile no : **9609150097**

as specified here under:— **Annexure - B**

2. The insecticide(s) shall be **Sell,stock/exhibit for sale/distribution of insecticides** under the direction and supervision of the following expert staff:

(a) For **Sell,stock/exhibit for sale/distribution of insecticides** :

BIPLAB KALAPATI (1 year Diploma Course(DASEI))

3. The licence is subject to such conditions as may be specified in the rules for the time being in force under the Insecticides

Act, 1968 as well as the conditions on the certificate of registration and others as stated below.



Place: Alipore Dated : 11/04/2022

Subarna Giri
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
South 24 Parganas

(Signature of the licensing officer)
Deputy Director of Agriculture
(Administration)
South 24 Parganas


आयकर विभाग
INCOME TAX DEPARTMENT

भारत सरकार
GOVT. OF INDIA

SUBARNA NAYEK GIRI
SHYAMAPADA NAYEK
10/10/1991

Permanent Account Number
AQZPN5860A

Subarna (Nayek) Giri
Signature



In case this card is lost / found, kindly inform / return to :
Income Tax PAN Services Unit, UTIITSL
Plot No. 3, Sector 11, CBD Belapur,
Navi Mumbai - 400 614.

इस कार्ड के खोने/पाने पर कृपया सूचित करें/लौटाएं :
आयकर पैन सेवा यूनिट, यू टी आई आई टी एस एल,
प्लॉट नं: ३, सेक्टर ११, सी.बी.डी.बेलापुर,
नवी मुंबई-४०० ६१४.

Subarna Giri
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kakdwip, South 24 Pgs.



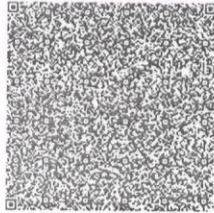
ভারত সরকার
Government of India

ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ
Unique Identification Authority of India

তালিকাভুক্তির নম্বর/ Enrolment No.: 2906/10899/01550

To
সুবর্ণা গিৰি
Subarna Giri
D/O Shyamapada Nayek
Nandabhanga
Ganeshnagar
Kakdwip
Ganesnagar
South 24 Parganas West Bengal - 743357
8597183412

Signature valid



আপনার আধার সংখ্যা / Your Aadhaar No. :

7930 8412 6694
VID : 9110 1366 1026 8187

আমার আধার, আমার পরিচয়



ভারত সরকার
Government of India



সুবর্ণা গিৰি
Subarna Giri
জন্মতারিখ/DOB: 10/10/1991
মহিলা/ FEMALE

7930 8412 6694
VID : 9110 1366 1026 8187

আমার আধার, আমার পরিচয়



Government of India



AADHAAR

তথ্য

- আধার পরিচয়ের প্রমাণ, নাগরিকত্বের প্রমাণ নয়
- নিরাপদ কিউআর কোড / অফলাইন এক্সএমএল / অনলাইন প্রমাণীকরণ ব্যবহার করে পরিচয় যাচাই করুন।
- এটা এক ইলেক্ট্রনিক প্রক্রিয়ায় তৈরী পত্র

INFORMATION

- Aadhaar is a proof of identity, not of citizenship.
- Verify identity using Secure QR Code/ Offline XML/ Online Authentication.
- This is electronically generated letter.

- আধার সারা দেশে মান্য
- আধার আপনাকে বিভিন্ন সরকারী ও বেসরকারী পরিষেবা প্রাপ্তিতে সাহায্য করে।
- আধারে আপনার মোবাইল নাম্বার ও ইমেইল আইডি আপডেটে রাখুন।
- আধার নিজের স্মার্ট ফোনে রাখুন, mAadhaar App দ্বারা।

- Aadhaar is valid throughout the country.
- Aadhaar helps you avail various Government and non-Government services easily.
- Keep your mobile number & email ID updated in Aadhaar.
- Carry Aadhaar in your smart phone – use mAadhaar App.



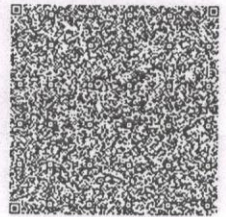
ভারতীয় বিশিষ্ট পরিচয় প্রাধিকরণ
Unique Identification Authority of India



ঠিকানা:
D/O শ্যামাপদ নায়েক, নন্দাভাঙ্গা, গনেশনগর, ককদ্বীপ,
গনেশনগর, দক্ষিণ ২৪ পরগনা,
পশ্চিম বঙ্গ - 743357

Address:
D/O Shyamapada Nayek, Nandabhanga,
Ganeshnagar, Kakdwip, Ganesnagar, South
24 Parganas,
West Bengal - 743357

Download Date: 19/04/2023



7930 8412 6694

VID : 9110 1366 1026 8187

1947 | help@uidai.gov.in | www.uidai.gov.in

Subarna Giri
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vili.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kakdwip, South 24 Pgs.



Government of India
Form GST REG-06
[See Rule 10(1)]

Registration Certificate

Registration Number :19AQZPN5860A1ZB

1.	Legal Name	SUBARNA NAYEK GIRI			
2.	Trade Name, if any	M/S. TARA MA KRISHI BHANDER			
3.	Constitution of Business	Proprietorship			
4.	Address of Principal Place of Business	NANDABHANGA, GANESHNAGAR, P.S.-KAKDWIP, South 24 Parganas, West Bengal, 743357			
5.	Date of Liability				
6.	Period of Validity	From	26/08/2017	To	NA
7.	Type of Registration	Regular			
8.	Particulars of Approving Authority				
Signature					
Name					
Designation					
Jurisdictional Office					
9.	Date of issue of Certificate	26/08/2017			
Note: The registration certificate is required to be prominently displayed at all places of business in the State.					

This is a system generated digitally signed Registration Certificate issued based on the deemed approval of the application for registration

Subarna Giri
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kakdwip, South 24 Pgs.

PAY UACI CROP SCIENCE PRIVATE LIMITED

को या उनके आदेश पर OR ORDER

रुपये RUPEES

अदा करें

₹

खा. सं.
A/c No. 38629153747

VALID UPTO ₹ 50 LACS AT NON-HOME BRANCH FOR NON-CASH TRANSACTION ONLY

74735192683

CC ACCOUNT

PREFIX:
0523700015

Subarna Giri
TARA MA KRISHI BHANDER

MULTI-CITY CHEQUE Payable at Par at All Branches of SBI

Please Sign above
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kankawip, South 24 Pgs.

⑈ 5 2 1 0 9 2 ⑈ 7 0 0 0 0 2 6 0 4 ⑈ 0 0 0 0 2 6 ⑈ 3 0

PAY UACI CROP SCIENCE PRIVATE LIMITED

को या उनके आदेश पर OR ORDER

रुपये RUPEES

अदा करें

₹

खा. सं.
A/c No. 38629153747

VALID UPTO ₹ 50 LACS AT NON-HOME BRANCH FOR NON-CASH TRANSACTION ONLY

74735192683

CC ACCOUNT

PREFIX:
0523700015

Subarna Giri
TARA MA KRISHI BHANDER

MULTI-CITY CHEQUE Payable at Par at All Branches of SBI

Please Sign above
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kankawip, South 24 Pgs.

⑈ 5 2 1 0 9 3 ⑈ 7 0 0 0 0 2 6 0 4 ⑈ 0 0 0 0 2 6 ⑈ 3 0

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को या उनके आदेश पर OR ORDER

रुपये RUPEES

अदा करें

₹

खा. सं.
A/c No. 38629153747

VALID UPTO ₹ 50 LACS AT NON-HOME BRANCH FOR NON-CASH TRANSACTION ONLY

74735192683

CC ACCOUNT

PREFIX:
0523700015

Subarna Giri
TARA MA KRISHI BHANDER

MULTI-CITY CHEQUE Payable at Par at All Branches of SBI

Please Sign above
Tara Ma Krishi Bhandar
Prop.-Subarna Giri
Vill.-Nandabhanga,
P.O.-Ganeshnagar,
P.S.-Kankawip, South 24 Pgs.

⑈ 5 2 1 0 9 1 ⑈ 7 0 0 0 0 2 6 0 4 ⑈ 0 0 0 0 2 6 ⑈ 3 0