



UNIVERSAL AGRO CHEMICAL INDUSTRIES

16 No., India Exchange Place, 3rd Floor, Room No. 6,
Kolkata – 700001, West Bengal, India

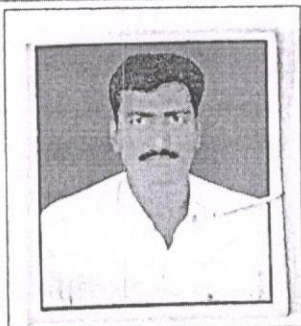
Website: www.universalagri.net

APPLICATION FOR DISTRIBUTORSHIP

PART A: Basic Information of Applicant

- Name of the Organization* **JAI MATA AGRO AGENCY**
- Full Postal Address for correspondence*:
Type of Location: Office Shop Godown Residence
Street Name **APNA YARD AURAD**
P.O **AURAD** District **BIDAR**
State **KARNATAKA** PIN Code **585325**
- Nature of the Entity*: Sole Proprietorship Partnership Private Limited Co.
Cooperative/ Society Others (Specify) _____
- Name of Representative*: Proprietor / Managing Partner / Director / Authorised Signatory
- Telephone No:
Office /Shop Landline: (STD Code) _____
Residence Landline: (STD Code) _____
Mobile*: +91 **6366155760** WhatsApp Mobile: +91 _____
Email ID*: _____
- Preferred mode of communication: Email Ph Whatsapp
- Income Tax Permanent Account No*: **BQBPM9613H**
- Is the applicant registered under GST*: Yes / No
- If yes, is the applicant registered under Composite Scheme of GST : Yes / No
- GST No **29BQBPM9613H2ZK**
- Pesticide Licence No* **PE18-1906508** Valid Up to* **31/12/2021**
Issued By **GOVT OF KARNATAKA**
- Micronutrient Licence No* _____ Valid Up to* _____ / _____ / _____
Issued By _____

Signature and Photograph of Person Authorized to Represent the Applicant



Name* _____

Gender*: Male Female

Relationship with applicant*: Owner Partner Director Others

Signature*

Date: _____

15. The Distributor paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "Insufficient Funds", then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor
16. The company will provide a standard credit period of 90 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 90 days, the details of which are usually provided in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments
17. The company will not accept any Sales Return unless the material supplied were damaged in transit. For returning such damaged materials, the company follows a Sales Return Policy. The Distributor is required to follow the terms of this policy for matters relating to sales return and obtain prior approval from the responsible SO before dispatching material. The company will not provide any credit for material returned in violation to its Sales Return policy
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks of the company in any way. Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at customer.care@universalagri.in or by calling the Customer Care Helpline at +91 8336929010
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred modes of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM
24. In addition to these, the company may from time to time issue communications on these and/or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal

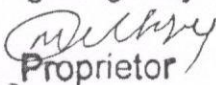
**M/s. Jai Mata Agro Agency
A.P.M.C. Yard Aurad (B)**

I, _____ acting on behalf of _____
(Name of Representative*) (Name of Distributor*)

hereby acknowledge that

1. I have read, understood and agreed to all the terms and conditions of business
2. All information provided in this form as well as in the enclosed documents, if any, are provided by me and are true to the best of my knowledge and understanding

M/s. Jai Mata Agro Agency


Proprietor

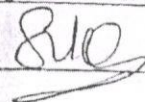
**M/s. Jai Mata Agro Agency
A.P.M.C. Yard Aurad (B)**

(Signature of Representative of Distributor*)

(Stamp of Distributor*)

Date:

Place:

Name of Company Official	Signature of Company Official
SHRIDHAR KULKARNI	

Saidhar Kulkarni

Bombaya Ha

CL 24

PHONE : :
24
24



**UNIVERSAL
AGRO-CHEMICAL INDUSTRIES**

SEEDS • FERTILISERS • AGRO-CHEMICALS
16, India Exchange Place, 3rd Floor, Room No. - 6, Kolkata - 700 001

APPLICATION FOR DISTRIBUTORSHIP / DEALERSHIP
(Questionnaire to be filled in by the Party)

1) Name of the Establishment (In block letters) : M/s. Jai Mata Agro Agency

2) Full Postal Address : A.P.M.C. Yard Aurad (B)

P.O. : AURAD (B)

Dist. : Bidar

State : Karnataka

PIN Code : 585325

3) Nature of the Firm (Proprietorship / Partnership) : Proprietorship

4) Name of the Proprietor / Managing Partner / Authorised Signatory : MADAGOND

5) Telephone No. (with STD code) : 6366155760

Office Shop : _____

Residence : _____

Fax : _____

E-mail : _____

6) Local Sales Tax Regn No. : _____

7) Central Sales Tax Regn No. : GST-29BQBPM9613H22K

8) Seeds Licence No. : _____

Valid Upto : _____

9) Income Tax Permanent Account No. : BQBPM9613H

10) Name of the Banker (s) : Canara Bank

Address : Aurad (B)

11) Name and Address of the Branch (es) : Canara Bank Aurad (B) Branch.

Telephone No. (with STD code) : _____

Licence No. : 1906508/2018-2019

Valid upto : 31-12-2021

Factory requested for : _____
 Resources owned by you : 07 Acre land.
 a) Office / Shop (owned / rented) : Rented.
 b) Godown facility (approx size) : 30x50
 c) Sales Staff : _____
 d) Vehicles : _____

14) Are you dealing with any other Company's products? If yes, please inform the approx Turnover of their main products in your area during the last three years :

Name of the Company	Main Products	Turn - Over (in lakhs)	Business Terms / Policies
IRL	Solidare	03 lakhs	120 day credit
HPM	X-PERT	04 lakhs.	120 day credit
CRYSTA	MISSILE	05 lakhs.	90 day credit

15) Details of Market/ Dealers / Crops :

Name of the Important Markets	Number of Dealers	Important Crops	Sales in Quantity of Main Products

16) Financial Securities to be provided to the Company :
 a) Security Deposit : 10,000/- NEFT
 b) Bank Guarantee :
 c) Signed Blank Cheque No. (with name of Bank) : 433128 - 433129
 : Canara Bank

17) Minimum Yearly sales Guarantee : 05 lakhs.

es Plan of our products in coming years:

Name of the Product	Quantity	Value	Name of the Product	Quantity	Value
EM20	100	1.70			
Destro 71	100	0.60			
LUNA	100	0.60			
UNIPHOS	200	0.55			

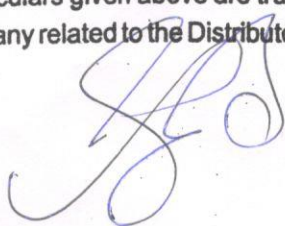
19) Give details of activities of other Companies in your Area :

Name of the Company	Turnover	No. of S.R. / S.S.	No. of F.A.	Mobility / Vehicle	Mode of the Work
Adama	01. crore	02	04	car	Sales / market m.
Crystal	01. crore	01	02	car	Sales / market m.
SWAL	0.80 lakh	01	02	car	Sales / market m.
HRM	0.30 lakh	01	-	-	Sales.

20) Your suggestions to improve our Business :

I / We hereby declare that the particulars given above are true to the best of my / our knowledge and I / We shall abide to the terms and conditions of your Company related to the Distributorship / Dealership. All disputes shall be subject to the jurisdiction of Kolkata.

Dated : 26-08-2021



M/s. Jai Mata Agro Agency



Place :

Surat
Signature of S. R. / Area Incharge

Signature of the Proprietor /
Managing Partner / Authorised
Signatory with Official Seal

Aurangabad (B)