

**AXIS BANK LTD**  
GARHETA WB, GARHETA, 721121  
IFS CODE - UTIB0003554

VALID FOR THREE MONTHS FROM THE DATE OF ISSUE

DATE \_\_\_\_\_  
रिजि. D D M M Y Y Y Y

Pay *Universal Agrochemical-Industries*

OR ORDER / या उनके आदेश पर

रुपये Rupees

अंश कर ₹

A/C NO. 920020058517515

CABCA 000460

*Raghunath Kundu*  
RAGHUNATH KUNDU

Payable at par at all branches of Axis Bank Ltd in India.

\*025258\* 7212118031 000460\* 29

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ভারত সরকার  
Government of India



নাম: কুন্ডু  
Raghunath Kundu  
পিতা: বিজয় কুন্ডু  
Father: Bijaynar Kundu

স্মারক / ডিওবি (স্মারক)  
Type / Male

5349 5606 4830



আধার - সাধারণ মানুষের অধিকার



ভারত সরকার  
Unique Identification Authority of India

ওফিস: কলকাতা, পশ্চিমবঙ্গ  
ফোন: ০৩৩-২৬৬১১১১

Address: Huda, Falasgungur,  
Paschim Medinipur,  
Ganbada-1, West Bengal,  
721121

5349 5606 4830



1800 300 1477



help@uidai.gov.in



www.uidai.gov.in

Raghunath Kundu

आयकर विभाग  
INCOME TAX DEPARTMENT



भारत सरकार  
GOVT. OF INDIA

RAGHUNATH KUNDU  
BISWANATH KUNDU

16/06/1977

Permanent Account Number

CKOPK3707J

Raghunath Kundu

Signature



In case this card is lost/found, kindly inform / return to :-  
Income Tax PAN Services Unit, UTIUSE,  
Plot No. 3, Sector 11, CBD Belapur,  
Navi Mumbai - 400 514.

इस कार्ड के खोने/प्राप्त होने का सूचना दें/वापस करें :-  
आयकर पैन सेवा यूनिट, ए.टी.यू.एस.ई.,  
प्लॉट नं. 3, सेक्टर 11, सी.बी.डी. बेलपुर,  
नवी मुंबई - 400 514.

Raghunath Kundu

# FORM 11

[ See rule 58(2) ]

Name Of District : PASCHIM MIDNAPORE

Name Of Block : GARBHETA-1

Name Of Gram Panchayat : AMKOPA

Trade Registration No.: 411

Trade Registration Date:-16-Feb-2022

Trade Registration Certificate Issue No.: 1

Issue Date:-16-Feb-2022

Trade Registration Certificate Issued for the period of: 2021-2022,2022-2023,2023-2024  
To RAGHUNATH KUNDU

(Name of Prop/partner/Director)

Full Address :

VILLAGE - HABLA

PARA - KUNDU

POLICE STATION - GOALTORE

POST OFFICE - FATESINGPUR

PIN NO - 721121

Gram Sansad/ Part No. HABLA

Description of Trade : FERTILIZER AND PESTICIDE AND SEEDS

Gram panchayat acknowledges a sum of Rs. 750 (Rupees Seven Hundred and Fifty Only)

From KUNDU KRISHI BHANDAR

(Name of Trade)

Grant of this certificate shall not absolve the applicant from the requirement of procuring all the statutory clearances to be obtained from the appropriate authority before actual commencement of the trade. If any violation/default is noted later is, the certificate shall be liable to be cancelled and the trade/business shall be closed down with immediate effect.

This Certificate Is Electronically Generated

N.B.: Gram Panchayat has every right to cancel or revoke or not allowing renewal of registration at any time

Ref. Application Docket No. NOCOHIO11928100N

<https://wbiprd.gov.in/>

*P. P. K. K. K. K.*



**Govt. of West Bengal  
Agriculture Department  
GRIPS eChallan**

**GRN Details:**

GRN: 192021220190510138  
GRN Date: 22/02/2022 13:12:52  
BRN: 4144834475822  
Gateway Ref ID: 205313728410  
Payment Status: Successful  
Payment Mode: Online Payment (SBI Epay)  
Bank/Gateway: SBIePay Payment Gateway  
BRN Date: 22/02/2022 13:02:17  
Method: State Bank of India UPI  
Payment Ref. No: PEST01  
(part No)

**Depositor Details:**

Depositor's Name: Raghunath Kundu  
Address: Habla Garhbeta 1  
Mobile: 9933539565  
Depositor Status: Depositor  
R.E.F. No: PEST01  
Name: Raghunath Kundu  
Address: Habla, Garhbeta 1  
Period From (dd/mm/yyyy): 22/02/2022  
Period To (dd/mm/yyyy): 22/02/2022  
Remarks: Pesticide Lenience Fee

**Payment Details**

| Sl. No. | Payment ID | Head of A/C<br>Description             | Head of A/C        | Amount (₹)  |
|---------|------------|--|--------------------|-------------|
| 1       | PEST01     | Receipts from plant protection schemes | 0401-00-107-901-17 | 1500        |
|         |            |  | <b>Total</b>       | <b>1500</b> |

**IN WORDS: ONE THOUSAND FIVE HUNDRED ONLY.**

*Raghunath Kundu*

Checklist for Sales Team Member Opening Distributorship

| Particulars  | Yes | No |
|--|-----|----|
| <b>Distributorship Form</b>                                    |     |    |
| 1 14. Mandatory fields on Page 1 filled up                     |     |    |
| 2 4. Mandatory fields on Page 2 filled up                      |     |    |
| 3 2. Mandatory fields on Page 3 filled up                      |     |    |
| 4 6. Mandatory fields on Page 4 filled up                      |     |    |
| 5 4. Mandatory fields on Page 5 filled up                      |     |    |
| Signature of representative affixed on Page 1                  |     |    |
| Photograph of representative affixed on Page 1                 |     |    |
| Signature of representative affixed on Page 1                  |     |    |
| Supporting Documents   |     |    |
| ID Proof (Aadhaar Card/ Passport/ Driving License)             |     |    |
| Name on ID proof tallies with PAN                              |     |    |
| Signed and stamped   |     |    |
| ✓ Signed copy of Address Proof (Aadhaar Card/ Passport)        |     |    |
| Name on address proof tallies with ID Proof                    |     |    |
| Address on address proof tallies with PAN / License            |     |    |
| Signed and stamped   |     |    |
| ✓ Signed copy of PAN   |     |    |
| Name on PAN tallies with ID proof                              |     |    |
| Signed and stamped   |     |    |
| Signed copy of GST Certificate (if applicable)                 |     |    |
| Name on Certificate tallies with ID Proof                      |     |    |
| Signed and stamped   |     |    |
| Signed copy of Pesticide License                               |     |    |
| Name on license tallies with ID Proof                          |     |    |
| License is valid on the date of form                           |     |    |
| If not, proof of application for renewal has been collected    |     |    |
| Signed and stamped   |     |    |
| ✓ Signed copy of Pesticide License (NEW)                       |     |    |
| Name on license tallies with ID Proof                          |     |    |
| License is valid on the date of form                           |     |    |
| If not, proof of application for renewal has been collected    |     |    |
| Signed and stamped   |     |    |
| ✓ Statement of primary bank account(s) of business             |     |    |
| Name on account tallies with ID Proof                          |     |    |
| Period is for last 3 months                                    |     |    |
| Primary bank account of business with significant transactions |     |    |
| Signed and stamped   |     |    |
| ✓ Blank Cheques  |     |    |
| 3 cheques  |     |    |
| Not of any cooperative banks                                   |     |    |
| Contains valid signature of representative and stamp           |     |    |
| Contains no date   |     |    |
| Is not crossed   |     |    |
| Security Deposit has been collected                            |     |    |
| Existing Distributor of UACI Seeds & Biotech/ Swarna Seeds     |     |    |
| Effect on Existing Network                                     |     |    |
| Name of the nearest distributors (can be more than 1):         |     |    |
| Distance from the nearest distributors:                        |     |    |

Proposed Business Volume for this FY (in Rs Lakhs) 5 Lakhs

Credit Limit Required (in Rs Lakhs) 3 Lakhs

Approved By: (all forms have to be approved by respective GICs)

Name of Company Official \_\_\_\_\_ Signature of Company Official \_\_\_\_\_

**PART B: BUSINESS BACKGROUND OF APPLICANT**

- 13) Year of Establishment: 2004
- 14) Number of years for which you are dealing in Pesticides / Micronutrients: 2002
- 15) Are you a Distributor of any other company dealing in Pesticides\*: Yes  / No
- 16) If yes, please share the following details on your business with these companies:

| Company Name               | Vintage of Relationship (In years) | Key Products Sold Last Year                     | Approximate Turnover Last Year |
|----------------------------|------------------------------------|---|--------------------------------|
| <i>Sabbeshils, Teharda</i> | <i>5 Years</i>                     | <i>Pestizant M45, Syntho chlor + cyfluthrin</i> | <i>8 Lakh.</i>                 |
|                            |                                    |   |                                |
|                            |                                    |   |                                |
|                            |                                    |   |                                |

- 17) Are you a Distributor of any other company dealing in Micronutrients\*: Yes  / No
- 18) If yes, please share the following details on your business with these companies:

| Company Name | Vintage of Relationship (In years) | Key Products Sold Last Year | Approximate Turnover Last Year |
|--------------|------------------------------------|-----------------------------|--------------------------------|
|              |                                    |                             |                                |
|              |                                    |                             |                                |
|              |                                    |                             |                                |
|              |                                    |                             |                                |

- 19) Details of important markets/ regions in your area:

| Name of the Market/ Region                 | Your approx. turnover from the market/ region | No. of your Retailers at the market/ region | Name of key Retailers |
|--|---|---|-----------------------|
| <i>Mohalana, Kotahel, Veda, Indardanga</i> | <i>5 Lakh.</i>                                | <i>BPS Farmers</i>                          | 1.<br>2.<br>3.        |
|  |   |   | 1.<br>2.<br>3.        |
|  |   |   | 1.<br>2.<br>3.        |

- 20) Are you involved in any other businesses related to agriculture\*? Yes  / No

If yes, please share if you are dealing in

Fertilizers  as Distributor of \_\_\_\_\_

Seeds  as Distributor of \_\_\_\_\_

Others  (specify) \_\_\_\_\_

- 21) Are you involved in any other businesses NOT related to agriculture\*? Yes  / No
- If yes, please share broad overview of the nature of business
- \_\_\_\_\_
- \_\_\_\_\_

**PART C: MARKET INTELLIGENCE & SALES PLAN**

22) For which area do you seek our Distributorship (Area of Operation)?

| Type        | Crop                        | Approx. Area | Approx. Volume |
|-------------|-----------------------------|--------------|----------------|
| Field Crops | Maize, Sorghum              |              |                |
| Field Crops | Groundnuts, Beans, Potatoes | 1000 ha      | 50000          |
| Vegetables  | All Vegetables              |              |                |
| Vegetables  |                             |              |                |
| Vegetables  |                             |              |                |
| Others      |                             |              |                |
| Others      |                             |              |                |

23) What are the main Crops that are cultivated in this area?

| Molecules   | Crops            | Key Brands  | Approx. Volume |
|-------------|------------------|-------------|----------------|
| Agri-Mem-71 | Paddy, Vegetable | Agri-Mem-71 | 1 Lakh         |
| Record 100  |                  |             |                |
| Sensitexin  | Potato           |             |                |

24) Which are the key Fungicides sold in this area?

| Molecules  | Crops             | Key Brands   | Approx. Volume |
|--|-------------------|--|----------------|
| Methidathion, Hexaconazole, Trifluromethyl benzimidazole | Vegetable, Potato | Pine 5, Indilim 5, Indilim 5, Indilim 5, Indilim 5 | 2 Lakh         |
| Carbendazim, Propiconazole                               |                   |  |                |

25) Which are the key Pesticides sold in this area?

| Molecules   | Crops            | Key Brands                             | Approx. Volume |
|---|------------------|--|----------------|
| Chlorpyrifos, Imidacloprid, Spinosad, Chlorantraniliprole | Paddy, Vegetable | Harmon, Genex, Agri-Mem-71, Sensitexin | 1 Lakh         |
| Acetamiprid, Imidacloprid                                 |                  |  |                |

26) Which are the key Micronutrients/ Crop supplements sold in this area?

| Products                     | Crops            | Key Brands                             | Approx. Volume |
|------------------------------|------------------|--|----------------|
| Iron, Boron, Zinc, Manganese | Vegetable, Paddy | Harmon, Genex, Agri-Mem-71, Sensitexin | 1 Lakh         |
|                              |                  |  |                |

27) What is your sales plan for our products in the near future?

| Name of the Product | Quantity |        |
|---------------------|----------|--------|
|                     | Year 1   | Year 2 |
| Herbicides          | 1 Lakh   | 2 Lakh |
| Herbicides          | 1 Lakh   | 2 Lakh |
| Fungicides          | 2 Lakh   | 4 Lakh |
| Fungicides          | 2 Lakh   | 4 Lakh |
| Pesticides          | 1 Lakh   | 2 Lakh |
| Pesticides          | 1 Lakh   | 2 Lakh |
| Micronutrients      | 1 Lakh   | 2 Lakh |
| Micronutrients      | 1 Lakh   | 2 Lakh |

28) Please share if you have any suggestions to improve business

Axis Bank  
 Axis Holder  
 HADIA FATEESINGPUR PASCHIM  
 MEDINIPUR GARBHETA I WEST  
 BENGAL  
 PASCHIM MEDINIPUR  
 WEST BENGAL  
 721121

Statement Generated By :- 352136

Customer No : 89818354  
 Scheme : CA - BUSINESS CLASSIC  
 Currency : INR

Statement of Account No : 920020058517515 for the period (From : 01-04-2021 To : 31-03-2022)

| Tran Date  | Chq No | Particulars  | Debit     | Credit    | Balance   | Int. Br |
|------------|--------|--|-----------|-----------|-----------|---------|
| 05-04-2021 |        | OPENING BALANCE                                    |           |           | 141872.00 |         |
|            |        | IMPS/P2A/109512867083/SIDDHESW/STATED AN/MOBI.T050 |           | 100000.00 | 241872.00 | 3554    |
| 17-04-2021 | 12170  | TRF/3554/LAKSHMIKANTA DEY/                         | 87600.00  |           | 154272.00 | 3554    |
| 17-04-2021 |        | GST @18% on Charge                                 | 18.00     |           | 154254.00 | 3554    |
| 17-04-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 154154.00 | 3554    |
| 15-05-2021 |        | GST @18% on Charge                                 | 18.00     |           | 154136.00 | 3554    |
| 15-05-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 154036.00 | 3554    |
| 27-05-2021 |        | UPI/P2A/114745317473/SUKANTA /Punjab Na/Payment    |           | 1.00      | 154037.00 | 3554    |
| 28-05-2021 |        | UPI/P2A/114817398590/SUKANTA /State Ban/Payment    |           | 13348.00  | 167385.00 | 3554    |
| 12-06-2021 |        | GST @18% on Charge                                 | 18.00     |           | 167367.00 | 3554    |
| 12-06-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 167267.00 | 3554    |
| 17-07-2021 |        | GST @18% on Charge                                 | 18.00     |           | 167249.00 | 3554    |
| 17-07-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 167149.00 | 3554    |
| 14-08-2021 |        | GST @18% on Charge                                 | 18.00     |           | 167131.00 | 3554    |
| 14-08-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 167031.00 | 3554    |
| 11-09-2021 |        | GST @18% on Charge                                 | 18.00     |           | 167013.00 | 3554    |
| 11-09-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 166913.00 | 3554    |
| 16-10-2021 |        | GST @18% on Charge                                 | 18.00     |           | 166895.00 | 3554    |
| 16-10-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 166795.00 | 3554    |
| 30-10-2021 |        | RTGS/SBINR52021103049530678/SIDDHESWA R KUNDU      |           | 400000.00 | 566795.00 | 248     |
| 06-11-2021 |        | Dr Card Charges ANNUAL 5223XXXXXX8666              | 295.00    |           | 566500.00 | 3554    |
| 11-11-2021 |        | NEFT/SBIN221315795504/MAA JHARBONI TRADING FARM/   |           | 276045.00 | 842545.00 | 248     |
| 12-11-2021 | 12171  | SAK/CASH WDU/SAK261687623/3554/GARBETA W/PRA SENJI | 400000.00 |           | 442545.00 | 3554    |
| 13-11-2021 |        | GST @18% on Charge                                 | 18.00     |           | 442527.00 | 3554    |
| 13-11-2021 |        | Consolidated Charges for A/c                       | 100.00    |           | 442427.00 | 3554    |
| 25-11-2021 | 12172  | BRN-CLG-CHO PAID TO LIC1 /INDUS IND BANK           | 57362.00  |           | 385065.00 | 2568    |
| 25-11-2021 | 12173  | SAK/CASH WDL/SAK263503119/3554/GARBETA W/GOBINDA   | 154000.00 |           | 231065.00 | 3554    |
| 18-12-2021 | 12174  | SAK/CASH WDL/SAK266998829/3554/GARBETA W/DEBASIS   | 65340.00  |           | 165725.00 | 3554    |
| 18-12-2021 |        | GST @18% on Charge                                 | 31.50     |           | 165693.50 | 3554    |
| 18-12-2021 |        | Consolidated Charges for A/c                       | 175.00    |           | 165518.50 | 3554    |
| 20-12-2021 | 12175  | SAK/CASH WDL/SAK267348797/3554/GARBETA W/SUJIT GA  | 32500.00  |           | 133018.50 | 3554    |

**PART D: FINANCIAL INFORMATION OF APPLICANT**

30) Primary Bank Account of Business\*:

Name of the Bank: AXIS BANK  
 Name & address of Branch: AXIS BANK  
VIZL-GARBETAPOST-AMLAGORAOIST-PASHIMMEDINEPUR  
 IFSC Code of Branch: UTIB0003554  
 Account No: 920620058517515 Type of Account: Savings/Current/OD

31) Does the applicant have CC/OD facility from any bank\*? Yes  / No

If Yes, Name of Bank: AXIS  
 Name & address of Branch: GARBETA  
 CC/OD Limit (Approx. in Rs lakhs): 10 LAKH

32) Security Deposit\* of Rs. 10000 paid through  Cheque No. 025255 / RTGS

33) Is the Office/ Shop used by the Distributor, owned by the Distributor\*? Yes  / No

If Yes, approx. size:  Address:

34) Is the Godown used by the Distributor, owned by the Distributor\*? Yes  / No

35) If Yes, approx. size:  Address:

36) Number of staff employed by the applicant:

37) Does the applicant own any 2-wheeler? Yes  / No

If Yes, Number of such vehicles:  used for Business  / Personal  / Both

38) Does the applicant own any 4-wheeler? Yes  / No

If Yes, Number of such vehicles:  used for Business  / Personal  / Both

39) Brief details of property owned by the applicant\*:

Does the applicant own any land parcels? Yes  / No

Does the applicant own any house property? Yes  / No

**Part E: List of Documents to be Provided**

|  |   |
|--|---|
| Signed, sealed and dated Distributorship Form along with the following mandatory documents |   |
| For Proprietorship   | <ul style="list-style-type: none"> <li>1. Signed copy of ID Proof (Aadhaar Card/ Passport/ Driving License)</li> <li>2. Signed copy of Address Proof (Aadhaar Card/ Passport)</li> <li>3. Signed copy of PAN</li> <li>4. Signed copy of GST Certificate (if applicable)</li> <li>5. Signed copy of Pesticide License</li> <li>6. Signed copy of Micronutrient License</li> <li>7. Statement of primary bank account(s) of business evidencing debit and credit transactions, for the last 3 months</li> </ul> |
| Additional documents for Partnership Firm  | <ul style="list-style-type: none"> <li>8. Signed copy of registered partnership deed</li> <li>9. Authorization from all partners allowing representative to act and sign on behalf of the firm</li> </ul>   |
| Additional documents for Private Limited Company   | <ul style="list-style-type: none"> <li>7. Signed copy of Memorandum and Articles of Association</li> <li>8. BOD resolution allowing representative to act and sign on behalf of the company</li> </ul>  |

**Customer Care**

Email ID: [uaci.ngp2@gmail.com](mailto:uaci.ngp2@gmail.com) / [customer.care@universalagri.in](mailto:customer.care@universalagri.in)

Mobile No: +91 7410040857 / 8336929010

15. The Distributor, paying through cheque must ensure that the cheque issued by him is honored on the date of the cheque. If the bank on whom the cheque is drawn, dishonors the cheque for reasons related to "insufficient F. D. No." then the company will levy a cheque Dishonor charge on the Distributor without prejudicing its right to seek legal recourse for such dishonor.
16. The company will provide a standard credit period of 90 days from the date of the invoice. The company may offer Cash Discounts for paying dues within 90 days, the details of which are usually provided in the Price List or Schemes applicable for the period. Dues remaining unpaid above 180 days will be considered as Overdue. The company may levy interest on Overdue payments.
17. The company will not accept any Sales Return unless the material supplied were damaged in transit. For returning such damaged materials, the company follows a Sales Return Policy. The Distributor is required to follow the terms of this policy for matters relating to sales return and obtain prior approval from the responsible SO before dispatching material. The company will not provide any credit for material returned in violation of its Sales Return policy.
18. The Distributor is required not to enter into any financial transactions with any member of the sales team, either in the form of material or funds. All such transactions will be considered as personal and unsanctioned and the company will not be liable for the outcome of such transactions.
19. The Distributor will not handover any material to any member of the sales team without specific written instruction issued by the Head Office of the company.
20. The Distributor is required to maintain the integrity of the packaging in which the products are supplied by the company at all times and is required not to tamper with the packets, designs, logos and trademarks will be counted as an infringement of the Any unauthorized use of the company's designs, logos and trademarks will be counted as an infringement of the intellectual property rights of the company.
21. The Distributor is required to comply with all requirements of GST as applicable to him, related to periodic Returns, Credit Notes and others with respect to its transactions with the company. Further, the Distributor may be required to share with the company, upon request, documents supporting compliance of such requirements of GST.
22. The company will share with the Distributor, an Account Statement at the end of every 6 months either on his registered email or through any other preferred mode of communication. However, the Distributor can ask for his updated account statement at any time by sending email at [customer.care@universalagri.in](mailto:customer.care@universalagri.in) or by calling the Customer Care Helpline at +91 8336929010.
23. The company will share with the Distributor, a Confirmation of Accounts at the end of each financial year either on his registered email or through any other preferred mode of communication. The Distributor is required to review the account statement and reconcile the balance on the statement with the balance in his books of accounts. Upon completion of review, the Distributor will be required to sign and seal on the Confirmation and hand it over to the TSM.
24. In addition to these, the company may from time to time issue communications on these and/or other business policies which may, from the date of such communication, supersede any business practices or policies previously followed by the company including but not limited to the ones mentioned above.
25. Disputes, if any, will be subject to the jurisdiction of the courts of Kolkata, West Bengal.

I, Raghunath Kundu acting on behalf of Raghunath Kundu (Name of Distributor)

hereby acknowledge that  
 1. I have read, understood and agreed to all the terms and conditions of business.  
 2. All information provided in this form as well as in the enclosed documents, if any, is true and are true to the best of my knowledge and understanding.

Raghunath Kundu  
 (Signature of Representative of Distributor)



Date: 07-06-22  
 Place: Habla

|   |  |
|---|--|
| Name of Company Official<br><u>Anit Panda</u> | Signature of Company Official<br><u>A. Panda</u> |
|---|--|